

United Independent School District
Computer Equipment / Mobile Learning Devices, Services and Finance Solutions
RFP 2014-054

Section 1 – Desktops

Vendors		Apple Inc.			CDW			Lenovo (US) Inc.			Netsync			Tech Depot			Reyna Enterprises (CRC)			Sequel Data		
	Qty	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
HP ProOne 400 G1 19.5-inch Non-Touch All-in-One PC or equal	3989	DNMS			\$897.86	\$3,581,563.54	As Specified	\$720.00	\$2,872,080.00	10BBCTO1 VW-ThinkCentre M73z AIO	\$635.50	\$2,535,009.50	As Specified	\$880.90	\$3,513,910.10	As Specified	\$635.00	\$2,533,015.00	As Specified	\$599.91	\$2,393,040.99	As Specified
Ergot Neo Flex LCD Stand	3989	No Bid			\$33.08	\$131,956.12	As Specified				\$31.90	\$127,249.10	As Specified	\$36.37	\$145,079.93	As Specified				\$38.59	\$153,935.51	As Specified

Section 2 – Blade Servers

Vendors		Netsync			Tech Depot			Reyna Enterprises (CRC)			Sequel Data		
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
HP ProLiant BL460c G* Server Blade	8	\$151,994.64	\$1,215,957.12	As Specified	\$13,867.92	\$110,943.36	Vendor did not submit supporting documentation to verify they met specifications	\$17,013.00	\$136,104.00	As Specified	\$15,885.94	\$127,087.52	As Specified
Totals		\$1,215,957.12			\$110,943.36			\$136,104.00			\$127,087.52		

Section 3 – HP Virtual Connect Flex

Vendors		Netsync			Tech Depot			Sequel Data		
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
HP Virtual Connect Flex10 Module	6	\$8,071.12	\$48,426.72	As Specified	\$9,238.00	\$55,428.00	As Specified	\$7,922.25	\$47,533.50	As Specified
HP Blc SFP +3m 10Gbe Copper Cable	48	\$134.14	\$6,438.72	As Specified	\$266.00	\$12,768.00	As Specified	\$131.67	\$6,320.16	As Specified
Installation and Configuration Service	1	\$3,591.25	\$3,591.25	As Specified	No Bid			1 per c 7000 chassis at 2,666.66 each	\$7,999.98	As Specified
Totals		\$58,456.69			Incomplete			\$61,853.64		

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Section 4 – Network Area Storage (NAS)

Vendors		Lenovo (US) Inc.			Netsync			Office Depot/Max			Sequel Data		
	Qty	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
HP StoreEasy 1630 42TB SAS Storage	4	\$4,645.00	\$18,580.00	NAS APP PX12-450R SC 48TB12HDX4TB WWR	\$12,326.87	\$49,307.48	As Specified	\$13,876.00	\$55,504.00	As Specified	\$12,485.25	\$49,941.00	As Specified
		\$618.00	\$2,472.00	3 year 24/7 maintenance/support - Warranty SVC PRM3YR PX12-4R SC WW: \$618.00 X 2									
Totals		\$21,052.00			\$49,307.48			\$55,504.00			\$49,941.00		

Section 5 – VMware Software

Vendors		Netsync			Sequel Data		
	Qty	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Academic Production Support/Subscription for VMware Horizon View 5 Bundle: 100 Pack for 3 Years Technical Support, 24 Hour Service/Support, 7 days a week	5	\$27,976.00	\$139,880.00	HP OEM	\$25,048.00	\$125,240.00	As Specified
Totals		\$139,880.00			\$125,240.00		

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Section 6 – Ipad & Mac Book Air

Vendors		Apple Inc.			Austin Mac Repair LLC			Educational Resources			Sequel Data		
	Est. Qty	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
iPad Mini (32GB) with Retina Display	2187	\$479.00	\$1,047,713.00	10 pack Bundle \$4,790 (per 10 pack)	No Bid			No Bid			DNMS		
		\$499.00		Unit Cost									
Apple Care for iPad Mini	2187	\$79.00	\$172,773.00	\$49.00 Deductable; Free Shipping	\$78.00	\$170,586.00	No Deductable; Free Shipping	No Bid			No Bid		
IPad Air (32GB)	1967	\$575.00	\$1,131,025.00		No Bid			DNMS			No Bid		
Apple Care for iPad Air	2005	\$79.00	\$158,395.00	\$49.00 Deductable; Free Shipping	\$78.00	\$156,390.00	No Deductable; Free Shipping	DNMS			No Bid		
MAC Book Air	37	\$919.00	\$34,003.00	As Specified	No Bid			No Bid			No Bid		

DNMS: Did not meet specifications

Section 7 – Accessories

Vendors		Apple Inc.			Austin Mac Repair LLC			Camcor Inc.			CDW			Netsync			Tech Depot			Sequel Data		
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Apple TV	440	\$99.00	\$43,560.00	As Specified	No Bid			No Bid			No Bid			No Bid			No Bid					
HDMI Cable for Apple TV - 10 feet long	440	\$28.00	\$12,320.00	As Specified	\$14.98	\$6,591.20	As Specified	No Bid			\$6.08	\$2,675.20	As Specified	\$12.50	\$5,500.00	As Specified	\$4.12	\$1,812.80	As Specified	No Bid		
Apple Lightning to VGA Adapter (Ipad Air)	440	\$45.00	\$19,800.00	Product Number : MD 826ZM/A	\$41.00	\$18,040.00	Product Number : MD 826ZM/A	No Bid			No Bid	No Bid	No Bid	\$48.15	\$21,186.00	As Specified	No Bid			\$46.74	\$20,565.60	As Specified
Kanex ATV Pro Connector	392	\$55.00	\$21,560.00	As Specified	\$58.43	\$22,904.56	As Specified	\$42.21	\$16,546.32	As Specified	\$58.50	\$22,932.00	As Specified	\$45.85	\$17,973.20	As Specified	No Bid			\$37.99	\$14,892.08	As Specified
Proective Case - Ipad Mini - Griffin Survivor Play (Midnight Blue)	2187	No Bid			\$31.99	\$69,962.13	As Specified	No Bid			\$15.63	\$34,182.81	As Specified	\$15.30	\$33,461.10	As Specified						
Screen Protector for iPad Mini - Targus Screen Protector in clear with Bubble free adhesive	2187	No Bid			\$7.69	\$16,818.03	As Specified	No Bid			\$10.88	\$23,794.56	As Specified	No Bid	No Bid	No Bid	\$12.61	\$27,578.07	As Specified	\$15.92	\$34,817.04	Targus Screen Protector w/ Bubble Free
Protective Case for iPad Air - Griffin Survivor Play (Midnight Blue)	2005	No Bid			\$39.99	\$80,179.95	As Specified				\$16.36	\$32,801.80	As Specified	\$15.30	\$30,676.50	As Specified				\$17.98	\$36,049.90	As Specified
Screen Protector for iPad Air - Targus Screen Protector in clear with Bubble free adhesive	2005	No Bid			\$7.69	\$15,418.45	As Specified	No Bid			\$10.99	\$22,034.95	As Specified	No Bid	No Bid	No Bid	\$12.72	\$25,503.60	As Specified	\$12.40	\$24,862.00	Prism Crystal Premium Screen Protector
IPad Air Case - Kensington Keyfolio Pro with Bluetooth Keyboard	440	No Bid			\$73.99	\$32,555.60	As Specified	No Bid			\$68.99	\$30,355.60	As Specified	\$65.20	\$28,688.00	As Specified	\$66.86	\$29,418.40	As Specified	\$84.89	\$119,575.68	As Specified Note: \$72.66/ea. if before 4/30/14

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Section 8 – Carts

Vendors	Apple Inc.			Austin Mac Repair LLC			Camcor Inc.			CDW			
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Power Sync Cart with lightning connector for 10 iPads	331	\$1,104.00	\$365,424.00	Bretford PowerSync Tray for Ipad with	\$679.99	\$225,076.69	DS-NetSafe-IPCS	\$1,945.00	\$643,795.00	Dukane MCC2	\$649.33	\$214,928.23	DS-NetSafe-IPCS
Power Sync Cart with lightning connector for 30 iPads	71	\$2,576.00	\$182,896.00	Bretford PowerSync Cart for Ipad with Retina	\$2,329.39	\$165,386.69	DS-GR-T-M32-SC	\$2,279.00	\$161,809.00	Dukane MCC2	\$1,899.00	\$134,829.00	DS-GR-T-M32-SC Top loading

Vendors	Educational Resources			J.R. Inc.			Netsync			Sequel Data			
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Power Sync Cart with lightning connector for 10 iPads	331	No bid			\$359.00	\$118,829.00	Balt #27704	\$1,543.50	\$510,898.50	Anthor'sTablet Charging Cart	\$374.00	\$146,608.00	HP Multi Tablet Charging Module (QTY: 392)
Power Sync Cart with lightning connector for 30 iPads	71	\$1,599.00	\$113,529.00	Anthor'sTablet Charging Cart - No Sync Additional	\$1,818.00	\$129,078.00	Balt #27679	\$1,543.50	\$109,588.50	Anthor'sTablet Charging Cart - Side loading			

Section 9 – Services / Value Adds

Vendors	Apple Inc.			CDW			Lenovo (US) Inc.			Netsync			Tech Depot			Reyna Enterprises (CRC)			Sequel Data			
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Disk Imaging Services - Desktops	3684	\$33.48	\$123,340.32	As Specified	\$25.00	\$92,100.00	As Specified	\$0.00	\$0.00	Note: Lenovo image verification and load at manufacturing	\$6.00	\$22,104.00	As Specified	\$24.72	\$91,068.48	As Specified	\$12.00	\$44,208.00	As Specified	\$11.50	\$42,366.00	As Specified
Asset Tag Management - Desktops	3989	\$4.65	\$18,548.85	As Specified	\$5.00	\$19,945.00	As Specified	\$0.00	\$0.00	Note: Lenovo asset tagging at manufacturing included	\$2.00	\$7,978.00	As Specified	\$12.36	\$49,304.04	As Specified	\$4.00	\$15,956.00	As Specified	\$4.50	\$17,950.50	As Specified
Asset Tag Management - iPads	4154	\$4.65	\$19,316.10	As Specified	\$10.00	\$41,540.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$12.36	\$51,343.44	As Specified	No Bid	No Bid	No Bid	\$4.50	\$18,693.00	As Specified
Please list all value adds with value on space provided in section 9 of specifications or on company letterhead		Apple has included this information in the Appendices section of our response.			\$11.00	\$11.00	As Specified	Will certify all techs if they win the desktop portion of the RFP			3,677 X \$9.00	\$33,093.00	Note: Inside Delivery to one location for each school site	No Bid			No Bid	No Bid	No Bid	Sequel Data Systems will provided the following services valued at \$27,600 at no charge to the district: <ul style="list-style-type: none"> • HP c7000 Chassis and Blade firmware updates • VDI Assessment • Update Vmware software • Windows 7 Optimization services 		

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**Section 10 Computer
Finance Solution**

Vendors		CDW				Lenovo (US) Inc.				Netsync			
4 YEAR TERM LEASE RATE FACTOR FOR \$1,000,000		HP Financial Services 2.63%		Lease rate factor		Lenovo Financial Services 0.258735		Lease rate factor		HP Financial Services 2.63%		Lease rate factor	
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$259,820.00	0.00	\$259,820.00	\$1,000,000.00	\$258,735.19	1825.00	\$256,910.19	\$772,813.40	\$259,820.00	0.00	\$259,820.00		
2	\$259,820.00	19471.00	\$240,348.52	\$754,983.60	\$258,735.19	16438.01	\$242,297.18	\$520,824.30	\$259,820.00	19471.00	\$240,349.00		
3	\$259,820.00	13148.77	\$249,671.23	\$258,225.50	\$258,735.19	11078.12	\$247,657.07	\$263,261.00	\$259,820.00	1348.77	\$258,471.23		
4	\$259,820.00	6659.75	\$253,160.25	\$0.00	\$258,735.19	5599.63	\$253,135.56		\$259,820.00	6659.75	\$253,160.25		

4 YEAR TERM LEASE RATE FACTOR FOR \$2,500,000		HP Financial Services 2.63%		Lease rate factor		Lenovo Financial Services 0.258735		Lease rate factor		HP Financial Services 2.63%		Lease rate factor	
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$649,550.00	0.00	\$649,550.00	\$2,500,000.00	\$646,837.99	4562.50	\$642,275.49	\$1,932,033.49	\$649,550.00		\$649,550.00		
2	\$649,550.00	48678.71	\$600,871.29	\$1,887,459.00	\$646,837.99	41095.03	\$605,742.96	\$1,302,060.81	\$649,550.00	48678.71	\$600,871.29		
3	\$649,550.00	32871.94	\$616,678.06	\$1,274,570.00	\$646,837.99	27695.29	\$619,142.70	\$658,152.40	\$649,550.00	32871.94	\$616,678.06		
4	\$649,550.00	16649.35	\$632,900.65	\$645,558.70	\$646,837.99	13999.14	\$632,838.85		\$649,550.00	16649.35	\$632,900.65		

4 YEAR TERM LEASE RATE FACTOR FOR \$5,000,000		HP Financial Services 2.63%		Lease rate factor		Lenovo Financial Services 0.258333		Lease rate factor		HP Financial Services 2.63%		Lease rate factor	
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$1,299,100.00	0.00	\$1,299,100.00	\$5,000,000.00	\$1,291,667.37	8708.33	\$1,282,959.04	\$3,865,722.59	\$1,299,100.00	\$0.00	\$1,299,100.00		
2	\$1,299,100.00	97357.42	\$1,201,742.58	\$3,774,918.00	\$1,291,667.37	78434.66	\$1,213,232.71	\$2,603,960.58	\$1,299,100.00	\$97,357.42	\$1,201,742.58		
3	\$1,299,100.00	65743.87	\$1,233,356.13	\$2,549,140.57	\$1,291,667.37	52833.79	\$1,238,833.58	\$1,315,573.66	\$1,299,100.00	\$65,743.87	\$1,233,356.13		
4	\$1,299,100.00	33298.71	\$1,256,801.29	\$1,291,117.32	\$1,291,667.37	26692.70	\$1,264,974.67		\$1,299,100.00	\$33,298.71	\$1,265,801.29		

4 YEAR TERM LEASE RATE FACTOR FOR \$7,500,000		HP Financial Services 2.63%		Lease rate factor		Lenovo Financial Services 0.258132		Lease rate factor		HP Financial Services 2.63%		Lease rate factor	
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$1,948,649.99	0.00	\$1,948,649.99	\$7,500,000.00	\$1,935,995.36	12750.00	\$1,923,245.36	\$5,799,824.82	\$1,948,649.99	0.00	\$1,948,649.99		
2	\$1,948,649.99	146036.12	\$1,802,613.87	\$5,662,377.01	\$1,935,995.36	114835.56	\$1,821,159.80	\$3,905,818.63	\$1,948,649.99	146036.12	\$1,802,613.87		
3	\$1,948,649.99	98615.81	\$1,850,034.18	\$3,823,710.86	\$1,935,995.36	7734.55	\$1,858,660.81	\$1,972,811.39	\$1,948,649.99	98615.81	\$1,850,034.18		
4	\$1,948,649.99	49948.03	\$1,898,701.86	\$1,936,676.00	\$1,935,995.36	39061.33	\$1,896,934.03		\$1,948,649.99	49948.03	\$1,898,701.86		

4 YEAR TERM LEASE RATE FACTOR FOR \$10,000,000		HP Financial Services 2.63%		Lease rate factor		Lenovo Financial Services 0.257932		Lease rate factor		HP Financial Services 2.63%		Lease rate factor	
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$2,598,199.09	0.00	\$2,598,199.99	\$10,000,000.00	\$2,579,320.23	16583.33	\$2,562,736.90	\$7,734,753.62	\$2,598,199.09	\$0.00	\$2,598,199.09		
2	\$2,598,199.09	194714.83	\$2,403,485.16	\$7,549,836.01	\$2,579,320.23	149358.92	\$2,429,961.31	\$5,207,593.86	\$2,598,199.09	\$194,714.83	\$2,403,484.26		
3	\$2,598,199.09	131487.75	\$2,466,712.24	\$5,098,281.15	\$2,579,320.23	100559.20	\$2,478,761.03	\$2,629,682.39	\$2,598,199.09	\$131,487.75	\$2,466,711.34		
4	\$2,598,199.09	66597.38	\$2,531,602.61	\$2,582,234.66	\$2,579,320.23	50779.47	\$2,528,540.76		\$2,598,199.09	\$66,597.38	\$2,531,602.61		

Special Notes	<p>I.) Termination Value includes the balance and the 2% prepayment premium in the event the lease early terminates.</p> <p>II.) All pricing offered by HP Financial Services is predicated upon the usage of the attached executed State and Local Government Master Lease and Finance Agreement between United ISD and HP Financial Services in it's entirety.</p> <p>I.) Termination Value includes the balance and the 2% prepayment premium in the event the lease early terminates.</p> <p>II.) All pricing offered by HP Financial Services is predicated upon the usage of the attached executed State and Local Government Master Lease and Finance Agreement between United ISD and HP Financial Services in it's entirety.</p>	<p>Financing provided by 3rd party financing source/designated funding partner of Lenovo Financial Services Amortization is based on the first annual lease payment being due 30 days from the date of booking</p> <p>Termination value reflects the amount required to terminate the contract on each payment date after receipt of the payment then due.</p> <p>The Rates Quoted are only for Tier one Products</p>	<p>We provided a Capital Lease Structure where ownership transfers to the Lessee at the end of the original term for \$1.00. The school district would depreciate these assets on their books for the term their accountants choose for them. No tax is applicable since the district is tax exempt. We would not charge interim rent, multiple schedules may be used, and HP Financial Services would provide all legal documentation for the financing of this purchase. HP Financial Services would be the company financing. HP Financial is the company that UISD used previously and that was negotiated Master Agreement.</p> <p>This new financing would be an additional schedule to the current Master Agreement, so no new negotiation would be required, since you have this Master Agreement in place currently.</p>
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Finance Solution**

Vendors		Tech Depot				Reyna Enterprises (CRC)				Sequel Data			
4 YEAR TERM LEASE RATE FACTOR FOR \$1,000,000		Marlin Leasing 3.25% Lease rate factor				HP Financial Services 2.63% Lease rate factor				HP Financial Services 2.63% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$264,989.12	10952.05	\$254,037.07	\$1.00	\$259,820.00	0.00	\$259,820.00	\$1,000,000.00	\$259,820.00	0.00	\$259,820.00	\$1,000,000.00	
2	\$264,989.12	24243.88	\$240,745.24	\$1.00	\$259,820.00	19471.00	\$240,349.00	\$754,983.60	\$259,820.00	19471.00	\$240,349.00	\$754,983.00	
3	\$264,989.12	16419.57	\$248,569.55	\$1.00	\$259,820.00	13148.77	\$246,671.23	\$258,225.50	\$259,820.00	13148.77	\$246,671.23	\$509,828.10	
4	\$264,989.12	8341.06	\$256,648.06	\$1.00	\$259,820.00	6659.75	\$253,160.25	\$0.00	\$259,820.00	6659.75	\$253,160.25	\$258,225.60	
4 YEAR TERM LEASE RATE FACTOR FOR \$2,500,000		Marlin Leasing 3.25% Lease rate factor				HP Financial Services 2.63% Lease rate factor				HP Financial Services 2.63% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$662,472.80	27380.14	\$635,092.66	\$1.00	\$649,550.00	0.00	\$649,550.00	\$2,500,000.00	\$649,550.00	0.00	\$649,550.00	\$2,500,000.00	
2	\$662,472.80	60609.49	\$601,863.31	\$1.00	\$649,550.00	48678.71	\$600,871.29	\$1,887,459.00	\$649,550.00	48678.71	\$600,871.29	\$1,887,459.00	
3	\$662,472.80	41048.93	\$621,423.87	\$1.00	\$649,550.00	32871.94	\$616,678.06	\$1,274,570.00	\$649,550.00	32871.94	\$616,678.06	\$1,274,570.00	
4	\$662,472.80	20852.64	\$641,620.16	\$1.00	\$649,550.00	16649.35	\$632,900.65	\$645,558.70	\$649,550.00	16649.35	\$632,900.65	\$645,558.70	
4 YEAR TERM LEASE RATE FACTOR FOR \$5,000,000		Marlin Leasing 3.25% Lease rate factor				HP Financial Services 2.63% Lease rate factor				HP Financial Services 2.63% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$1,324,945.61	54760.27	\$1,270,185.34	\$1.00	\$1,299,100.00	0.00			\$1,299,100.00	\$0.00	\$1,299,100.00	\$5,000,000.00	
2	\$1,324,945.61	121218.98	\$1,203,726.63	\$1.00	\$1,299,100.00	97357.42			\$1,299,100.00	\$97,357.42	\$1,201,100.00	\$3,774,918.00	
3	\$1,324,945.61	82097.86	\$1,242,847.75	\$1.00	\$1,299,100.00	65743.87			\$1,299,100.00	\$65,743.87	\$1,233,356.13	\$2,549,140.57	
4	\$1,324,945.61	41705.33	\$1,283,240.28	\$1.00	\$1,299,100.00	33298.71			\$1,299,100.00	\$33,298.71	\$1,265,801.29	\$1,291,117.32	
4 YEAR TERM LEASE RATE FACTOR FOR \$7,500,000		Marlin Leasing 3.25% Lease rate factor				HP Financial Services 2.63% Lease rate factor				HP Financial Services 2.63% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$1,987,418.41	82140.41	\$1,905,278.00	\$1.00	\$1,948,649.99	0.00	\$1,948,649.99	\$7,500,000.00	\$1,948,649.99	0.00	\$1,948,649.99	\$7,500,000.00	
2	\$1,987,418.41	181828.47	\$1,805,589.94	\$1.00	\$1,948,649.99	146036.12	\$1,802,613.87	\$5,662,377.01	\$1,948,649.99	146036.12	\$1,802,613.87	\$5,662,377.01	
3	\$1,987,418.41	123146.79	\$1,864,271.62	\$1.00	\$1,948,649.99	98615.81	\$1,850,034.18	\$3,823,710.86	\$1,948,649.99	98615.81	\$1,850,034.18	\$3,823,710.86	
4	\$1,987,418.41	62557.97	\$1,924,860.44	\$1.00	\$1,948,649.99	49948.03	\$1,898,701.96	\$1,936,676.00	\$1,948,649.99	49948.03	\$1,898,701.96	\$1,936,676.00	
4 YEAR TERM LEASE RATE FACTOR FOR \$10,000,000		Marlin Leasing 3.25% Lease rate factor				HP Financial Services 2.63% Lease rate factor				HP Financial Services 2.63% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	
1	\$2,649,891.00	\$109,520.55	\$2,540,370.45	\$1.00	\$2,598,199.99	0.00	\$2,598,199.99	\$10,000,000.00	\$2,598,199.99	0.00	\$2,598,199.99	\$10,000,000.00	
2	\$2,649,891.00	\$242,437.95	\$2,407,453.05	\$1.00	\$2,598,199.99	194714.83	\$2,403,485.16	\$7,549,836.01	\$2,598,199.99	194714.83	\$2,403,485.16	\$7,549,836.01	
3	\$2,649,891.00	\$164,195.72	\$2,485,695.28	\$1.00	\$2,598,199.99	131487.75	\$2,466,712.24	\$5,098,281.15	\$2,598,199.99	131487.75	\$2,466,712.24	\$5,098,281.15	
4	\$2,649,891.00	\$83,410.62	\$2,566,480.38	\$1.00	\$2,598,199.99	66597.38	\$2,531,602.61	\$2,582,234.66	\$2,598,199.99	66597.38	\$2,531,602.61	\$2,582,234.66	

Special Notes	<p>Partnered with Martin Leasing for technology financing. We have provided a 4 yr. \$1 buy out lease. Given the volume, they were able to extend the rate for all pricing brands.</p>	<p>HP Financial Services will be providing the Master Lease option along with the Lease schedule or schedules depending on the finance option adopted by United ISD.</p>	<p>HP Financial Services (HPFS) provided a Capital Lease Structure where ownership transfers to the Lessee (United ISD) at the end of the original term for \$1.00. The school district would depreciate these assets on their books for the term their accountants choose for them. No tax is applicable since the district is tax exempt. HPFS would not charge interim rent, multiple schedules may be used, and HP Financial Services would provide all legal documentation for the financing of this purchase. HP is providing the financing. The district has previously executed Master Agreement in place. This new financing would be an additional schedule to the current Master Agreement, so no new negotiation is required, since the district has this Master Agreement in place currently.</p>
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