

**United Independent School District
Telecommunication Services (E-Rate 15)
RFP 2012 - 002 BAFO**

I. High Speed Special Circuits/ POTS

Vendors		Unit	AT & T		Conterra		NetSpan		Smartcom		Sprint		Time Warner		Verizon	
Pots Lines			Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
3 Yr Contract 142 analog lines distributed to 46 locations		142	\$3,145.30	\$37,743.60	No Bid		\$1,658.56	\$19,902.72	\$2,556.00	\$30,672.00	No Bid		No Bid		No Bid	
T-1 Circuits			Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
3 Yr Contract	4-Administration - Link House	4	\$1,659.48	\$19,913.76	No Bid		\$753.04	\$9,036.48	\$800.00	\$9,600.00	No Bid		No Bid		No Bid	
	2-Administration - Region 1	2			No Bid		\$776.52	\$9,318.24	\$350.00	\$4,200.00	No Bid		No Bid		No Bid	
Section Total Annual Cost			\$57,657.36		No Bid		\$61,714.80		\$65,503.68		No Bid		No Bid		No Bid	
Section Total Annual Cost - No taxes and fees for all Companies			\$57,657.36		No Bid		\$38,257.44		\$44,472.00		No Bid		No Bid		No Bid	

**United Independent School District
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RFP 2012 - 002 BAFO Section II Internet Service**

II. Internet Service

Vendors	A T & T *		Conterra		NetSpan		Smartcom **		Sprint		Time Warner ***		Verizon	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Instructional ISP														
3 Yr. Contract for 100 MB Instructional Connection	\$2,734.72	\$32,816.64	No Bid		No Bid		\$2,100.00	\$25,200.00	No Bid		\$2,360.00	\$28,320.00	No Bid	
One Time Installation Fee											\$1,000.00			
Third Party Provider Cost							18,000.00							
Section Total - Annual Cost	\$32,816.64		Incomplete Bid		No Bid		\$43,200.00		No Bid		\$28,320.00		No Bid	

* AT&T did not provide tax and fee information

** Smartcom Requires ISP Iline from AT&T (Third Party Provider) for solution to work. Monthly fee is \$1500.00 plus taxes & fees; Annual fee is \$18,000.00 + taxes and fees

*** Time Warner will charge a one time installation fee of \$1,000.00

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III. Cellular Phone Service

Vendors		A T & T		Conterra		NetSpan		Smartcom		Sprint		Time Warner		Verizon	
Cell Phone Plans	Est. Qty	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Total monthly service charge on proposed plan for 350 Active units	350	\$7,875.00	\$94,500.00	NO BID	NO BID	NO BID	NO BID	\$7,227.00	\$86,724.00	NO BID	NO BID	\$11,546.50	\$138,558.00	NO BID	NO BID
Monthly Service Charge for Push to talk only	350	\$5.00	\$21,000.00					Included in cell service	Included in cell service						
Insurance Plan for Cell Phones, Monthly charge per unit	350	\$6.99	\$29,358.00					\$6.00	\$25,200.00			\$6.99	\$29,358.00		

Data Plans		Monthly	Cost	Cost	Cost	Monthly	Cost	Monthly
Monthly Wireless internet Data Card (USB 3g/4g wireless modem)	Unit	\$45.00	NO BID	NO BID	NO BID	\$42.99	NO BID	\$37.99
Simply Everything Package (Unlimited Data/Voice/ Text Package per month)	Unit	DNMS				\$90.67		\$108.88
Monthly Pricing per Unit for unlimited internet usage per unit	Unit	\$15.00				NO BID		\$35.99
GPS: Monthly pricing to be per unit with all additional cost including applicable Data Plans if Necessary for Basic GPS Functionality	Unit	\$19.99				\$11.34		\$23.99