

United Independent School District  
RFP 2012-033  
Book Store Supplies and Materials

Description	ABDO Publishing	AKJ Books	Bearport Publishing	Bound To Stay Bound Books	Brodart Co.	Broadreach	Capstone	Capstone Classroom	Cengage Learning
<b>Category#1 - Books / Printed Materials</b>									
% off Catalog Price	No Bid	20%	0%	0%	No Bid	30%	No Bid	0%(see note)	0%
% off Shelf Price	No Bid	No Bid	0%	0	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	30%	20%	25%	*30%(see notes)	No Bid	30%	25%*See Notes	No Bid	No Bid
<b>Category #2 - Audio Books</b>									
% off Catalog Price	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	0%(see note)	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	30%	20%	No Bid	No Bid	No Bid	No Bid	25% *See Notes	No Bid	No Bid
<b>Category#3 - Educational DVDs</b>									
% off Catalog Price	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	30%	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
<b>Category#4 - E-books/Online Subscription for E-Books</b>									
% off Catalog Price	No Bid	20%	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	30%	20%	25%	No Bid	No Bid	No Bid	25%*See Notes	0%(see note)	No Bid
<b>Category#5 - Library Supplies</b>									
% off Catalog Price	No Bid	20%	No Bid	No Bid	15%	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	30%	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Notes:	Catalog Reflects Discount	Orders over \$150.00 is 30% off both Catalog/List Price. Shipping Cost:\$7.50 minimum,Zip Codes starting with 0-4 9% total price,Zip codes starting with 5-9 10% of total price.	ebooks will be owned by District not a subscription	* 30% Discount from publisher list price in effect at time of shipment plus prebinding charge of \$6.85 per book firm through August 31, 2015. Short discount titles are reduced by 10%. (Deduct \$.30 (cents) from btsb catalog price.	Please see attached letterhead for Brodart terms and conditions.	Both prices reflect in current catalogs.	*25% For Category #1/#2 Off list price is reflected in the catalog & on the website as School/Library Prices(S/L).For Category#4- Volume & multisite discounts are available on Digital Products. Call customer service/sales rep. for Quotes.	*Various programs are discounted 5-10%.Catalog & website pricing reflects discount.*For Ebooks-Volume & multi-site discounts are available on Digital Products. Quotes maybe obtained through Customer Service or Sales Rep.	

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Description	Children's Plus	Complete Book	Continental Book	Crabtree	Davidson Titles	Delaney Educational	Disney Educational Productions	Demco	Enslow Publishing
<b>Category#1 - Books / Printed Materials</b>									
% off Catalog Price	No Bid	0-45%	10%	0%	No Bid	10%	NA	5%	NA
% off Shelf Price	No Bid	0-45%	10%	No Bid	No Bid	No Bid	NA	NA	NA
% off List Price	0-30%	0-45%	10%	25%	up to 45%	25%	NA	NA	25%
<b>Category#2 - Audio Books</b>									
% off Catalog Price	No Bid	0-45%	10%	0%	No Bid	10%	NA	5%	NA
% off Shelf Price	No Bid	0-45%	10%	No Bid	No Bid	No Bid	NA	NA	NA
% off List Price	0-30%	0-45%	10%	25%	up to 20%	No Bid	NA	NA	NA
<b>Category#3 - Educational DVDs</b>									
% off Catalog Price	No Bid	0-45%	10%	No Bid	No Bid	10%	5-50%(see note)	5%	NA
% off Shelf Price	No Bid	0-45%	10%	No Bid	No Bid	No Bid	NA	NA	NA
% off List Price	0-30%	0-45%	10%	No Bid	up to 20%	No Bid	NA	NA	NA
<b>Category#4 - E-books/Online</b>									
<b>Subscription for E-Books</b>									
% off Catalog Price	No Bid	0-45%(see note)	No Bid	No Bid	No Bid	0%	NA	No Bid	NA
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	0%	NA	No Bid	NA
% off List Price	No Bid	No Bid	No Bid	No Bid	up to 15% single building/up to 25% for district wide purchases	0%	NA	No Bid	NA
<b>Category#5 - Library Supplies</b>									
% off Catalog Price	No Bid	0-45%	10%	No Bid	No Bid	10%	NA	5-14%	NA
% off Shelf Price	No Bid	0-45%	10%	No Bid	No Bid	No Bid	NA	NA	NA
% off List Price	No Bid	0-45%	10%	No Bid	No Bid	No Bid	NA	NA	NA
Notes:		Category#4/e-books/request quote for subscriptions	See attached letter regarding shipping charges.	See attached letter on Crabtree's 3 Digital Offerings.	Free shipping on all orders. Website is the main catalog.Prices are net.For Category#4 see information sheet & letterhead		On Category#3:% dictated by current promotions in place at time of purchase. Ongoing promotions thru Sales Rep.Qty Discounts also available. (800-295-5010)	See attached letter for complete terms.	

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Description	Escue & Associates	Follett Educational Services	Follett Library Resources	Frog Street Press	The Gale Group(Cengage Learning)	Gareth Stevens Classroom	Gareth Stevens Publishing	Garrett Book Company	Gumdrop Books
<b>Category#1 - Books / Printed Materials</b>									
% off Catalog Price	NA	0%(see note)	0%	0%	0%(*see note)	0%	0%	NA	No Bid
% off Shelf Price	NA	NA	NA	0%	No Bid	No Bid	No Bid	NA	No Bid
% off List Price	0-30%	NA	Up to 45%	0%	No Bid	15%	25%	30%	0-70%
<b>Category#2 - Audio Books</b>									
% off Catalog Price	NA	0%(see note)	0%	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	NA	NA	NA	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	0-30%	NA	0%	0%	No Bid	No Bid	No Bid	No Bid	No Bid
<b>Category#3 - Educational DVDs</b>									
% off Catalog Price	NA	0%(see note)	0%	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	NA	NA	NA	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	0-30%	NA	0%	0%	No Bid	No Bid	No Bid	No Bid	No Bid
<b>Category#4 - E-books/Online Subscription for E-Books</b>									
% off Catalog Price	NA	No Bid	0%	0%	No Bid	0%	0%	No Bid	No Bid
% off Shelf Price	NA	No Bid	NA	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	0-30%	No Bid	Up to 45%	0%	No Bid	25%	25%	No Bid	0-70%
<b>Category#5 - Library Supplies</b>									
% off Catalog Price	NA	0%(see note)	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	NA	NA	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	NA	NA	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid
Notes:		FOB Destination.Under category #1:Textbook already discounted up to 75% off Publisher Net Prices. Category#2,#3, & #4-Supplemental Materials K-12 is already discounted up to 45% off Publisher price.	On Categories#1 thru #4 is 0% additional off discounted net catalog prices.		*Catalogs reflect discounts, discounts vary 0-70% depending on imprint/See attached letter.	See attached Addendum Standards & Deviations and Service Policy	See attached: Addendum Standards & Deviations and Service Policy	5% Shipping Charges	

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Description	Houghton Mifflin Harcourt Publishing	Infobase Publishing	Jarrett Publishing	Junior Library Guild	Kamico Instructional Media	Keystone Books & Media	Knowbuddy Resources	Lakeshore Learning Materials	Lectorum Publications
<b>Category#1 - Books / Printed Materials</b>									
% off Catalog Price	0.0%	NA	0%	0%(see notes)	0%	5-35%	30%	5%	0%*
% off Shelf Price	NA	NA	0%	NA	0%	5-35%	No Bid	5%	20%*
% off List Price	NA	10% Off Sets	0%	NA	0%	5-35%	30%	NA	20%*
<b>Category#2 - Audio Books</b>									
% off Catalog Price	0.0%	NA	0%	No Bid	NA	5-35%	No Bid	5%	0%*
% off Shelf Price	NA	NA	0%	No Bid	NA	5-35%	No Bid	5%	20%*
% off List Price	NA	NA	0%	No Bid	NA	5-35%	No Bid	NA	20%*
<b>Category#3 - Educational DVDs</b>									
% off Catalog Price	0.0%	NA	0%	No Bid	NA	5-10%	No Bid	5%	0%*
% off Shelf Price	NA	NA	0%	No Bid	NA	5-10%	No Bid	5%	20%*
% off List Price	NA	15%	0%	No Bid	NA	5-10%	No Bid	NA	20%*
<b>Category#4 - E-books/Online Subscription for E-Books</b>									
% off Catalog Price	0.0%	NA	0%	No Bid	NA	5-35%	No Bid	NA	0%*
% off Shelf Price	NA	NA	0%	No Bid	NA	5-35%	No Bid	NA	20%*
% off List Price	NA	10%	0%	No Bid	NA	5-35%	No Bid	NA	20%*
<b>Category#5 - Library Supplies</b>									
% off Catalog Price	0.0%	NA	0%	No Bid	NA	NA	No Bid	5%	0%*
% off Shelf Price	NA	NA	0%	No Bid	NA	NA	No Bid	5%	20%*
% off List Price	NA	NA	0%	No Bid	NA	NA	No Bid	NA	20%*
Notes:	See attached letters for Standard Terms & Deviations and Catalog List.		10% Shipping/Handling Charges	On Category#1 Catalogs are pre-discounted up to 75%.		The discounts represent an additional discount off the Publisher's Prices.	* Both prices reflected in current catalog.		*We offer a 20% discount off the publisher's list price.This discount is already reflected in our catalog price.

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Description	Lerner Publishing Group	Library Skills	Lookout Books	Mason Crest Publishers	National Educational Systems	Norwood House Press	Overlooked Books	Pearson*see note
<b>Category#1 - Books / Printed Materials</b>								
% off Catalog Price	NA	No Bid	30%(see note)	NA	10%	0%	NA	0%
% off Shelf Price	NA	No Bid	No Bid	NA	10%	0%	NA	No Bid
% off List Price	25%/ 0%(see note)	No Bid	30%(see note)	25%	10%	25%	0-25%*see notes/Publisher	No Bid
<b>Category#2 - Audio Books</b>								
% off Catalog Price	NA	No Bid	No Bid	NA	10%	0%	NA	0%
% off Shelf Price	NA	No Bid	No Bid	NA	10%	0%	NA	No Bid
% off List Price	NA	No Bid	No Bid	NA	10%	25%	NA	No Bid
<b>Category#3 - Educational DVDs</b>								
% off Catalog Price	NA	No Bid	No Bid	NA	10%	NA	NA	0%
% off Shelf Price	NA	No Bid	No Bid	NA	10%	NA	NA	No Bid
% off List Price	NA	No Bid	No Bid	NA	10%	NA	NA	No Bid
<b>Category#4 - E-books/Online</b>								
<b>Subscription for E-Books</b>								
% off Catalog Price	NA	No Bid	No Bid	NA	10%E-books	0%	NA	0%
% off Shelf Price	NA	No Bid	No Bid	NA	10%E-books	0%	NA	No Bid
% off List Price	25%	No Bid	No Bid	NA	10%E-books	25%	NA	No Bid
<b>Category#5 - Library Supplies</b>								
% off Catalog Price	NA	5%	No Bid	NA	NA	0%	NA	NA
% off Shelf Price	NA	5%	No Bid	NA	NA	0%	NA	NA
% off List Price	25%(see note)	5%	No Bid	NA	NA	25%	0-25%(see notes)Publisher/	NA
Notes:	Processing will be provided free of charge on any orders totaling \$350 or more. On Category#1 on List Price-25% for library-bound titles;0% for paperback titles;Category#5 List price-25% for library bound titles			*Both prices reflected in current catalog.			See deviations on letterhead	*Publishing as Scott Foresmann, Prentice Hall, & Longman/see attached Exceptions&Deviation Letter

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Description	Perfection Learning Co.	Peoples Education	Pro Ed	Renaissance Learning	Rosen Classroom	Rosen Publishing Group	SaddleBack Educational Publishing	Sargent-Welch	Scholastic Library Publishing	
<b>Category#1 - Books / Printed Materials</b>										
% off Catalog Price	No Bid	0%	0%	0%*see note	0%	0%	20%	less 31%(see cover page)	0-40%	
% off Shelf Price	No Bid	0%	0%	NA	No Bid	No Bid	No Bid	No Bid	No Bid	
% off List Price	30%*see note	0%	0%	NA	15%	25% or 15%	No Bid	No Bid	No Bid	
<b>Category #2 - Audio Books</b>										
% off Catalog Price	NA	NA	0%	0%*	0%	No Bid	20%	No Bid	No Bid	
% off Shelf Price	NA	NA	0%	NA	No Bid	No Bid	No Bid	No Bid	No Bid	
% off List Price	NA	NA	0%	NA	15%	No Bid	No Bid	No Bid	No Bid	
<b>Category#3 - Educational DVDs</b>										
% off Catalog Price	NA	NA	0%	0%*	No Bid	No Bid	20%	less 31%(see cover page)	No Bid	
% off Shelf Price	NA	NA	0%	NA	No Bid	No Bid	No Bid	No Bid	No Bid	
% off List Price	NA	NA	0%	NA	No Bid	No Bid	No Bid	No Bid	No Bid	
<b>Category#4 - E-books/Online Subscription for E-Books</b>										
% off Catalog Price	NA	NA	0%	No Bid	0%	0%	20%	No Bid	0%	
% off Shelf Price	NA	NA	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
% off List Price	NA	NA	0%	No Bid	25%	25%	No Bid	No Bid	No Bid	
<b>Category#5 - Library Supplies</b>										
% off Catalog Price	NA	NA	0%	0%*	No Bid	No Bid	20%	No Bid	No Bid	
% off Shelf Price	NA	NA	0%	NA	No Bid	No Bid	No Bid	No Bid	No Bid	
% off List Price	NA	NA	0%	NA	No Bid	No Bid	No Bid	No Bid	No Bid	
Notes:	*30% off current list price is already reflected in catalog & website pricing.Perfection Learning publications are excluded from discount			See Deviations letter.	*Volume discounts may apply to your order(s). Please see attached addendum for details.	See attached letter Addendum Standards & Deviations/Service policy	See attached: Addendum/Deviations/Service Policy		See attached letter.	

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Description	Scholastic Inc. A	Scholastic Inc. B	Scholastic Book Fairs	Smart Promotional	School Specialty	Show Me Books	Smart Apple Media	Teachers Discovery	Textbook Warehouse
<b>Category#1 - Books / Printed Materials</b>									
% off Catalog Price	25%	0-25%	0%	10%	15%	Priced as marked	30%	0%	10%(used textbooks/AP titles
% off Shelf Price	NA	NA	25%	10%	No Bid	NA	No Bid	0%	No Bid
% off List Price	NA	Na	0%	10%	25%	50-70% off publisher's list	30%	0%	38%off new novels,test prep reference
<b>Category #2 - Audio Books</b>									
% off Catalog Price	No Bid	No Bid	0%	10%	15%	NA	No Bid	0%	NA
% off Shelf Price	No Bid	No Bid	0%	10%	No Bid	NA	No Bid	0%	NA
% off List Price	No Bid	No Bid	0%	10%	25%	NA	No Bid	0%	NA
<b>Category#3 - Educational DVDs</b>									
% off Catalog Price	No Bid	No Bid	0%	10%	15%	NA	No Bid	0%	NA
% off Shelf Price	No Bid	No Bid	0%	10%	No Bid	NA	No Bid	0%	NA
% off List Price	No Bid	No Bid	0%	10%	25%	NA	No Bid	0%	NA
<b>Category#4 - E-books/Online Subscription for E-Books</b>									
% off Catalog Price	No Bid	No Bid	0%	10%	No Bid	NA	No Bid	0%	NA
% off Shelf Price	No Bid	No Bid	0%	10%	No Bid	NA	No Bid	0%	NA
% off List Price	No Bid	No Bid	0%	10%	No Bid	NA	No Bid	0%	NA
<b>Category#5 - Library Supplies</b>									
% off Catalog Price	No Bid	No Bid	0%	10%	15%	NA	No Bid	0%	NA
% off Shelf Price	No Bid	No Bid	0%	10%	No Bid	NA	No Bid	0%	NA
% off List Price	No Bid	No Bid	0%	10%	25%	NA	No Bid	0%	38%new novels,test prep,reference
Notes:	Category#1 Scholastic Teaching Resources 2012Catalog.Please see "Discount Schedule" for details.	Category#1 Scholastic Classroom & Community Resources 2012-2013 Catalog PreK-12. Please see, "Discount Schedule" for details.			Catalog price-Educator Price less 15%(item prefix 8 & 9)/Price list less 25%(item prefix of 6 & 7)			*Both price reflected in current catalog.	

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Description	The Booksource	The Child's World	The Creative Co.	The Library Store	The Penworthy	Visual Learning Systems	Weigl Publishers	World Book	Quill
<b>Category#1 - Books / Printed Materials</b>									
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	0%*see note	No Bid	0%	0%	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	No Bid	No Bid
% off List Price	25%	30%	30%	No Bid	No Bid	No Bid	30%	No Bid	No Bid
<b>Category #2 - Audio Books</b>									
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	25%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
<b>Category#3 - Educational DVDs</b>									
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	10%*see note	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	No Bid	No Bid	No Bid	10%	No Bid	No Bid	No Bid
<b>Category#4 - E-books/Online Subscription for E-Books</b>									
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	10%*see note	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	30%	No Bid	No Bid	10%	No Bid	No Bid	No Bid
<b>Category#5 - Library Supplies</b>									
% off Catalog Price	No Bid	No Bid	No Bid	10-20%*see notes	0%*see note	No Bid	No Bid	No Bid	15%*see attached letters for all discounts.
% off Shelf Price	No Bid	No Bid	No Bid		No Bid	No Bid	No Bid	No Bid	
% off List Price	No Bid	No Bid	No Bid		No Bid	No Bid	No Bid	No Bid	
Notes:									
	See Clarifications Letter.			*Shipping applies on non-stock items only. See attached.	*Please see attached pricing policies. Penworthy is library-bound book prices match the publishers school/library net price, which reflects a 25% discount/Puppets only on Category#5		*Category #3 Digital format available for streaming. Category#4-see letter.		

\*\*NotE: Four (4)vendors submitted a "No Bid"