

United Independent School District
RFP 055-2011
Book Store Supplies and Materials

Description	Barnes & Noble	Bearport Publishing	Books -A-Million	Bright Point Literacy	Brodart	Capstone Press	Complete Books & Media	Demco	ECS Learning
Category - Books / Printed Materials									
% off Catalog Price	No Bid	0%	20%	0%	No Bid	No Bid	No Bid	No Bid	0%
% off Shelf Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	0%
% off List Price	20-25%	25%	20%	0%	No Bid	25%	5-45%	No Bid	0%
Category - Audio Books									
% off Catalog Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	0%
% off Shelf Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	0%
% off List Price	20-25%	No Bid	20%	No Bid	No Bid	25%	5-45%	No Bid	0%
Category - Educational DVDs									
% off Catalog Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	5-45%	No Bid	No Bid
Category - Library Supplies									
% off Catalog Price	No Bid	No Bid	20%	No Bid	15%	No Bid	No Bid	5-14%	0%
% off Shelf Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid	(Read notes)	0%
% off List Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	5-45%	-	0%
Category - E-books/Online Subscription for E-Books									
% off Catalog Price	No Bid	No Bid	20%	No Bid	No Bid	(Read notes)	(Read notes)	No Bid	0%
% off Shelf Price	No Bid	No Bid	20%	No Bid	No Bid	No Bid	(Read notes)	No Bid	0%
% off List Price	No additional discount	No Bid	20%	No Bid	No Bid	No Bid	(Read notes)	No Bid	0%
Notes:					Reference Quote# D-Texas ; \$50.00 min. purch. ; Excludes certain items (view bid)	Call customer service or Representative for E-book pricing ; Free Shipping	Call for pricing on E-Books	Please view attachment for clarification	Charge for Shipping (view bid)

Description	Escue	Follett Library Resources	Gareth Stevens Classroom	Gareth Stevens Publishing	Gumdrop	Heinmann Raintree Classroom	Heinmann Raintree Library	Highsmith	Houghton Mifflin Harcourt
Category - Books / Printed Materials									
% off Catalog Price	No bid	0%	0%	0%	No bid	No bid	No bid	No bid	0%
% off Shelf Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off List Price	0-30%	up to 45%	15%	25%	0-70% average 32%	0%	25%	No bid	0%
Category - Audio Books									
% off Catalog Price	No bid	0%	No bid	No bid	No bid	No bid	No bid	No bid	0%
% off Shelf Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off List Price	0-30%	0%	No bid	No Bid	No bid	0%	No bid	No bid	0%
Category - Educational DVDs									
% off Catalog Price	No bid	0%	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off Shelf Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off List Price	0-30%	0%	No bid	No Bid	No bid	No bid	No bid	No bid	0%
Category - Library Supplies									
% off Catalog Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off Shelf Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off List Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	5-12%	0%
Category - E-books/Online Subscription for E-Books									
% off Catalog Price	No bid	0%	0%	No Bid	No bid	No bid	No bid	No bid	0%
% off Shelf Price	No bid	No Bid	No bid	No Bid	No bid	No bid	No bid	No bid	0%
% off List Price	0-30%	up to 45%	25%	25%	0-70% average 32%	No bid	No bid	No bid	0%
Notes:						Various programs already discounted 5- 10%; catalot and website reflect correct prices		Free Shipping on orders over \$75.00	

Description	Junior Library Guild	Kamico	Lakeshore	Laredo Books & More	Lerner Publishing Group	Library Skills	Marshall Cavendish	National Educational Systems	Norwood House Press
Category - Books / Printed Materials									
% off Catalog Price	0%	0%	5%	10-20%	No Bid	10%	No Bid	10%	0%
% off Shelf Price	No Bid	No Bid	5%	10-20%	No Bid	No Bid	No Bid	10%	25%
% off List Price	No Bid	No Bid	5%	10-20%	25%	No Bid	30%	10%	25%
Category - Audio Books									
% off Catalog Price	No Bid	No Bid	5%	No Bid	No Bid	No Bid	No Bid	10%	No Bid
% off Shelf Price	No Bid	No Bid	5%	No Bid	No Bid	No Bid	No Bid	10%	No Bid
% off List Price	No Bid	No Bid	5%	No Bid	No Bid	No Bid	No Bid	10%	No Bid
Category - Educational DVDs									
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10%	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10%	No Bid
% off List Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10%	No Bid
Category - Library Supplies									
% off Catalog Price	0%	No Bid	5%	10-20%	No Bid	10%	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	5%	10-20%	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	5%	10-20%	No Bid	No Bid	No Bid	No Bid	No Bid
Category - E-books/Online Subscription for E-Books									
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10%	0%
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	57%	10%	0%
% off List Price	No Bid	No Bid	No Bid	No Bid	25%	No Bid	No Bid	10%	25%
Notes:	Catalogs are pre-discounted up to 75% off the publisher's price	Pre-Discounted					Discounts offered with periodical specials at higher discounts ; Free shipping / Processing on orders over \$500.00		

Description	Novel Units	Overlooked Books	People's Education	QEP Professional Books	Renaissance Learning	Rosen Classroom	Rosen Publishing Group	Saddleback Educational	Scholastic Inc.
Category - Books / Printed Materials									
% off Catalog Price	0.0%	0%	0%	15%	0%	0%	0%	20%	0-40%
% off Shelf Price	No Bid	No Bid	No Bid	15%	No bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	0%	15%	No bid	15%	25%	No Bid	No Bid
Category - Audio Books									
% off Catalog Price	0.0%	No Bid	No Bid	No Bid	0%	0%	No Bid	20%	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	No Bid	No Bid	No bid	15%	No Bid	No Bid	No Bid
Category - Educational DVDs									
% off Catalog Price	No Bid	No Bid	No Bid	15%	0%	No Bid	No Bid	20%	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	15%	No bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	No Bid	15%	No bid	No Bid	No Bid	No Bid	No Bid
Category - Library Supplies									
% off Catalog Price	0.0%	No Bid	No Bid	No Bid	0%	No Bid	No Bid	20%	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	No Bid	No Bid	No bid	No Bid	No Bid	No Bid	No Bid
Category - E-books/Online Subscription for E-Books									
% off Catalog Price	0.0%	No Bid	No Bid	No Bid	No bid	0%	0%	20%	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	No Bid	No Bid	No bid	25%	25%	No Bid	No Bid
Notes:		Website already offers 0-25% off Publishers List, so no additional discount on bid.		Higher discounts available on big orders ; DVD/Videos don't qualify for discount; Selected Pearson Ed. Titles ; special orders don't qualify for discount	Volume discounts may apply to your order(s). Please refer to the attached addendum for details.	See attached addendum	See attached addendum	Ebook offered in catalog & website only ; Shipping is at a rate of 12% or \$8.00 whichever is great.	9% is added for shipping and handling

Description	School Specialty	The Library Store	The Penworthy	Unique Books	Vego Editorial	Visual Learning	Weigl Publishers Inc.	World Book
Category - Books / Printed Materials								
% off Catalog Price	12% off Supplies	No Bid	0%	0-20%	15%	No Bid	30%	0%
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	25%	No Bid	No Bid	0-45%	No Bid	No Bid	30%	No Bid
Category - Audio Books								
% off Catalog Price	12% off Supplies	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	25%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Category - Educational DVDs								
% off Catalog Price	12% off Supplies	No Bid	No Bid	0-20%	No Bid	10%	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	25%	No Bid	No Bid	0-20%	No Bid	No Bid	No Bid	No Bid
Category - Library Supplies								
% off Catalog Price	12% off Supplies	10-20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	25%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Category - E-books/Online Subscription for E-Books								
% off Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off Shelf Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% off List Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Notes:		Shipping applies on non-stock items only	Penworthy's prices match the publisher's school library net price which is generally 25% ; see attachment for price policies		Quote must be acquired before purchase due to Mex Pesos and US dollar exchange rate.	Educational DVD's are also available in digital format		