

UNITED INDEPENDENT SCHOOL DISTRICT
RFP 2010-018 Best and Final Offer
Purchase and Installation of Surveillance System District - Wide

Vendor	Alarm Security Group, Argus	ADT Security	Audio Dynamics, Inc	Avant Datacomm	Len Sec	M1 Networks	Novastar	RX Technology	Schnider Electric	Security International	Superior Alarm	Titus Systems	3 Sixty Integrated	911 Security	911 Security W/on board storage
Disposition	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total
U.S.H.S.	\$174,725.22	\$106,701.00	\$83,850.00	\$95,475.57	\$135,097.18	\$74,000.00	\$80,748.00	\$105,630.00	\$129,060.00	\$83,121.72	\$103,217.04	\$102,940.34	\$132,009.43	\$82,350.00	\$85,350.00
A.H.S.	\$132,486.73	\$76,766.00	\$69,165.00	\$83,497.01	\$121,256.00	\$65,500.00	\$66,801.00	\$90,311.00	\$105,425.00	\$72,676.69	\$86,310.06	\$87,510.36	\$123,887.79	\$70,200.00	\$73,700.00
U.H.S. 9TH	\$131,068.31	\$75,772.00	\$68,860.00	\$78,025.88	\$117,778.00	\$64,355.00	\$66,450.00	\$89,284.00	\$104,400.00	\$71,876.65	\$85,856.12	\$86,494.28	\$113,958.16	\$70,200.00	\$72,850.00
L.B.J.	\$202,912.43	\$111,187.00	\$89,645.00	\$101,762.93	\$156,058.00	\$83,390.00	\$87,417.00	\$125,143.00	\$200,993.84	\$98,322.30	\$112,941.90	\$122,239.73	\$182,916.26	\$98,500.00	\$101,500.00
S.T.E.P.	\$57,811.26	\$30,361.00	\$28,780.00	\$32,907.16	\$47,669.20	\$26,500.00	\$27,616.00	\$35,252.00	\$43,010.00	\$27,936.31	\$36,594.44	\$34,265.02	\$48,217.35	\$28,900.00	\$28,900.00
SO. TRANSP FACILITIES	\$57,837.92	\$29,185.00	\$27,950.00	\$30,419.35	\$43,189.40	\$27,000.00	\$25,514.00	\$33,114.00	\$40,980.00	\$25,878.11	\$34,359.04	\$32,325.74	\$48,229.03	\$27,500.00	\$27,500.00
LOS OBISPOS MIDDLE	\$57,724.96	\$29,185.00	\$26,510.00	\$30,425.03	\$43,289.40	\$27,000.00	\$25,514.00	\$33,114.00	\$40,980.00	\$25,878.11	\$34,359.04	\$32,325.74	\$43,580.33	\$27,500.00	\$27,500.00
SALVADOR GARCIA MIDDLE	\$62,618.99	\$36,283.00	\$35,370.00	\$43,298.48	\$57,809.00	\$34,500.00	\$33,924.00	\$43,678.00	\$51,160.00	\$35,481.90	\$44,514.76	\$42,161.42	\$50,096.03	\$34,950.00	\$34,950.00
UNITED SOUTH MIDDLE	\$62,618.99	\$36,283.00	\$35,370.00	\$43,298.48	\$57,809.00	\$34,500.00	\$33,924.00	\$43,678.00	\$51,160.00	\$35,481.90	\$44,514.76	\$42,161.42	\$50,096.03	\$34,950.00	\$34,950.00
WASHINGTON MIDDLE	\$62,618.99	\$36,283.00	\$35,370.00	\$43,298.48	\$57,809.00	\$34,500.00	\$33,924.00	\$43,678.00	\$51,160.00	\$35,481.90	\$44,514.76	\$42,161.42	\$50,096.03	\$34,950.00	\$34,950.00
LAMAR BRUNI VERGARA	\$62,724.14	\$36,283.00	\$35,370.00	\$43,298.48	\$57,809.00	\$34,500.00	\$33,924.00	\$43,678.00	\$51,160.00	\$35,481.90	\$44,514.76	\$42,161.42	\$50,096.03	\$34,950.00	\$34,950.00
ARNT ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
CENTENO ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
JUAREZ LINCON	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
KEN- ZAPATA	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
PEREZ ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
PRADA ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
ROOSEVELT ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
RUIZ ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
SALINAS ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
DD HACHAR	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
ZAFFIRINI ELEMENTARY	\$6,940.52	\$6,215.00	\$5,343.00	\$5,766.43	\$11,259.00	\$4,000.00	\$3,963.00	\$5,737.00	\$5,250.00	\$9,170.99	\$11,199.68	\$4,068.98	\$8,445.95	\$3,715.00	\$3,715.00
INCLUDE ALL CABLE CONNECTORS BRACKETS HARDWARE & SUPPLIES		\$47,423.00				\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$24,267.24	\$0.00	\$0.00
TOTAL	\$1,210,372.14	\$760,336.00	\$631,603.00	\$733,760.22	\$1,086,291.18	\$584,245.00	\$594,677.00	\$797,453.00	\$749,500.00	\$687,180.40	\$834,563.68	\$757,731.38	\$1,051,079.22	\$662,515.00	\$674,665.00
EXTENDED WARRANTY YR 2	\$0.00	\$50,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,500.00			\$0.00	\$231,021.86	\$0.00	\$0.00
EXTENDED WARRANTY YR 3	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00			\$0.00	\$0.00	\$0.00	\$0.00
Training	\$0.00					\$0.00							\$3,600.00		
Discount	\$0.00					\$0.00		\$0.00					-\$250,000.00		
EST. GRAND TOTAL	\$1,210,372.14	\$810,336.00	\$631,603.00	\$733,760.22	\$1,086,291.18	\$584,245.00	\$594,677.00	\$797,453.00	\$982,498.84	\$687,180.40	\$834,563.68	\$757,731.38	\$1,035,701.10	\$662,515.00	\$674,665.00

DISRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
M# 24C-10.0TB-HD-NVR	\$31,100.00	\$7,105.00	\$11,950.00	\$13,671.43	\$10,350.00	\$12,300.00	\$11,290.00	\$7,380.00	\$15,295.00	\$4,193.83	\$13,589.40	\$8,107.41	\$7,463.04	\$7,600.00	\$7,600.00
INSTALL TURNKEY W/ LABOR	\$580.00	\$1,472.00	\$600.00	\$495.00	\$200.00		\$200.00	\$750.00	\$1,165.00	\$651.00	\$240.00	\$8,311.50	\$7,546.35 - \$24,940.47	\$700.00	\$700.00
M# ENC-4PORT ANALOG	\$1,249.76	\$854.00	\$255.00	\$295.71	\$1,082.00	\$350.00	\$276.00	\$702.00	\$755.00	\$528.78	\$293.94	\$906.67	\$4,169.10	\$650.00	\$650.00
INSTALL TURNKEY W/ LABOR	\$180.00	\$740.00	\$50.00	\$4.58	\$100.00		\$75.00	\$325.00	\$270.00	\$1,627.50	\$60.00	\$6,096.43 - \$43,691.10	\$200.00	\$200.00	
M# 5.0MP HD-DOME W/LC550 LENS 4-12mm	\$1,177.00	\$1,087.00	\$960.00	\$935.71	\$1,350.00	\$1,020.00	\$982.00	\$1,581.00	\$1,125.00	\$1,047.23	\$911.64	\$1,352.98	\$947.76	\$1,000.00	\$1,000.00
INSTALL LABOR ONLY	\$60.00	\$109.00	\$240.00	\$98.29	\$200.00		\$130.00	\$195.00	\$850.00	\$6,510.00	\$60.00	\$11,085.65 - \$37,414.07	\$150.00	\$150.00	
CABLE;CONN;STRAPS;BRACKETS	\$436.00	\$386.00	\$240.00	\$661.16	\$100.00	\$1160.00 - \$7410.00	\$290.00	\$320.00	\$65.00	\$130.90	\$9925.00 - \$15,100.00	\$5,400.02-\$16,800.06	\$136.00	\$450.00	\$450.00

Unit Prices for Additional Equipment/ Sites

ANALOG 580TV LINES 30M IR (IN & OUT DOOR)	\$325.00	\$351.00	\$240.00	\$278.57	\$395.00	\$285.00	\$265.00	\$233.00	\$270.00	\$245.78	\$320.92	\$373.58	\$201.60	\$210.00	\$210.00
INSTALL LABOR	\$60.00	\$87.00	\$240.00	\$345.37	\$300.00		\$100.00	\$195.00	\$365.00	\$4,557.00	\$60.00	\$3,443.86			
CABLE;CONN;STRAPS;BRACKETS (TURNKEY)	\$574.36	\$401.00	\$240.00	\$155.60	\$100.00	\$39.00	\$165.00	\$225.00	\$45.00	\$361.60	\$6,775.00 - \$8,300.00	\$447.84			
ALTRONIX M#ALTY1224DC2 OR SIMILAR	\$165.00	\$162.00	\$153.00	\$178.57	\$289.00	\$160.00	\$178.00	\$181.00	\$175.00	\$145.33	\$173.24	\$64.42	\$287.00	\$145.00	\$300.00
INSTALLATION (TURNKEY)	\$60.00	\$180.00	\$150.00	\$131.08	\$150.00	\$1,572.00	\$75.00	\$985.00	\$315.00	\$217.00	\$60.00	\$177.28	\$3,940.00 - \$5,965.50	\$300.00	\$145.00