

**Summary of Total Cost over 4 year period
with 3% volume growth during Contract Term**

	Dahill	Nevill Document Solutions LLC	Ricoh USA, Inc.	Toshiba Business Solutions	Xerox Corporation
Section 1 Total for 4-Years: Equipment Lease & Cost/Copy	\$2,513,221.92	\$2,079,825.60	\$2,869,260.64	\$2,294,570.60	\$2,462,342.56
Section 2 Total for 4-Years: Duplicators/Risos	\$678,771.20	\$921,600.16	\$1,039,849.60	\$740,480.00	\$1,442,016.00
Section 3 Total Buyback - Current Equipment with certification of hard drive destruction	(\$21,800.00)	(\$29,525.00)	No Bid	(\$32,150.00)	No Bid
Buy Back - Proposed Equipment	(\$47,250.00)	(\$342.00)	\$0.00	(\$84,975.00)	\$0.00
3% Volume Growth (Copiers & Duplicators)	\$78,613.84	\$67,441.24	\$95,286.69	\$86,096.58	\$85,121.76
<i>Estimated Grand Total over the 4 Year Term</i>	<u>\$3,201,556.96</u>	<u>\$3,039,000.00</u>	<u>\$4,004,396.93</u>	<u>\$3,004,022.18</u>	<u>\$3,989,480.32</u>

RFP 002-2013
Copiers

Section 1. LEASE & COST PER COPY 48 months

Est. Qty	Copy Speed Requested	Dahill			Nevill			Ricoh			Toshiba			Xerox		
		Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy
3	100-110 Copies per Minute - includes print / scan and hole punch options	\$410.84	\$4,930.08	0.0028	\$650.76	\$7,809.12	0.003	\$534.97	\$6,419.64	0.0044	\$717.00	\$8,604.00	0.00375	\$373.43	\$4,481.16	0.0039
		Xerox D100-100 ppm			MXM1100-110 ppm			MP1107EX-110 ppm			E-Studio 1101-110 ppm			Xerox D95-100 ppm		
65	70-80 Copies per Minute - includes print / scan and hole punch options	\$177.59	\$2,131.08	0.0039	\$161.49	\$1,937.88	0.003	\$220.00	\$2,640.00	0.0044	\$123.00	\$1,476.00	0.00375	\$125.71	\$1,508.52	0.0039
10	Fax Option	\$4.94	\$59.28		\$7.78	\$93.36		\$6.29	\$75.48		\$8.50	\$102.00		\$9.82	\$117.84	
		Xerox 5875-75 ppm			Taskalfa 8000i-80 ppm			MP75-02SP-75 ppm			E-Studio 856-85 ppm			Xerox 5875 APT-75 ppm		
27	40-50 Copies per Minute includes print / scan	\$129.38	\$1,552.56	0.0039	\$68.12	\$817.44	0.003	\$108.81	\$1,305.72	0.0044	\$66.00	\$792.00	0.00555	\$142.94	\$1,715.28	0.0039
20	Fax Option	\$4.94	\$59.28		\$7.76	\$93.12		\$10.90	\$130.80		\$8.50	\$102.00		\$9.82	\$117.84	
20	Hole Punch Option	\$5.60	\$67.20		\$4.51	\$54.12		\$4.46	\$53.52		\$4.00	\$48.00		\$5.08	\$60.96	
		Xerox 5855-55ppm			Taskalfa 4500i-45 ppm			MP402SP-40 ppm			E-Studio 456-45 ppm			Xerox 5845 APT-45 ppm		
75	30-39 Copies per Minute	\$56.98	\$683.76	0.005	\$61.93	\$743.16	0.003	\$52.72	\$632.64	0.0044	\$66.00	\$792.00	0.00555	\$105.26	\$1,263.12	0.0039
60	Print / Scan Option	\$12.70	\$152.40		\$0.00	\$0.00		\$19.17	\$230.04		\$0.00	\$0.00		\$0.00	\$0.00	
60	Fax Option	\$8.38	\$100.56		\$7.78	\$93.36		\$7.03	\$84.36		\$8.50	\$102.00		\$0.00	\$0.00	
60	Hole Punch Option	\$10.62	\$127.44		\$4.51	\$54.12		\$7.92	\$95.04		\$4.00	\$48.00		\$0.00	\$0.00	
		Xerox 5330-30 ppm			Taskalfa 3500i-21-35 ppm			MP3352SP-33 ppm			E-Studio 456-45 ppm			Xerox 5330P-30 ppm		
17	20-29 Copies per Minute	\$56.98	\$683.76	0.005	\$61.93	\$743.16	0.003	\$108.76	\$1,305.12	0.0044	\$24.00	\$288.00	0.0115	\$26.32	\$315.84	0.0039
10	Print / Scan Option	\$12.70	\$152.40		\$0.00			\$0.00	\$0.00		\$0.00			\$0.00	\$0.00	
10	Fax Option	\$8.38	\$100.56		\$7.78	\$93.36		\$10.90	\$130.80		\$0.00	\$0.00		\$0.00	\$0.00	
10	Hole Punch Option	\$10.62	\$127.44		\$4.51	\$54.12		\$4.46	\$53.52			\$0.00		\$0.00	\$0.00	
		Xerox 5330-30 ppm			Taskalfa 3500i-21-35 ppm			MP2352SP-23 ppm			Lexmark X1145-45 ppm			Xerox WC3325DN-37 ppm		
10	15-19 Copies per Minute	\$8.42	\$101.04	0.015	\$22.00	\$264.24	0.0065	\$22.01	\$264.12	0.0044	\$32.00	\$384.00	0.00945	\$26.32	\$315.84	0.0039
5	Print / Scan Option	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00		\$8.50	\$102.00		\$0.00	\$0.00	
5	Fax Option	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00		\$4.50	\$54.00		\$0.00	\$0.00	
		Xerox 3315-33 ppm			FS1135-37 ppm			MP301SPF-30 ppm			E-Studio 195-19 ppm			Xerox WC3325DN-37 ppm		
1	60-65 Color Copies per Minute includes print / scan and hole punch	\$228.46	\$2,741.52	0.04	\$201.55	\$2,418.60	0.03	\$337.53	\$4,050.36	0.05	\$164.00	\$1,968.00	0.0375	\$271.43	\$3,257.16	0.0496
	Black & White			0.007			0.003			0.0044			0.00625			0.0056
1	Fax Option	\$8.13	\$97.56		\$7.77	\$93.24		\$7.74	\$92.88		\$9.00	\$108.00		\$14.58	\$174.96	
		Xerox 560 65B/60C			Taskalfa 6550ci-65 ppm			MPC6501-65ppm			E-Studio 6550CT-65 Color/75BW			Xerox W7775P-75ppm		
4	35-45 Color Copies per Minute includes print / scan	\$130.44	\$1,565.28	0.04	102.21	\$1,226.52	0.03	109.75	\$1,317.00	0.05	\$105.00	\$1,260.00	0.040	147.88	\$1,774.56	0.0496
	Black & White			0.007			0.003			0.0044			0.01065			0.0056
4	Fax Option	\$4.94	\$59.28		\$7.78	\$93.36		\$6.99	\$83.88		\$8.25	\$99.00		\$9.82	\$117.84	
4	Hole Punch Option	\$24.06	\$288.72		\$4.51	\$54.12		\$4.45	\$53.40		\$4.00	\$48.00		\$0.00	\$0.00	
		Xerox 7545 45 ppm			Taskalfa 3550ci-35 ppm			MPC4502SP-45ppm			E-Studio 3540C-35 Color/45BW			Xerox W7835PT-35 ppm		
	Cost Per Copy	\$328,917.00			\$255,273.00			\$378,114.40			\$340,866.65			\$338,758.00		
	Lease and accessory	\$299,388.48			\$264,683.40			\$339,200.76			\$232,776.00			\$276,827.64		
	Annual Grand Total	\$628,305.48			\$519,956.40			\$717,315.16			\$573,642.65			\$615,585.64		

Copiers

Section 2. Duplicators 48 months

Est. Qty	Copy Speed Requested	Dahill			Nevill Document Solutions LLC			Ricoh USA, Inc.			Toshiba Business Solutions			Xerox Corporation		
		Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy	Monthly Lease Pmt	Annual Lease Pmt	Cost / Copy
140	Digital Duplicator	\$41.96	\$503.52	0.0031	\$70.48	\$845.71	0.0035	\$70.93	\$851.16	0.0044	\$34.00	\$408.00	0.004	\$140.30	\$1,683.60	0.0039
														Proposing a Xerox 4260S w/ copy, print scan. No- Skip Pmts		
	Cost Per Copy Equipment	\$99,200.00 \$70,492.80			\$112,000.00 \$118,400.04			\$140,800.00 \$119,162.40			\$128,000.00 \$57,120.00			\$124,800.00 \$235,704.00		
	Annual Grand Total	\$169,692.80			\$230,400.04			\$259,962.40			\$185,120.00			\$360,504.00		

Section 3. Sale of Current District Owned Equipment

Vendor		Dahill		Nevill Document Solutions LLC		Ricoh USA, Inc.		Toshiba Business Solutions		Xerox Corporation	
Qty	Description	Unit Purchase Price	Total Purchase Price	Unit Purchase Price	Total Purchase Price	Unit Purchase Price	Total Purchase Price	Unit Purchase Price	Total Purchase Price	Unit Purchase Price	Total Purchase Price
3	Toshiba E Studio 901	\$200.00	\$600.00	\$350	\$1,050.00	NO BID		\$550.00	\$1,650.00	NO BID	
65	Toshiba E Studio 603	\$175.00	\$11,375.00	\$250	\$16,250.00			\$350.00	\$22,750.00		
27	Toshiba E Studio 353	\$100.00	\$2,700.00	\$125	\$3,375.00			\$200.00	\$5,400.00		
75	Toshiba E Studio 233	\$75.00	\$5,625.00	\$100	\$7,500.00			\$125.00	\$9,375.00		
17	Toshiba E Studio 203SD	\$50.00	\$850.00	\$50	\$850.00			\$75.00	\$1,275.00		
1	Toshiba E Studio 55c	\$250.00	\$250.00	\$200	\$200.00			\$500.00	\$500.00		
2	Toshiba E Studio 35c	\$200.00	\$400.00	\$150	\$300.00			\$350.00	\$700.00		
190		Total	\$21,800.00	Total	\$29,525.00	NO BID		Total	\$41,650.00	NO BID	
	Cost of Certification of hard drive destruction	\$0.00		\$0.00		NO BID		(\$9,500.00)		NO BID	
	Grand Total	\$21,800.00		\$29,525.00		NO BID		\$32,150.00		NO BID	

Offer to Purchase Proposed Equipment at end of term

Vendor	Dahill	Nevill Document Solutions LLC	Ricoh USA, Inc.	Toshiba Business Solutions	Xerox Corporation
Amount	\$47,250.00	\$342.00	\$0.00	\$84,975.00	\$0.00