

**UNITED INDEPENDENT SCHOOL DISTRICT  
SHEET MUSIC AND RELATED ITEMS  
RFP 2012-050**

| <b>VENDORS</b>  |                      |                                |  |                   |   |   |   |                          |
|---|----------------------|--------------------------------|--|-------------------|---|---|---|--------------------------|
| <b>SHEET MUSIC FOR BAND, CHOIR, JAZZ BAND, MARIACHI &amp; ORCHESTRA</b> | <b>The Band Shop</b> | <b>Cascio Interstate Music</b> | <b>J.W. Pepper &amp; Sons Inc</b>  | <b>Music Time</b> | <b>Penders Music</b>  | <b>Plank Road Publishing</b>                                    | <b>RBC</b>  | <b>Shar Products Co.</b> |
| % off Catalog Price   | 20%                  |                                | 0%   | 27%               | 0%  | 0%  | 10%   | 20%                      |
| % off List Price  | 20%                  | 5-35%                          | 0%   | 27%               | 0%  | 0%  | 10%   |                          |
| % off Shelf Price   | 20%                  |                                | 0%   |                   | 0%  | 0%  | 10%   |                          |
| <b>INSTRUMENTAL AND VOCAL METHOD BOOKS-ALL LEVELS</b>                   |                      |                                |  |                   |   |   |   |                          |
| % off Catalog Price   | 20%                  |                                | 0%   | 27%               | 0%  | 0%  | 10%   | 20%                      |
| % off List Price  | 20%                  | 5-35%                          | 0%   | 27%               | 0%  | 0%  | 10%   |                          |
| % off Shelf Price   | 20%                  |                                | 0%   |                   | 0%  | 0%  | 10%   |                          |
| <b>INSTRUMENTAL/VOCAL, EDUCATIONAL VIDEOS AND AUDIO RECORDINGS</b>      |                      |                                |  |                   |   |   |   |                          |
| % off Catalog Price   | 20%                  |                                | 0%   | 27%               | 0%  | 0%  | 10%   | 10%                      |
| % off List Price  | 20%                  | 5-35%                          | 0%   | 27%               | 0%  | 0%  | 10%   |                          |
| % off Shelf Price   | 20%                  |                                | 0%   |                   | 0%  | 0%  | 10%   |                          |
| <b>ANY OTHER RESOURCE MATERIALS AND BOOKS</b>                           |                      |                                |  |                   |   |   |   |                          |
| % off Catalog Price   | 20%                  |                                | 0%   | 27%               | 0%  | 0%  | 10%   | 10%                      |
| % off List Price  | 20%                  | 5-35%                          | 0%   | 27%               | 0%  | 0%  | 10%   |                          |
| % off Shelf Price   | 20%                  |                                | 0%   |                   | 0%  | 0%  | 10%   |                          |
| <b>NOTES:</b>   |                      |                                | Shipping Charges per Order: \$4.99 to \$36.99, please ask about shipping charges for your order. |                   | shipping charges apply please ask about charges for your order. | shipping charges apply please ask about charges for your order. | shipping charges apply please ask about charges for your order. |                          |