

**United Independent School District
Asbestos Sampling Services
RFP 001-2013**

Vendor	Farmer & Associates, Inc.		Terracon Consultants, Inc.		Texas Association of School Boards (TASB)	
Description	Cost per sample	Total	Cost per sample	Total	Cost per sample	Total
Services to include assessment, investigation, report writing, management plan District Wide	\$27.61	Estimates 7446 District Wide samples = \$205,640.00	\$56.62	Estimates 14,365 District wide samples = \$813,391.99	\$16.00	As many samples as requested + all associated fees
Services to include assessment, investigation, report writing, management plan for 3 samples only	\$250.00	\$750.00	\$136.67	\$410.00	\$99.33	\$298.00
Notes:	See proposal for cost breakdown / pricing is all inclusive.		See proposal for cost breakdown / pricing is all inclusive.		See proposal for consultant cost breakdown / UISD currently is a TASB member/ A 3-year reinspection services fee = \$3,500 / pricing is all inclusive for 3 sample category only	

List school districts where you have completed management plans and the number completed.	Carrollton ISD, Farmer Branch ISD, Garland ISD, Irving ISD, Mesquite ISD, Lewisville ISD & Arlington ISD	Bastrop ISD, Rockdale ISD, St. Paul Luther, St Austin Parish	Victoria ISD, Wichita Falls ISD, Austin ISD, Alvarado ISD + many other listed
What percentage of your business is abatement?	30%	0%	0%
How many TDH asbestos licensed individuals (i.e. inspector/ management planner) will be available to United ISD's project?	6 with 4 more available if needed	4 to 6	6
Is there asbestos database software that will be included in the proposed services? If so, what is it?	No	No	Yes - internal, proprietary mgmt planning software certain aspects of which are available to our clientele online
Are you available to schedule inspections at the District's request, including nights and weekends?	Yes	Yes, cost per sample would have to be adjusted to reflect the overtime inspector rate	Yes
List other Districts where have you provided asbestos training (i.e. 8-hour ADP and 2 hour awareness).	N/A	Terracon is not licensed to do training but we can provide that service thru a separate contract with another vendor.	McAllen ISD, Region 3, Region 9, Region 16
What benefits does your organization provide UISD in areas beyond AMP?	Full service asbestos & environmental consulting firm providing a wide range of services to industries, municipalities, educational institutions...	Asbestos consulting services which includes asbestos abatement design specifications, project management, on site air monitoring, project close out documents.	Membership benefits - full range of services are provided including experienced personnel, professional & informative training, assistance with regulatory compliance, prompt & dependable customer service and substantial cost savings on a wide variety of environmental consulting services.
Describe your firm's core values and philosophy that gives your team the advantage over your competition.	"All F& A employees are dedicated to protecting the interests & confidentiality of their clients. Our reputation for responsibility, professionalism, & integrity combined with a genuine concern for our client's financial interest are second to none."	Multiple service lines that include environmental, geotechnical, construction material testing and facilities. Our core values are responsible, resourceful and reliable.	"TASB promotes educational excellence for Texas school children through advocacy, visionary leadership and high quality services to school districts." See proposal section 9.25-8