

RFP 2012-075

**E-Rate(YR16) Wireless Infrastructure, Network Equipment, E-mail and Web Hosting, & Telecommunication Services**

	<i>Estimated Amounts</i>	
<b>Vendors</b>	<b>Insight</b>	<b>Netsync</b>
<b>Section 1.</b> Schools Requiring Data Cabling & Network Equipment <b>-John B. Alexander High School</b> <b>-Trautmann Middle School</b> <b>-STEP Academy</b>	\$3,070,842.92	\$3,163,294.46
<b>Section 2.</b> Campuses Requiring Network Equipment <b>(Network Equipment, Access Points, Streaming Video, UPS, and Video Conferencing Equipment) - 26 Campuses</b>	\$9,727,680.31	\$10,558,103.32
<b>Section 3.</b> District Wide Wireless Infrastructure	\$3,947,100.73	\$4,466,204.00

Notes: This award is for a one-time purchase

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**Section 4. E-Mail and Web Hosting (Student E-Mail)**

<b>Vendor</b>	<b>*E-Chalk</b>	<b>Gaggle.Net Inc.</b>	<b>School Desk</b>	<b>Sharpschool</b>
<b>Year 1 Estimated Cost Based on software, training, support and web hosting</b>	<b>\$214,890.00</b>	<b>DNMS</b>	<b>\$37,800.00</b>	<b>\$123,905.00</b>
<b>Training Cost (approximately 15 days - 4 Trainers)</b>	<b>*\$4,390</b>	<b>DNMS</b>	<b>\$0.00</b>	<b>\$16,500.00</b>
<b>Estimated Total for Year 1</b>	<b>\$219,280.00</b>	<b>DNMS</b>	<b>\$37,800.00</b>	<b>\$140,405.00</b>
<b>Subsequent Years</b>				
	<b>\$186,780.00</b>	<b>DNMS</b>	<b>\$37,800.00</b>	<b>\$129,405.00</b>

\* E-Chalk is our current vendor. The Training cost is for 2 days to train ETTs.

Note: Award will be for one year (1) with option to renew on an annual basis based on performance.

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Internal Evaluation Tabulation

District Cost due to Conversion

Vendor	*E-Chalk	Gaggle.Net Inc.	School Desk	Sharpschool
Training (15 days - 4 Trainers) / One Time Vendor Cost	\$4,390.00	<b>DNMS</b>	\$0.00	\$16,500.00
Annual Recurring Cost	\$214,890.00		\$37,800.00	\$123,905.00
District Cost to Train 2,538 Teachers - 4 hours at \$30 p/hr	Current Vendor will not need to train teachers directly. They will train 40 Educational Technology		\$304,560.00	\$304,560.00
	\$4,800.00			
Additional Cost due to Conversion: An additional 42 Education Technology Trainers (ETTs) need to be trained - 60 hours at \$30 p/hr	\$0.00		\$75,600.00	\$75,600.00
<b>Year 1 Cost</b>	\$219,280.00		\$37,800.00	\$129,405.00
<b>Year 1 Conversion cost if District decides to switch vendors</b> <b>Note: The District is responsible for conversion cost <u>not the</u> <u>vendor, this will not be added to the vendor cost</u> <u>as we do not pay to them this directly.</u></b>	\$4,800.00		\$380,160.00	\$396,660.00

\* E-Chalk is our current vendor. The Training cost is for 2 days to train ETTs.

DNMS (Did not meet specifications) - Vendor did not provide a Web page solution

**Proposal Form  
RFP 2012-075**

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Section 5. Telecommunication Services**

<b>Without Taxes and Fees</b>									
<b>Vendor</b>	<b>AT&amp;T</b>			<b>Foremost Telecommunications NetSpan</b>			<b>Smartcom</b>		
<b>Possible Term</b>	<b>Monthly Cost</b>	<b>Annual Cost</b>	<b>Term Total</b>	<b>Monthly Cost</b>	<b>Annual Cost</b>	<b>Term Total</b>	<b>Monthly Cost</b>	<b>Annual Cost</b>	<b>Term Total</b>
5 -Year contract	\$3,218.00	\$38,616.00	\$193,080.00	\$2,746.20	\$32,954.40	\$164,772.00	\$3,244.80	\$38,937.60	\$194,688.00
One time installation cost	\$750.00			\$0.00			\$0.00		
Notes	57,600 Alloted US Off-Net Minutes for Plan C			20,000 Free 48 state long distance minutes per month, with no carry over.			Includes 192 SIP trunks with transport. Please see scope of work tab		

<b>Estimated Taxes and Fees</b>	<b>Listing of Monthly Taxes and Fees provided Vendor</b>					
	<b>AT&amp;T</b>		<b>NetSpan</b>		<b>Smartcom</b>	
	<b>Description</b>	<b>Amount/mo</b>	<b>Description</b>	<b>Amount/mo</b>	<b>Description</b>	<b>Amount/mo</b>
	Universal Connectivity Fee	16.10%	911 Fee	\$92.00	911 Fee	\$96.00
	Administrative Expense Fee	0.88%	Universal Connectivity Fee	\$0.00	FUSF Fee	\$0.00
	Property Tax Allotment	4.05%	Admin Expense Fee	\$0.00	TX USF	\$0.00
	Federal Regulatory Fee	2.44%	Property Tax Allotment	\$0.00	EUCL Fee	\$0.00
	State Cost - Recovery Fee	0.70%	State and Federal	\$0.00	PUC Fee	\$6.96
	Texas Equalization Fee	0.06%	Texas Equalization Fee	\$0.00	Portability	\$0.00
	Texas/ Local 911 Charge	0.50%	Municipal Right of Way	\$956.80	Municipal Row	\$998.40

Note: This award is for a 60 month straight contract contingent of funding on a yearly basis, with an option to renew annually by mutual agreement, thereafter.