SECTION I	VENDOR		1	BROOK MAY	S UNIVERSAL	L MELODY MUSIC			CASCIO IN	FERSTATE M	USIC			HILL JE !	MUSIC CENT	ER
ITEM	MODEL / DESCRIPTION	EST QTY	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ЕТА	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1		NO BID			\$2,709.00	\$1,243.00	\$1,243.00	10-90 days		\$2,709.00	\$1,300.00	\$1,300.00	1-6 WKS	
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4	\$250.00	\$1,000.00	30 DAYS	MIKAWA XD502SP	\$236.00	\$236.00	\$944.00	10-30 days		\$865.00	\$250.00	\$1,000.00	1-6 WKS	
3	SELMER OBOE REF: 1492B or Equal FOX OBOE REF: 330 or Equal	2	\$1,050.00 \$2,000.00	\$2,100.00 \$2,000.00	21 DAYS 30 DAYS	TREIBERT OB330	\$906.00 \$4,795.00	\$906.00 \$2,743.00	\$1,812.00 \$2,743.00	10-90 days 10-90+ days		\$2,115.00 \$4,795.00	\$965.00 \$2.879.00	\$1,930.00 \$2.879.00	1-6 WKS 1-6 WKS	
4	FOX OBOE REF: 550 or Equal FOX BASSOON REF: FOX 51 or Equal	1	\$2,000.00	\$2,000.00	30 DAYS 30 DAYS	SCHOTT BSN4	\$4,795.00	\$2,745.00	\$2,745.00	10-90+ days 10-90+ days		\$4,795.00	\$2,879.00	\$2,879.00	1-6 WKS	
6	RIDENOUR Bb CLARINET REF: TR 147 or Equal	6	\$375.00	\$2,250.00	30 DAYS	301011 1314	\$0,000	\$5,580.00	NO BID	10-90+ days		\$0,000	\$5,275.00	NO BID	1-0 1113	
7	LEBLANC Bb CLARINET REF: L40K or Equal	2	\$700.00	\$1,400.00	30 DAYS	LEBLANC L4KWC	\$0,00		NO BID			\$0.00		NO BID		
8	SELMER BASS CLARINET REF: 1430P or Equal	1	\$1,500.00	\$1,500.00	30 DAYS	RIDENOUR BC147R	\$2,075.00	\$1,178.00	\$1,178.00	10-90 days		\$2,075.00	\$1,575.00	\$1,575.00	1-6 WKS	
9	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2	\$1,500.00	\$3,000.00	30 DAYS		\$0.00		NO BID			\$0.00		NO BID		
10	VITO CONTRA- BASS CLARINET REF: 7182 or Equal	1	\$2,085.00	\$2,085.00	90 DAYS		\$5,175.00	\$2,938.00	\$2,938.00	10-90 days		\$0.00		NO BID		
11	SELMER CONTRA- BASS CLARINET REF: 1440 or Equal	1	\$2,180.00	\$2,180.00	90 DAYS		\$3,265.00		\$1,854.00	10-90 days		\$0.00		NO BID		
12	YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2	\$700.00	\$1,400.00	30 DAYS	J ERICH DY100DASL	\$2,730.00		\$2,640.00	10-30 days		\$2,730.00	\$1,350.00	\$2,700.00	1-6 WKS	
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3	\$600.00	\$1,800.00	30 DAYS	J ERICH SD700 AS	\$1,675.00		\$2,316.00	10-30 days		\$1,675.00	\$790.00	\$2,370.00	1-6 WKS	
14	YAMAHA TENOR SAX REF: YTS-23 or Equal YAMAHA TENOR SAX REF: YTS475 or Equal	2	\$700.00 \$800.00	\$1,400.00 \$1.600.00	30 DAYS 30 DAYS	J ERICH SD700 TS J ERICH DY1000 TSL	\$2,111.00 \$3,041.00		\$1,946.00 \$3.034.00	10-30 days 10-30 days		\$2,111.00 \$3.041.00	\$995.00 \$1,560.00	\$1,990.00 \$3.120.00	1-6 WKS 1-6 WKS	
16	YAMAHA BARITONE SAX REF: 115475 or EQUAL	1	\$2,500.00	\$2,500.00	30 DA 13 30 DA YS	J ERICH DT 1000 TSL J ERICH BS-52	\$6,719.00	\$3,269.00	\$3,269.00	10-30 days		\$6,719.00	\$3,350.00	\$3,350.00	1-6 WKS	
17	SELMER Eb BARITONE SAX REF SELMER BS500 OR EQUAL	1	\$2,500.00	\$2,500.00	30 DA 15	J ERICH BS-52	\$5,530.00	\$2,617.00	\$2,617.00	10-90 days		\$0.00	\$5,550.00	NO BID	1-0 1113	
18	YAMAHA CORNET REF: YCR-2330 II OR EQUAL	6	\$300.00	\$1,800,00	30 DAYS	F SCHMIDT SD200LT	\$986.00	\$409,00	\$2,454.00	10-90 days		\$986.00	\$415.00	\$2,490.00	1-6 WKS	
19	BACH TRUMPET REF: BACH 180S37 OR EQUAL	2	\$1,860.00	\$3,720.00	30 DAYS		\$3,250.00	\$1,607.00	\$3,214.00	10-90 days		\$3,250.00	\$1,700.00	\$3,400.00	1-6 WKS	
20	BACH CORNET REF: BACH 181 ML OR EQUAL	1		NO BID			\$3,160.00	\$1,562.00	\$1,562.00	10-90 days		\$0.00		NO BID		
21	HOLTON FRENCH HORN REF: H188 OR EQUAL	4	\$2,792.00	\$11,168.00	60 DAYS	HOTLON H180	\$5,355.00	\$2,534.00	\$10,136.00	10-90 days	CONN 8D	\$0.00		NO BID		
22	HOLTON FRENCH HORN REF: HOLTON 378 OR EQUAL	1	\$2,059.00	\$2,059.00	60 DAYS		\$3,900.00	\$1,753.00	\$1,753.00	10-90 days		\$0.00		NO BID		
23	HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1	\$2,230.00	\$2,230.00	60 DAYS		\$4,225.00		\$1,899.00	10-90 days		\$0.00		NO BID		
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL		\$1,200.00	\$1,200.00	30 DAYS	F SCHMIDT F3VL	\$2,733.00		\$1,177.00	10-90 days		\$2,733.00	\$1,210.00	\$1,210.00	1-6 WKS	
25	YAMAHA EUHPHONIUM REF: YEP-321S OR EQUAL BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL	1	\$1,500.00 \$1,400.00	\$1,500.00 \$1.400.00	30 DAYS 30 DAYS	F SCHMIDT F4VL F SCHMIDT F4VL	\$3,850.00 \$2,710.00	\$1,733.00 \$1,119.00	\$1,733.00 \$1,119.00	10-90 days 10-90+ days		\$3,850.00 \$0,00	\$1,750.00	\$1,750.00 NO BID	1-6 WKS	
20	BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL	2	\$1,400.00	\$1,400.00	30 DAYS 30 DAYS	F SCHMIDT F4VL	\$1,031.00	\$403.00	\$1,119.00	10-90+ days 10-90 days		\$0.00		NO BID		
28	BACH TENOR TROMBONE REF: BACH 15501 OR EQUAL BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL	2	\$2,108.00	\$4,216.00	60 DAYS		\$3,630.00	\$1,795.00	\$3,590.00	10-90 days		\$0.00		NO BID		
29	BACH TENOR TROMBONE REF: BACH 36 B OR EQUAL	2	\$2,108.00	\$4,216.00	60 DAYS		\$3,630,00	\$1,795.00	\$3,590,00	10-90 days		\$0.00		NO BID		
30	BACH TENOR TROMBONE REF: BACH 42 B OR EOUAL	2	\$2,108.00	\$4,216,00	30 DAYS		\$3,630,00	\$1,795.00	\$3,590,00	10-90 days		\$0.00		NO BID		
31	CERVENY TUBA REF: CBB 681-4 OR EQUAL	1	\$4,000.00	\$4,000.00	60 DAYS		\$7,445.00	\$3,602.00	\$3,602.00	10-90 days		\$0.00		NO BID		
32	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3	\$2,500.00	\$7,500.00	30 DAYS	F SCHMIDT F3VT	\$5,679.00	\$2,662.00	\$7,986.00	10-90 days		\$5,679.00	\$2,699.00	\$8,097.00	1-6 WKS	
33	ST PETERSBURG TUBA REF:ST PETERSBURG 202 N OR EQUAL	1	\$4,000.00	\$4,000.00	30 DAYS	F SCHMIDT FS186	\$6,552.00	\$3,870.00	\$3,870.00	10-90 days		\$0.00		NO BID		
34	KING SOUSAPHONE REF: 2370W OR EQUAL		\$3,215.00	\$6,430.00	60 DAYS		\$4,820.00	\$2,737.00	\$5,474.00	10-90 days		\$0.00		NO BID		
35	HOLTON SOUSAPHONE REF: BB300WC OR EQUAL	1	\$4,589.00	NO BID	(0. D.). NO		\$0.00	A. 0.0.5.0.0	NO BID	40.00.1		\$0.00 \$0.00		NO BID		
36 37	KING SOUSAPHONE REF: KING 2350W OR EQUAL KING SOUSAPHONE REF: 2350WSP OR EQUAL	1	\$4,589.00	\$4,589.00 \$5,524.00	60 DAYS 60 DAYS		\$7,505.00 \$9,030.00	\$3,906.00 \$4,700.00	\$3,906.00 \$4,700.00	10-90 days 10-90 days		\$0.00 \$0.00		NO BID NO BID		
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EQUAL	1	\$5,524.00	\$3,524.00 NO BID	00 DA 13		\$1,240.00	\$539.00	\$539.00	10-90 days	MS -9213M	\$0.00		NO BID		
39	YAMAHA MARCHING SNAKE REF: SFZ M59213P OR EQUAL YAMAHA SNARE CARRIER REF: RM-TVHS-PC OR EQUAL	1		NO BID			\$1,240.00	\$237.00	\$237.00	10-90 days 10-90 days	RM-TVHMS	\$0.00		NO BID NO BID		
40	YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL	1		NO BID			\$456.00	\$198.00	\$198.00	10-90 days	KM-1 VHMS	\$0.00		NO BID		
40	YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1		NO BID			\$518.00	\$225.00	\$225.00	10-90 days		\$0.00		NO BID		
42	YAMAHA BASS DRUM REF: POWER-LITE MB6126 OR EQUAL	1		NO BID			\$580.00	\$253.00	\$253.00	10-90 days		\$0.00		NO BID		
43	YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EQUAL	1		NO BID			\$388.00	\$209.00	\$209.00	10-90 days		\$0.00		NO BID		
44	YAMAHA MARCH. QUADS REF POWER-LITE MQL8023 OR EQ	1		NO BID			\$0.00		NO BID			\$0.00		NO BID		
45	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL	1		NO BID	1		\$0.00		NO BID			\$0.00	1	NO BID		
46	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL		\$2,383.00	\$2,383.00			\$3,405.00		\$1,711.00	10-90 days		\$0.00	1	NO BID		
47 48	MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO	1	\$1,000.00 \$475.00	\$1,000.00 \$475.00	1		\$1,555.00 \$792.00	\$781.00 \$317.00	\$781.00 \$317.00	10-90 days 10-30 days		\$0.00 \$0.00	+	NO BID NO BID		
48	PEARL PERCUSSION KITS REF: PK800 OR EOUAL	6	\$475.00	\$475.00	1	CADENCE RPK 1002	\$792.00	\$147.00	\$882.00	10-30 days 10-30 days		\$0.00	+	NO BID NO BID		
50	HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL	1	\$£00.00	NO BID	1	CADENCE KI K 1002	\$1,299.00	\$1,592.00	\$1,592.00	10-30 days		\$0.00	1	NO BID		
51	PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1		NO BID	1		\$740.00	\$345.00	\$345.00	10-90 days		\$0.00	1	NO BID		
52	PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1		NO BID			\$765.00	\$356.00	\$356.00	10-90 days		\$0.00		NO BID		
53	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1		NO BID			\$2,001.00	\$968.00	\$968.00	10-90 days		\$0.00		NO BID		
54	YAMAHA CON BASS DRUM REF: CB640BFS7 OR EQUAL	1		NO BID			\$2,303.00	\$1,114.00	\$1,114.00	10-90 days		\$0.00		NO BID		
55	YAMAHA GLOCKENSPIEL REF: YG-250 OR EQUAL	1		NO BID	1		\$814.00	\$393.00	\$393.00	10-90 days		\$0.00		NO BID		
56	MC ADAMS METRONOME REF: YG-250 OR EQUAL	2	\$710.00	\$1,420.00	<u> </u>		\$899.00	\$618.00	\$1,236.00 NO BID	10-90 days		\$899.00	\$599.00	\$1,198.00	1-6 WKS	
57 58	DIGIMET DIGITAL METRONOME (OR EQUAL) PETERSONS STROBE TUNER REF: CS5000 II OR EQUAL	2	\$640.00 \$3,500.00	\$1,280.00 \$3,500.00			\$0.00	\$3,189.00	NO BID \$3,189.00	10-30 days		N/A \$4,950.00	\$650.00 \$3,350.00	\$1,300.00 \$3,350.00	1-6 WKS 1-6 WKS	
28	FETERSONS STRUBE TUNER REF: CS5000 II OK EQUAL	1	\$3,500.00	\$3,500.00	1	I	\$4,950.00	\$3,189.00	\$3,189.00	10-30 days	1	\$4,950.00	\$3,350.00	\$3,350.00	1-0 WKS	
	Primary Vendor - lowest price - specified		%OFF CAT	ALOG PRICE				%OFF CAT	ALOG PRICE	CALL FOR PI	RICE		%OFF CAT	ALOG PRICE	20-50 % OFF	
	Secondary Vendor - lowest price-non specified		%OFF LIST					%OFF LIST		CALL FOR PH			%OFF LIST		20-50 % OFF	
	· · · · · · · · · · · · · · · · · · ·		%OFF SHE		10% OFF			%OFF SHEL		CALL FOR PH			%OFF SHE		20-50 % OFF	
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an among a	VENDOR				LONE	STAR PERCUSS	ION		ELMO LO	PEZ MUSIC CO	0.			MELHAR	T MUSIC CEN	TER
SECTION I											BRAND /MODEL					BRAND /MODEL
	MODEL / DESCRIPTION	EST	LIST	UISD	EXT.	ETA	BRAND /MODEL LIST	UISD	EXT.	ETA	PROPOSED; If left blank we will	LIST	UISD	EXT.	ETA	PROPOSED; If left blank we will
ITEM	MODEL / DESCRIPTION	QTY	PRICE	PRICE	LAI.	LIA	PROPOSED; If left blank we will assume PRICI	PRICE	LAI.	LIA	assume you are bidding the specified	PRICE	PRICE	EAI.	LIA	assume you are bidding the specified
							you are bidding the specified model				model					model
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1			NO BID		\$1,105.0			45 DAYS	GEMEINHARDT 4PSH	THEY I				MENTS BUT ONLY SELL
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4			NO BID		\$865.0	\$509.00		45 DAYS			STOP	AGE FOR	CHOIR AND BA	AND HALLS
3	SELMER OBOE REF: 1492B or Equal	2			NO BID		\$3,590.0			45 DAYS	YAMAHA YOB-441					
4	FOX OBOE REF: 330 or Equal	1			NO BID		\$4,515.0	\$3,279.0	\$3,279.00	45 DAYS						
5	FOX BASSOON REF: FOX 51 or Equal	1			NO BID		\$6,275.0	\$4,450.0	\$4,450.00	45 DAYS						
6	RIDENOUR Bb CLARINET REF: TR 147 or Equal	6			NO BID		\$1,014.0	\$710.00	\$4,260.00	45 DAYS	BUFFET B-12					
7	LEBLANC Bb CLARINET REF: L40K or Equal	2			NO BID		\$1,995.0	\$1,545.0	\$3,090.00	45 DAYS	NOBLET 4K					
8	SELMER BASS CLARINET REF: 1430P or Equal	1			NO BID		\$2.075.0	\$1.695.0	\$1,695.00	45 DAYS						
9	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2			NO BID		\$2,375.0	\$1,798.0	\$3,596,00	60 DAYS	YAMAHA YCL-221					
10	VITO CONTRA- BASS CLARINET REF: 7182 or Equal	1			NO BID		\$5,175.0	\$4,199.0	\$4,199.00	90 DAYS						
11	SELMER CONTRA- BASS CLARINET REF: 1440 or Equal	1			NO BID		\$3,265.0			90 DAYS						
12	YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2			NO BID		\$2,730.0	\$1,901.0	\$3,802.00	60 DAYS						
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3			NO BID		\$1,995.0			30 DAYS						
14	YAMAHA TENOR SAX REF: YTS-23 or Equal	2			NO BID		\$2,595.0			30 DAYS						
15	YAMAHA TENOR SAX REF: YTS475 or Equal	2			NO BID		\$3.041.0			30 DAYS						
15	YAMAHA BARITONE SAX REF: 115475 or EQUAL	1			NO BID		\$6,719.0			45 DAYS	1 1					
	SELMER ED BARITONE SAX REF: YBS-52 OF EQUAL	1			NO BID		\$6,719.			45 DAYS 180 DAYS	+					
17	YAMAHA CORNET REF: YCR-2330 II OR EQUAL				NO BID		\$13,630.	0 \$10,099.0	NO BID	180 DAYS	+					
		6						62 400 0		45 DATE	1					
	BACH TRUMPET REF: BACH 180S37 OR EQUAL	2			NO BID		\$3,250.0			45 DAYS	+					
20	BACH CORNET REF: BACH 181 ML OR EQUAL	1			NO BID		\$3,250.0			45 DAYS						
	HOLTON FRENCH HORN REF: H188 OR EQUAL	4			NO BID		\$5,085.0			90 DAYS						
	HOLTON FRENCH HORN REF: HOLTON 378 OR EQUAL	1			NO BID		\$3,900.0			90 DAYS						
	HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1			NO BID		\$4,225.0			90 DAYS						
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL	1			NO BID		\$2,733.0	\$2,104.0	\$2,104.00	60 DAYS						
25	YAMAHA EUHPHONIUM REF: YEP-321S OR EQUAL	1			NO BID		\$3,850.0	\$2,977.0	\$2,977.00	60 DAYS						
26	BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL	1			NO BID		\$3,615.0	\$2,799.0	\$2,799.00	90 DAYS	KING 2280					
27	BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL	2			NO BID		\$1,799.0	\$1,250.0	\$2,500.00	90 DAYS	CONN 23 H					
28	BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL	2			NO BID		\$3,630.0	\$2.849.0	\$5,698,00	45 DAYS						
	BACH TENOR TROMBONE REF: BACH 36 B OR EQUAL	2			NO BID		\$3,630.0	\$2,849.0	\$5,698.00	45 DAYS						
30	BACH TENOR TROMBONE REF: BACH 42 B OR EQUAL	2			NO BID		\$3,630.0			45 DAYS						
31	CERVENY TUBA REF: CBB 681-4 OR EOUAL	1			NO BID		\$6,535,0			90 DAYS						
32	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3			NO BID		\$5,679.0			90 DAYS						
	ST PETERSBURG TUBA REF:ST PETERSBURG 202 N OR EQUAL				NO BID		35,815.	, 34,475.0	NO BID	JO DATS						
	KING SOUSAPHONE REF: 2370W OR EQUAL	2			NO BID				NO BID							
	HOLTON SOUSAPHONE REF: 2570W OK EQUAL HOLTON SOUSAPHONE REF: BB300WC OR EOUAL				NO BID				NO BID							
		1														
36	KING SOUSAPHONE REF: KING 2350W OR EQUAL	1			NO BID				NO BID							
37	KING SOUSAPHONE REF: 2350WSP OR EQUAL	1			NO BID				NO BID							
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EQUAL	1	\$1,240.00	\$585.42	\$585.42	45-60 DAYS SP			NO BID							
39	YAMAHA SNARE CARRIER REF: RM-TVHS-PC OR EQUAL	1	\$444.00	\$243.32	\$243.32	45-60 DAYS SP	RM-TVHMS/RM-TVMSPC		NO BID							
40	YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL	1	\$456.00	\$231.20	\$231.20	45-60 DAYS SP			NO BID	1						
41	YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1	\$518.00	\$264.32	\$264.32	45-60 DAYS SP			NO BID							
42	YAMAHA BASS DRUM REF: POWER-LITE MB6126 OR EQUAL	1	\$580.00	\$299.44	\$299.44	45-60 DAYS SP			NO BID							
43	YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EOUAL	1	\$388.00	\$213.64	\$213.64	45-60 DAYS SP			NO BID							
	YAMAHA MARCH. QUADS REF POWER-LITE MOL8023 OR EQ	1	\$825.00	\$444.96	\$444.96	45-60 DAYS SP			NO BID	1	1					
45	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL	1	\$244.00	\$160.50	\$160.50	45-60 DAYS SP	RM-PLQ	-	NO BID	1	+					
	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL	1	\$3,405.00	\$2.062.25	\$2,062.25	45-60 DAYS SP		+	NO BID	1	1 1					
40	MUSSER ATLOFHONE REF: MUSSER M-51 OR EQUAL MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL	1	\$1,555.00	\$899.29	\$899.29	45-60 DAYS SP			NO BID	+	+					
	ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO		\$830.00	\$329.79	\$329.79	45-60 DAYS SP			NO BID	+	+					
			\$360.00	\$155.00	\$930.00	45-60 DAYS SP 45-60 DAYS SP					+					
	PEARL PERCUSSION KITS REF: PK800 OR EQUAL	6					DRESOVA		NO BID	1	+					
	HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL	1	\$451.50	\$294.80	\$294.80	45-60 DAYS SP	DR550XA		NO BID							
	PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1	\$740.00	\$371.64	\$371.64	45-60 DAYS SP		_	NO BID		+					
52	PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1	\$765.00	\$384.79	\$384.79	45-60 DAYS SP		_	NO BID	1	+					
53	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1	\$2,001.00	\$1,140.99	\$1,140.99	45-60 DAYS SP	CB-636-BCS7	_	NO BID	1						
54	YAMAHA CON BASS DRUM REF: CB640BFS7 OR EQUAL	1	\$2,303.00		\$1,300.48	45-60 DAYS SP	CB-640 BCS7		NO BID							
55	YAMAHA GLOCKENSPIEL REF: YG-250 OR EQUAL	1	\$814.00	\$424.93	\$424.93	45-60 DAYS SP			NO BID							
56	MC ADAMS METRONOME REF: YG-250 OR EOUAL	2			NO BID				NO BID							
57	DIGIMET DIGITAL METRONOME (OR EQUAL) PETERSONS STROBE TUNER REF: CS5000 II OR EQUAL	2			NO BID NO BID				NO BID NO BID							

%OFF CATALOG PRICE <u>N/A</u> %OFF LIST PRICE <u>N/A</u> %OFF SHELF PRICE <u>N/A</u>
 %OFF CATALOG PRICE
 30% SHIPPING

 %OFF LIST PRICE
 30% SHIPPING

 %OFF SHELF PRICE
 30% SHIPPING

%OFF CATALOG PRICE 0% + SHIPPING %OFF LIST PRICE 0% F SHELF PRICE

SECTION I	VENDOR					MMI				MUSIC	MAN INC.				N	EMC (A)	
ITEM	MODEL / DESCRIPTION	EST QTY	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1			NO BID		assume you are bidding the specified model		\$1,189.00	\$1,189,00		model	\$2,709.00	\$1.188.00	\$1,188.00	10-20 DAYS	assume you are bidding the specified model
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4			NO BID				\$226.00	\$904.00			\$865.00	\$228.00	\$912.00	5-7 DAYS	
3	SELMER OBOE REF: 1492B or Equal	2	\$2,115.00	\$943.00	\$1,886.00	5-15 DAYS			\$908.00	\$1,816.00	30 DAYS		\$2,115.00	\$908.00	\$1,816.00	20-45 DAYS	
4	FOX OBOE REF: 330 or Equal	1	\$4,795.00	\$2,782.00	\$2,782.00	5-15 DAYS			\$2,723.00	\$2,723.00	60 DAYS		\$4,795.00	\$2,639.00	\$2,639.00	30-90 DAYS	
5	FOX BASSOON REF: FOX 51 or Equal	1	\$6,585.00	\$3,394.00	\$3,394.00	5-15 DAYS			\$3,368.00	\$3,368.00	60 DAYS		\$6,585.00	\$3,249.00	\$3,249.00	30-90 DAYS	IF ORDERED BY 12/31/09
6	RIDENOUR Bb CLARINET REF: TR 147 or Equal	6			NO BID					NO BID			\$779.00	\$308.00	\$1,848.00	5-7 DAYS	YAMAHA YCL250
7	LEBLANC Bb CLARINET REF: L40K or Equal	2		\$598.00	\$1,196.00	5-15 DAYS	LK4 LEBLANC		\$648.00	\$1,296.00			\$1,670.00	\$645.00	\$1,290.00	5-7 DAYS	
8	SELMER BASS CLARINET REF: 1430P or Equal	1	\$2,075.00	\$1,242.00	\$1,242.00	5-15 DAYS			\$1,116.00	\$1,116.00			\$2,075.00	\$1,118.00	\$1,118.00	20-45 DAYS	
9	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2			NO BID					NO BID			\$1,825.00	\$967.00	\$1,934.00		JUPITER 675 N (2 PIECE)
10	VITO CONTRA- BASS CLARINET REF: 7182 or Equal	1	\$5,175.00	\$2,993.00	\$2,993.00	5-15 DAYS			\$2,816.00	\$2,816.00	120 DAYS		\$3,125.00	\$2,788.00	\$2,788.00	30-90 DAYS	
11	SELMER CONTRA- BASS CLARINET REF: 1440 or Equal YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2	\$3,265.00 \$2,730.00	\$1,920.00 \$1,340.00	\$1,920.00 \$2.680.00	5-15 DAYS 5-15 DAYS			\$1,785.00 \$1,324.00	\$1,785.00 \$2.648.00	120 DAYS		\$3,265.00 \$2,730.00	\$1,759.00 \$1,303.00	\$1,759.00 \$2,606.00	30-90 DAYS 5-7 DAYS	
12	YAMAHA ALTO SAXOPHONE REF: YAS4/5 or Equal YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	2	\$1,675.00	\$1,340.00	\$2,680.00	5-15 DAYS			\$1,324.00	\$2,648.00			\$1,675.00	\$765.00	\$2,606.00	5-7 DAYS	
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3	\$2,111.00	\$789.00	\$2,567.00	5-15 DAYS			\$774.00	\$2,322.00			\$2,111.00	\$765.00	\$1,928.00	5-7 DAYS	
14	YAMAHA TENOR SAX REF: Y15-25 or Equal	2	\$2,111.00	\$992.00	\$1,984.00	5-15 DAYS			\$979.00	\$1,958.00			\$3,041.00	\$964.00	\$1,928.00	5-7 DAYS	
15	YAMAHA BARITONE SAX REF: 115475 or EQUAL	1	\$6,719.00	\$3,262.00	\$3,262.00	5-15 DA 15			\$3,272.00	\$3,272.00			\$6,719.00	\$3,198.00	\$3,198.00	5-7 DA15	
17	SELMER ED BARITONE SAX REF SELMER BS500 OR EQUAL	1	\$5,530.00	\$2,670.00	\$2,670.00	5-15 DAYS			\$2,496.00	\$2,496.00	30 DAYS		\$5,530.00	\$2,489,00	\$2,489.00	10-30 DAYS	
18	YAMAHA CORNET REF: YCR-2330 II OR EQUAL	6	\$986.00	\$422.00	\$2,532.00	5-15 DAYS			\$411.50	\$2,469.00			\$945.00	\$402.00	\$2,412.00	10-30 DAYS	
19	BACH TRUMPET REF: BACH 180S37 OR EQUAL	2	\$3,250.00	\$1,647.00	\$3,294.00	5-15 DAYS			\$1,614.00	\$3,228.00			\$3,250.00	\$1,607.00	\$3,214.00	5-7 DAYS	
20	BACH CORNET REF: BACH 181 ML OR EQUAL	1	\$3,160.00	\$1,599.00	\$1,599.00	5-15 DAYS			\$1,569.00	\$1,569.00			\$3,160.00	\$1,562.00	\$1,562.00	20-30 DAYS	
21	HOLTON FRENCH HORN REF: H188 OR EQUAL	4	\$5,085.00	\$2,445.00	\$9,780.00	5-20 DAYS	HOLTON H179		\$2,292.00	\$9,168.00		H181	\$5,085.00	\$2,285.00	\$9,140.00	10-15 DAYS	
22	HOLTON FRENCH HORN REF: HOLTON 378 OR EQUAL	1	\$3,900.00	\$1,794.00	\$1,794.00	5-20 DAYS			\$1,665.00	\$1,665.00			\$3,900.00	\$1,665.00	\$1,665.00	10-20 DAYS	
23	HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1	\$4,225.00	\$1,942.00	\$1,942.00	5-20 DAYS			\$1,802.00	\$1,802.00			\$4,225.00	\$1,804.00	\$1,804.00	10-45 DAYS	
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL	1	\$2,733.00	\$1,168.00	\$1,168.00	5-20 DAYS			\$1,181.00	\$1,181.00			\$2,733.00	\$1,149.00	\$1,149.00	5-7 DAYS	
25	YAMAHA EUHPHONIUM REF: YEP-321S OR EQUAL	1	\$3,850.00	\$1,749.00	\$1,749.00	5-20 DAYS			\$1,739.00	\$1,739.00			\$3,850.00	\$1,693.00	\$1,693.00	5-7 DAYS	
26	BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL	1	\$2,985.00	\$1,140.00	\$1,140.00	5-20 DAYS			A 400 00	NO BID			\$3,685.00	\$1,362.00	\$1,362.00	10-30 DAYS	
27 28	BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL BACH TENOR TROMBONE REF: BACH 36 BO OR EOUAL	2	\$1,035.00 \$3,630.00	\$443.00 \$1.848.00	\$886.00 \$3,696.00	5-20 DAYS 5-20 DAYS			\$408.00 \$1,799.00	\$816.00 \$3,598.00			\$1,035.00 \$3.630.00	\$406.00 \$1,795.00	\$812.00 \$3,590.00	5-7 DAYS 10-20 DAYS	
28	BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL BACH TENOR TROMBONE REF: BACH 36 B OR EQUAL	2	\$3,630.00	\$1,848.00	\$3,696.00	5-20 DAYS 5-20 DAYS			\$1,799.00	\$3,598.00			\$3,630.00	\$1,795.00	\$3,590.00	10-20 DAYS 10-20 DAYS	
30	BACH TENOR TROMBONE REF: BACH 30 B OR EQUAL BACH TENOR TROMBONE REF: BACH 42 B OR EQUAL	2	\$3,630.00	\$1,849.00	\$3,698.00	5-20 DA15			\$1,799.00	\$3,598.00			\$3,630.00	\$1,795.00	\$3,590.00	10-20 DATS 10-20 DAYS	
30	CERVENY TUBA REF: CBB 681-4 OR EQUAL	1	\$5,050.00	\$1,047.00	\$3,098.00 NO BID	5-20 DA15			\$0.00	\$3,398.00 NO BID			\$7,445.00	\$3,549,00	\$3,590.00	10-20 DA13 10-15 DAYS	
32	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3	\$5.679.00	\$2,696.00	\$8,088,00	5-20 DAYS			\$2,673.00	\$8,019.00			\$5,679.00	\$2,636.00	\$7,908.00	5-7 DAYS	
33	ST PETERSBURG TUBA REF:ST PETERSBURG 202 N OR EOUAL	1	429010100	1-,02 010 0	NO BID				\$3,895.00	\$3,895,00			42,01100		NO BID		
34	KING SOUSAPHONE REF: 2370W OR EQUAL	2	\$4,820.00	\$2,838.00	\$5,676.00	5-20 DAYS			\$2,503.00	\$5,006.00			\$4,820.00	\$2,465.00	\$4,930.00	10-30 DAYS	
35	HOLTON SOUSAPHONE REF: BB300WC OR EQUAL	1	\$4,425.00	\$2,635.00	\$2,635.00	5-20 DAYS			\$2,503.00	\$2,503.00		KING 2370W	\$4,820.00	\$2,465.00	\$2,465.00	10-30 DAYS	KING 2370W
36	KING SOUSAPHONE REF: KING 2350W OR EQUAL	1	\$7,505.00	\$4,039.00	\$4,039.00	5-20 DAYS			\$3,534.00	\$3,534.00			\$7,505.00	\$3,515.00	\$3,515.00	10-30 DAYS	
37	KING SOUSAPHONE REF: 2350WSP OR EQUAL	1	\$9,030.00	\$4,832.00	\$4,832.00	5-20 DAYS			\$4,248.00	\$4,248.00			\$9,030.00	\$4,229.00	\$4,229.00	10-30 DAYS	
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EQUAL	1	\$978.00	\$624.00	\$624.00	5-20 DAYS			\$543.00	\$543.00			\$1,240.00	\$563.00	\$563.00	20-30 DAYS	
39	YAMAHA SNARE CARRIER REF: RM-TVHS-PC OR EQUAL	1	\$444.00	\$228.00	\$228.00	5-20 DAYS			\$209.00	\$209.00			\$444.00	\$227.00	\$227.00	20-30 DAYS	
40	YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL	1	\$729.00	\$233.00	\$233.00	5-20 DAYS			\$192.00	\$192.00			\$456.00	\$214.00	\$214.00	20-30 DAYS	
41	YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1	\$518.00	\$254.00	\$254.00	5-15 DAYS			\$237.00	\$237.00			\$518.00	\$241.00	\$241.00	20-30 DAYS	
42	YAMAHA BASS DRUM REF: POWER-LITE MB6126 OR EQUAL	1	\$580.00	\$283.00	\$283.00	5-15 DAYS			\$267.00	\$267.00			\$580.00	\$269.00	\$269.00	20-30 DAYS	
43	YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EQUAL	1	\$388.00	\$198.00	\$198.00	5-15 DAYS			\$185.00	\$185.00			\$388.00	\$199.00	\$199.00	20-30 DAYS	
44	YAMAHA MARCH. QUADS REF POWER-LITE MQL8023 OR EQ	1	\$1,143.00	\$514.00 \$223.00	\$514.00	5-15 DAYS			\$517.00	\$517.00			\$1,143.00	\$536.00	\$536.00 NO BID	20-30 DAYS	
45	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL	1	\$504.00 \$3,405.00	\$223.00 \$1.674.00	\$223.00 \$1.674.00	5-15 DAYS 5-15 DAYS			\$209.00 \$1.562.00	\$209.00 \$1.562.00			\$3,405.00	\$1.572.00	NO BID \$1.572.00	20-30 DAYS	
46	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL	1	\$3,405.00 \$1,555.00	\$1,674.00	\$1,674.00	5-15 DAYS 5-15 DAYS			\$1,562.00 \$720.00	\$1,562.00 \$720.00			\$3,405.00	\$1,572.00	\$1,572.00	20-30 DAYS 20-30 DAYS	
47	ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO		\$1,555.00	\$317.00	\$317.00	5-15 DAYS			\$720.00	\$720.00			\$1,555.00	\$722.00	\$722.00	20-30 DAYS 10-15 DAYS	
48	PEARL PERCUSSION KITS REF: PK800 OR EOUAL	6		\$211.00	\$1,266.00	5-15 DA 15			\$307.00	NO BID			\$360.00	\$130.50	\$783.00	10-15 DATS 10-15 DAYS	
50	HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL	1	\$1.220.00	\$979.00	\$979.00	5-15 DA 15				NO BID			φ.00.00	\$150.50	NO BID	10-10 0415	
51	PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1	\$714.00	\$331.00	\$331.00	5-15 DAYS				NO BID			\$740.00	\$322.00	\$322.00	20-30 DAYS	
52	PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1	\$698.00	\$344.00	\$344.00	5-15 DAYS				NO BID			\$765.00	\$322.75	\$322.75	20-30 DAYS	
53	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1	\$1,148.00	\$1,209.00	\$1,209.00	5-15 DAYS			\$1,004.00	\$1,004.00			\$2,001.00	\$1,118.00	\$1,118.00	30-45 DAYS	
54	YAMAHA CON BASS DRUM REF: CB640BFS7 OR EQUAL	1	\$2,303.00	\$1,349.00	\$1,349.00	5-15 DAYS			\$1,159.00	\$1,159.00			\$2,303.00	\$1,268.00	\$1,268.00	30-45 DAYS	
55	YAMAHA GLOCKENSPIEL REF: YG-250 OR EQUAL	1	\$814.00	\$411.00	\$411.00	5-15 DAYS			\$408.00	\$408.00			\$814.00	\$419.00	\$419.00	20-45 DAYS	
56	MC ADAMS METRONOME REF: YG-250 OR EQUAL	2			NO BID					NO BID					NO BID		
57	DIGIMET DIGITAL METRONOME (OR EQUAL)	2			NO BID					NO BID					NO BID		
58	PETERSONS STROBE TUNER REF: CS5000 II OR EQUAL	1	1		NO BID		1		1	NO BID			\$4,950.00	\$3,129.00	\$3,129.00	10-15 DAYS	1

%OFF CATALOG PRICE 55% OFF %OFF LIST PRICE %OFF SHELF PRICE

%OFF CATALOG PRICE %OFF LIST PRICE %OFF SHELF PRICE UP TO 50% CALL FOR QUOTE A. Items in catalog marked NEMC price are already discounted

A. Items in catalog marked NEMC price are already discounted shipping extra B. Items marked MAP will be discounted further from 20-50 % depending on Mfg. shipping extra C. Items marked CALL will be discounted further from 20-50% depending on Mfg. shipping extra

SECTION I	VENDOR				NE	EMC (B)				N	EMC (C)				NORTHE	AST MUSIC P	NC .
ІТЕМ	MODEL / DESCRIPTION	EST QTY	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1			NO BID					NO BID					NO BID		
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4	\$805.00	\$195.00	\$780.00	5-7 DAYS	OLDS NFL110			NO BID			\$835.00	\$265.00	\$1,060.00	30 DAYS	
3	SELMER OBOE REF: 1492B or Equal	2	\$1,770.00	\$759.00	\$1,518.00	5-7 DAYS	OLDS NA492			NO BID					NO BID		
4	FOX OBOE REF: 330 or Equal	1	\$4,805.00	\$2,071.00	\$2,071.00	30-90 DAYS	OLDS NL1104	\$3,525.00	\$1,959.00	\$1,959.00	30-90 DAYS	SELMER 104B			NO BID		
5	FOX BASSOON REF: FOX 51 or Equal	1	\$6,585.00	\$3,387.00	\$3,387.00	30-90 DAYS	AFTER 01/01/10			NO BID					NO BID		
6	RIDENOUR Bb CLARINET REF: TR 147 or Equal	6	\$725.00	\$199.00	\$1,194.00	5-7 DAYS	OLDS NCL110	\$825.00	\$278.00	\$1,668.00	5-7 DAYS	SELMER 1400B			NO BID		
7	LEBLANC Bb CLARINET REF: L40K or Equal	2	\$1,420.00	\$486.00	\$972.00	5-7 DAYS	OLDS NA45	\$1,361.00	\$571.00	\$1,142.00	5-10 DAYS	YAMAHA YCL450N			NO BID		
8	SELMER BASS CLARINET REF: 1430P or Equal	1	\$1,625.00	\$869.00	\$869.00	30-60 DAYS	JUPITER 673 BN	\$1,550.00	\$839.00	\$839.00	30-75 DAYS	OLDS NBCL110			NO BID		
	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2			NO BID					NO BID					NO BID		
10	VITO CONTRA- BASS CLARINET REF: 7182 or Equal	1			NO BID					NO BID					NO BID		
11	SELMER CONTRA- BASS CLARINET REF: 1440 or Equal	1			NO BID	40.00 0.110			A4 030 00	NO BID		OF DO NA COM	A		NO BID	20 D 1 10	
	YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2		\$1,123.00	\$2,246.00	10-30 DAYS	SELMER SAS280R	\$3,130.00	\$1,038.00	\$2,076.00	5-7 DAYS	OLDS NA64JR	\$2,730.00		\$2,722.00	30 DAYS	
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3	\$1,540.00	\$685.00	\$2,055.00	5-7 DAYS	SELMER AS500	\$1,700.00	\$489.00	\$1,467.00	5-7 DAYS	OLDS NA62MNII	\$1,675.00		\$2,337.00	30 DAYS	
14	YAMAHA TENOR SAX REF: YTS-23 or Equal	2	\$2,165.00	\$894.00	\$1,788.00	5-7 DAYS	SELMER TS500	\$2,050.00	\$633.00	\$1,266.00	5-7 DAYS	OLDS NA66MNII	\$2,111.00	\$993.00	\$1,986.00	30 DAYS	
15	YAMAHA TENOR SAX REF: YTS475 or Equal YAMAHA BARITONE SAX REF: YBS-52 or EOUAL	2	\$3,265.00 \$5,530.00	\$1,324.00 \$2,489.00	\$2,648.00 \$2,489.00	10-30 DAYS 10-30 DAYS	SELMER STS280R SELMER BS500	\$3,445.00 \$5.815.00	\$1,139.00 \$2.320.00	\$2,278.00 \$2.320.00	5-7 DAYS 5-7 DAYS	OLDS NA68JR OLDS NA84BAN	\$3,041.00 \$6,719.00	\$1,561.00 \$3,378.00	\$3,122.00 \$3,378.00	30 DAYS 30 DAYS	
16	YAMAHA BARITONE SAX REF: YBS-52 or EQUAL SELMER Eb BARITONE SAX REF SELMER BS500 OR EQUAL	1		\$2,489.00	\$2,489.00 \$2.320.00	10-30 DAYS 5-7 DAYS	OLDS PRO NA84BAN	\$5,815.00	\$2,520.00	\$2,320.00 NO BID	5-7 DAYS	OLDS NA84BAN	\$5,530.00	\$3,3/8.00	\$3,378.00	30 DAYS 30 DAYS	
18	YAMAHA CORNET REF: YCR-2330 II OR EQUAL		\$1,015.00	\$2,320.00	\$2,320.00	5-7 DAYS 10-30 DAYS	OLDS PRO NA84BAN OLDS NA5MU			NO BID			\$968.00	\$421.00	\$2,795.00	30 DAYS 30 DAYS	
18	BACH TRUMPET REF: BACH 180S37 OR EQUAL	2	\$1,015.00	\$374.00	\$2,244.00 NO BID	10-30 DAYS	OLDS NASMU			NO BID			\$968.00	\$421.00	\$2,526.00	30 DAYS 30 DAYS	
20	BACH TRUMPET REF: BACH 180857 OR EQUAL BACH CORNET REF: BACH 181 ML OR EQUAL	1			NO BID					NO BID			\$5,440.00	\$1,992.00	\$3,984.00 NO BID	30 DA 15	
20	HOLTON FRENCH HORN REF: H188 OR EQUAL	4			NO BID					NO BID					NO BID		
	HOLTON FRENCH HORN REF: H188 OR EQUAL HOLTON FRENCH HORN REF: HOLTON 378 OR EOUAL	4	\$3,905.00	\$1,753.00	\$1.753.00	5-7 DAYS	YAMAHA YHR567	\$3.315.00	¢1.467.00	NO BID \$1.465.00	5-7 DAYS	OLDS FH58-1	\$3,900.00	\$1.866.00	NO BID \$1,866.00	30 DAYS	
22 23	HOLTON FRENCH HORN REF: HOLTON 378 OR EQUAL HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1	\$3,905.00	\$1,755.00	\$1,755.00 NO BID	5-7 DA15	TAMAHA THR56/	\$3,315.00	\$1,465.00	\$1,465.00 NO BID	5-7 DA15	OLDS FH58-1	\$4,225,00		\$1,866.00	30 DAYS 30 DAYS	
23	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL	1	\$2,325.00	\$898.00	\$898.00	5-7 DAYS	OLDS NA37			NO BID			\$4,225.00		\$1,210.00	30 DAYS 30 DAYS	
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL YAMAHA EUHPHONIUM REF: YEP-321S OR EOUAL	1	\$2,325.00	\$1,228.00	\$898.00	5-7 DAYS	OLDS NA37 OLDS NA38S			NO BID			\$2,755.00		\$1,210.00	30 DAYS 30 DAYS	
25	BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL	1	\$3,490.00	\$1,228.00	\$1,228.00	5-7 DAYS	OLDS NA38S OLDS NA38S			NO BID			\$3,850.00	\$1,785.00	\$1,785.00 NO BID	30 DA 15	
20	BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL	2	\$961.00	\$399.00	\$798.00	5-7 DA15	YAMAHA YSL354	\$1.015.00	\$385.00	\$770.00	5-7 DAYS	OLDSNA15M			NO BID		
27	BACH TENOR TROMBONE REF: BACH TESOT OR EQUAL BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL	2	\$901.00	\$399.00	\$798.00 NO BID	5-7 DA15	TAMAHA 15L554	\$1,015.00	\$385.00	NO BID	5-7 DA15	OLDSNAISM			NO BID		
29	BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL BACH TENOR TROMBONE REF: BACH 36 B OR EQUAL	2			NO BID					NO BID					NO BID		
30	BACH TENOR TROMBONE REF: BACH 30 B OR EQUAL BACH TENOR TROMBONE REF: BACH 42 B OR EQUAL	2			NO BID					NO BID					NO BID		
30	CERVENY TUBA REF: CBB 681-4 OR EQUAL	1	\$8,275.00	\$3,359.00	\$3,359,00	5-7 DAYS	OLDS NO1004GWC			NO BID					NO BID		
32	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3	\$3,435.00	\$1,760.00	\$5,280.00	5-15 DAYS	JUPITER 378L	\$4,825,00	\$2.044.00	\$6,132.00	5-7 DAYS	OLDS NO97WC	\$5,679,00	\$2,739,00	\$8,217.00	30 DAYS	
33	ST PETERSBURG TUBA REF:ST PETERSBURG 202 N OR EQUAL	1	30,400.00	\$1,700.00	NO BID	3-13 DA13	JOITTER 5/8E	\$4,025.00	\$2,044.00	NO BID	3-7 0413	OLDS NOT WE	\$2,077.00	\$2,757.00	NO BID	50 DA15	
34	KING SOUSAPHONE REF: 2370W OR EQUAL	2	\$3,810.00	\$2,298.00	\$4,596.00	10-45 DAYS	JUPITER 596L			NO BID					NO BID		
35	HOLTON SOUSAPHONE REF: BB300WC OR EQUAL	1	\$3,810.00	\$2,298.00	\$2,298.00	10-45 DAYS	JUPITER 596L			NO BID					NO BID		
36	KING SOUSAPHONE REF: KING 2350W OR EQUAL	1	\$5,430.00	\$3,244.00	\$3,244.00	10-45 DAYS	JUPITER 594L			NO BID					NO BID		
37	KING SOUSAPHONE REF: 2350WSP OR EQUAL	1	\$6,370.00	\$3,777.00	\$3,777.00	10-45 DAYS	JUPITER 594S			NO BID					NO BID		
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EQUAL		00,070100	\$5,777100	NO BID	10 42 0.110	JOI II LIK DAG			NO BID					NO BID		
39	YAMAHA MARCHING SNAKE REF: SFZ M39215F OR EQUAL	1			NO BID					NO BID					NO BID		
40	YAMAHA SNARE CARRIER REF: RM-1VHS-PC OR EQUAL YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EOUAL	1			NO BID			-		NO BID				1	NO BID		
40	YAMAHA BASS DRUM REF: POWER-LITE MB0113W OR EQUAL YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1			NO BID					NO BID					NO BID		
41	YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1			NO BID					NO BID					NO BID		
42	YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EQUAL	1	1		NO BID					NO BID				1	NO BID		
43	YAMAHA MARCH. QUADS REF POWER-LITE MQL8023 OR EQ	1			NO BID					NO BID				1	NO BID		
45	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL	1			NO BID					NO BID					NO BID		
46	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL	1	\$3,135,00	\$1,539.00	\$1,539,00	20-30	ADAMS XSKV-35			NO BID				1	NO BID		
40	MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL	1			NO BID					NO BID				1	NO BID		
48	ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO	1			NO BID	l				NO BID				1	NO BID	l	
49	PEARL PERCUSSION KITS REF: PK800 OR EOUAL	6			NO BID	l				NO BID			\$399.00	\$229.00	\$1,374.00	30 DAYS	
50	HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL	1			NO BID					NO BID					NO BID		
51	PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1	1		NO BID					NO BID				1	NO BID		
52	PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1			NO BID					NO BID					NO BID		
53	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1	\$2,680.00	\$979.00	\$979.00	30-45 DAYS	PEARL PBE3616	\$2,464.00	\$957.00	\$957.00	30-45 DAYS	LUDWIG LECB36X8		1	NO BID		
54	YAMAHA CON BASS DRUM REF: CB640BFS7 OR EQUAL	1	\$3,025.00		\$1,175.00	30-45 DAYS	LUDWIG LECB40X8			NO BID				1	NO BID		
55	YAMAHA GLOCKENSPIEL REF: YG-250 OR EQUAL	1			NO BID					NO BID					NO BID		
56	MC ADAMS METRONOME REF: YG-250 OR EQUAL	2			NO BID					NO BID					NO BID		
57	DIGIMET DIGITAL METRONOME (OR EQUAL)	2			NO BID					NO BID					NO BID		
					NO BID					NO BID				1	NO BID		

A. Items in catalog marked NEMC price are already discounted

A. Items in catalog marked NEMC price are already discounted shipping extra B. Items marked MAP will be discounted further from 20-50 % depending on Mfg. shipping extra C. Items marked CALL will be discounted further from 20-50% depending on Mfg. shipping extra

A. Items in catalog marked NEMC price are already discounted

A. Items in catalog marked NEMC price are already discounted shipping extra B. Items marked MAP will be discounted further from 20-50 % depending on Mfg. shipping extra C. Items marked CALL will be discounted further from 20-50% depending on Mfg. shipping extra D. Items marked MSP will be discounted further from 0-50% depending on Mfg. shipping extra

 %OFF CATALOG PRICE
 10% OFF

 %OFF LIST PRICE
 30% OFF

 %OFF SHELF PRICE
 25% OFF

SECTION I	VENDOR				PERIPOLE	BERGERAU	JLT	<u> </u>		SOUTH	WEST STRIN	GS			SUZ	UKI CORP	
	MODEL / DESCRIPTION	EST	LIST	UISD	EXT.	ETA	BRAND /MODEL	LIST	UISD	EXT.	ЕТА	BRAND /MODEL	LIST	UISD	EXT.	ETA	BRAND /MODEL
ITEM	MODEL / DESCRIPTION	QTY	PRICE	PRICE	EXT.	EIA	PROPOSED; If left blank we will assume you are bidding the specified model	PRICE	PRICE	EXT.	ETA	PROPOSED; If left blank we will assume you are bidding the specified model	PRICE	PRICE	EXT.	ETA	PROPOSED; If left blank we will assume you are bidding the specified model
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1			NO BID					NO BID				1			
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4			NO BID					NO BID				NO BID B	UT VENDOR	DOES SELL	MUSICAL INST.
3	SELMER OBOE REF: 1492B or Equal	2			NO BID					NO BID							
4	FOX OBOE REF: 330 or Equal	1			NO BID					NO BID							
5	FOX BASSOON REF: FOX 51 or Equal RIDENOUR Bb CLARINET REF: TR 147 or Equal	1			NO BID NO BID					NO BID NO BID			1				
7	LEBLANC Bb CLARINET REF: L40K or Equal	2			NO BID					NO BID							
8	SELMER BASS CLARINET REF: 1430P or Equal	1			NO BID					NO BID			1				
9	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2			NO BID					NO BID							
10	VITO CONTRA- BASS CLARINET REF: 7182 or Equal	1			NO BID					NO BID							
11	SELMER CONTRA- BASS CLARINET REF: 1440 or Equal	1			NO BID					NO BID							
12	YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2			NO BID					NO BID							
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3			NO BID					NO BID							
14	YAMAHA TENOR SAX REF: YTS-23 or Equal YAMAHA TENOR SAX REF: YTS475 or Equal	2			NO BID NO BID					NO BID NO BID							
15	YAMAHA IENOK SAX REF: YIS4/5 or Equal YAMAHA BARITONE SAX REF: YBS-52 or EQUAL	1			NO BID NO BID					NO BID	1	1	1				
17	SELMER Eb BARITONE SAX REF : 155-52 OF EQUAL	1			NO BID					NO BID	1	1	1				
18	YAMAHA CORNET REF: YCR-2330 II OR EQUAL	6			NO BID					NO BID	1		1				
19	BACH TRUMPET REF: BACH 180S37 OR EQUAL	2			NO BID					NO BID			1				
20	BACH CORNET REF: BACH 181 ML OR EQUAL	1			NO BID					NO BID]				
21	HOLTON FRENCH HORN REF: H188 OR EQUAL	4			NO BID					NO BID			1				
22	HOLTON FRENCH HORN REF: HOLTON 378 OR EQUAL	1			NO BID					NO BID							
23	HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1			NO BID					NO BID							
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL	1			NO BID					NO BID							
25	YAMAHA EUHPHONIUM REF: YEP-321S OR EQUAL	1			NO BID					NO BID							
26	BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL	1 2			NO BID NO BID					NO BID							
27	BACH TENOR TROMBONE REF: BACH TESOT OR EQUAL BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL	2			NO BID NO BID					NO BID							
29	BACH TENOR TROMBORE REF: BACH 36 BO OR EQUAL BACH TENOR TROMBORE REF: BACH 36 B OR EQUAL	2			NO BID					NO BID							
30	BACH TENOR TROMBONE REF: BACH 42 B OR EOUAL	2			NO BID					NO BID			1				
31	CERVENY TUBA REF: CBB 681-4 OR EQUAL	1			NO BID					NO BID							
32	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3			NO BID					NO BID							
33	ST PETERSBURG TUBA REF:ST PETERSBURG 202 N OR EQUAL				NO BID					NO BID							
34	KING SOUSAPHONE REF: 2370W OR EQUAL	2			NO BID					NO BID							
35	HOLTON SOUSAPHONE REF: BB300WC OR EQUAL	1			NO BID					NO BID							
36	KING SOUSAPHONE REF: KING 2350W OR EQUAL	1			NO BID					NO BID							
	KING SOUSAPHONE REF: 2350WSP OR EQUAL				NO BID					NO BID			-				
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EQUAL	1			NO BID					NO BID							
39 40	YAMAHA SNARE CARRIER REF: RM-TVHS-PC OR EQUAL YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL	1			NO BID NO BID					NO BID			ł				
40	YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1			NO BID NO BID					NO BID	+	1	1				
41 42	YAMAHA BASS DRUM REF: POWER-LITE MB0122W OR EQUAL YAMAHA BASS DRUM REF: POWER-LITE MB0126 OR EQUAL	1			NO BID					NO BID		1	1				
42	YAMAHA BASS DROM REF. FOWER-LITE MB0120 OR EQUAL YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EQUAL	1			NO BID					NO BID	1		1				
44	YAMAHA MARCH. QUADS REF POWER-LITE MQL8023 OR EQ	1			NO BID					NO BID			1				
45	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL	1			NO BID					NO BID]				
46	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL	1		\$2,048.00	\$2,048.00		BERGERAULT USX3C		_	NO BID			1				
47	MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL	1		\$1,449.00	\$1,449.00		BERGERAULT GV			NO BID			4				
48	ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO				NO BID					NO BID			4				
49	PEARL PERCUSSION KITS REF: PK800 OR EQUAL	6			NO BID					NO BID	+	+	4				
50	HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1			NO BID NO BID					NO BID NO BID		+	1				
52	PEARL SNARE DRUM REF: CKP 1455 OK EQUAL PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1			NO BID NO BID					NO BID	1	1	1				
53	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1			NO BID					NO BID	1		1				
54	YAMAHA CON BASS DRUM REF: CB640BFS7 OR EQUAL	1			NO BID					NO BID	1		1				
55	YAMAHA GLOCKENSPIEL REF: YG-250 OR EQUAL	1		\$1,270.00	\$1,270.00		BERGERAULT GS			NO BID			1				
56	MC ADAMS METRONOME REF: YG-250 OR EQUAL	2			NO BID					NO BID]				
57	DIGIMET DIGITAL METRONOME (OR EQUAL)	2			NO BID					NO BID			1				
58	PETERSONS STROBE TUNER REF: CS5000 II OR EQUAL	1			NO BID			\$4,950.00	\$3,239.50	\$3,239.50							
	Discustoria in the second s			NOFE C. T	LOC DDICE	100/ · 0111000	NG		OFF OAT	LOC DDICE	100 OFF			* OFF C · T	ALOC DRICE	16W OFF	
	Primary Vendor - lowest price - specified				ALOG PRICE	20% + SHIPPI	NG			ALOG PRICE	10% OFF				ALOG PRICE	15% OFF 15% OFF	
	Secondary Vendor - lowest price-non specified			%OFF LIST %OFF SHEI					%OFF LIST %OFF SHEL					%OFF LIST %OFF SHEI		15% OFF 15% OFF	
				SOLL SUE	a race				SOLL SHEL	KICL				/sor i shei	LI INCL	10/0 011	

SECTION I	VENDOR				TAYLO	R MUSIC INC				THE I	BAND SHOP				WASHINGTO	ON MUSIC CE	NTER
ІТЕМ	MODEL / DESCRIPTION	EST QTY		UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ЕТА	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified model	LIST PRICE	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED; If left blank we will assume you are bidding the specified mode
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1	\$2,709.00	\$1,333.00	\$1,333.00	30 DAYS				NO BID				\$1,187.00	\$1,187.00		
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4	\$865.00	\$255.00	\$1,020.00	IN STOCK				NO BID			\$865.00	\$221.00	\$884.00		
	SELMER OBOE REF: 1492B or Equal	2	\$2,115.00	\$977.00	\$1,954.00	IN STOCK				NO BID			\$2,115.00	\$884.00	\$1,768.00		
	FOX OBOE REF: 330 or Equal	1	\$4,795.00	\$2,758.00	\$2,758.00	IN STOCK				NO BID			\$4,795.00	\$2,724.00	\$2,724.00		
5	FOX BASSOON REF: FOX 51 or Equal RIDENOUR Bb CLARINET REF: TR 147 or Equal	1	\$6,585.00	\$3,488.00	\$3,488.00 NO BID	4 MONTHS				NO BID NO BID			\$6,585.00 \$495.00	\$3,360.00 \$234.00	\$3,360.00 \$1.404.00		SELMER CL701
7	LEBLANC Bb CLARINET REF: L40K or Equal	2			NO BID			\$1,435.00	\$717.50	\$1,435.00	30 DAYS		\$495.00	\$234.00	\$1,404.00		SELMER CL/01
8	SELMER BASS CLARINET REF: 140K of Equal	1	\$2.075.00	\$1.240.00	\$1,240.00	2 WEEKS		\$1,435.00	\$/1/.50	\$1,455.00 NO BID	30 DA 15		\$1,670.00	\$622.00	\$1,244.00 \$1,092.00		+
	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2	\$2,075.00	\$1,240.00	NO BID	2 WEEKS				NO BID			\$1,625.00	\$879.00	\$1,092.00		JUPITER 673 BN
	VITO CONTRA- BASS CLARINET REF: DC 147 of Equal	1			NO BID					NO BID			\$5,175.00		\$2,723.00		JULITER 0/5 BIT
	SELMER CONTRA- BASS CLARINET REF: 7162 of Equal	1	\$3,265.00	\$1,955.00	\$1,955.00	2 WEEKS				NO BID				\$1,718.00	\$1,718.00		1
	YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2	\$2,730.00	\$1,443.00	\$2,886.00	IN STOCK				NO BID				\$1,316.00	\$2,632.00		-
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3	\$1,675.00	\$854.00	\$2,562.00	INSTOCK				NO BID			\$1,675.00	\$769.00	\$2,307.00		-
14	YAMAHA TENOR SAX REF: YTS-23 or Equal	2	\$2,111.00	\$1,081.00	\$2,162.00	INSTOCK				NO BID			\$2,111.00	\$970.00	\$1,940.00		
	YAMAHA TENOR SAX REF: YTS475 or Equal	2	\$3,041.00	\$1,594.00	\$3,188.00	IN STOCK				NO BID			\$3,041,00	\$1,512.00	\$3,024,00		
	YAMAHA BARITONE SAX REF: YBS-52 or EQUAL	1	\$6,719.00	\$3,474.00	\$3,474.00	IN STOCK				NO BID			\$6,719.00	\$3,258.00	\$3,258.00		1
17	SELMER Eb BARITONE SAX REF SELMER BS500 OR EQUAL	1	\$5,530,00	\$2,760.00	\$2,760.00	IN STOCK				NO BID			\$5,530,00	\$2,425.00	\$2,425.00		1
18	YAMAHA CORNET REF: YCR-2330 II OR EOUAL	6	\$986.00	\$458.00	\$2,748.00	IN STOCK				NO BID			\$986.00	\$408.00	\$2,448.00		1
19	BACH TRUMPET REF: BACH 180S37 OR EQUAL	2	\$3,250.00	\$1,782.00	\$3,564.00	IN STOCK				NO BID			\$3,250.00	\$1,568.00	\$3,136.00		
20	BACH CORNET REF: BACH 181 ML OR EQUAL	1	\$3,160.00	\$1,733.00	\$1,733.00	IN STOCK				NO BID			\$3,160.00	\$1,524.00	\$1,524.00		1
21	HOLTON FRENCH HORN REF: H188 OR EQUAL	4			NO BID					NO BID			\$5,085.00	\$2,230.00	\$8,920.00		
22	HOLTON FRENCH HORN REF: HOLTON 378 OR EQUAL	1	\$3,900.00	\$1,850.00	\$1,850.00	IN STOCK				NO BID			\$3,900.00	\$1,625.00	\$1,625.00		
23	HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1	\$4,225.00	\$1,994.00	\$1,994.00	30 DAYS				NO BID			\$4,225.00	\$1,760.00	\$1,760.00		1
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL	1	\$2,733.00	\$1,277.00	\$1,277.00	IN STOCK				NO BID			\$2,733.00	\$1,173.00	\$1,173.00		
25	YAMAHA EUHPHONIUM REF: YEP-321S OR EQUAL	1	\$3,850.00	\$1,880.00	\$1,880.00	IN STOCK				NO BID			\$3,850.00	\$1,728.00	\$1,728.00		
	BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL	1			NO BID					NO BID			\$2,895.00	\$1,149.00	\$1,149.00		
	BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL	2	\$1,035.00	\$464.00	\$928.00	IN STOCK		\$1,035.00	\$525.00	\$1,050.00	30 DAYS		\$1,035.00	\$393.00	\$786.00		
	BACH TENOR TROMBONE REF: BACH 36 BO OR EQUAL	2	\$3,630.00	\$1,980.00	\$3,960.00	IN STOCK				NO BID				\$1,751.00	\$3,502.00		
	BACH TENOR TROMBONE REF: BACH 36 B OR EQUAL	2	\$3,630.00	\$1,980.00	\$3,960.00	IN STOCK				NO BID				\$1,751.00	\$3,502.00		
	BACH TENOR TROMBONE REF: BACH 42 B OR EQUAL	2	\$3,630.00	\$1,980.00	\$3,960.00	IN STOCK				NO BID			\$3,630.00	\$1,751.00	\$3,502.00		
31	CERVENY TUBA REF: CBB 681-4 OR EQUAL	1	\$6,535.00	\$3,888.00	\$3,888.00	60 DAYS	CBB-681-4II-0			NO BID				\$3,699.00	\$3,699.00		
	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3	\$5,679.00	\$2,888.00	\$8,664.00	IN STOCK				NO BID			\$5,679.00		\$7,962.00		
	ST PETERSBURG TUBA REF:ST PETERSBURG 202 N OR EQUAL	1			NO BID					NO BID			\$10,035.00		\$4,997.00		CERVENY CBB6934PR
34	KING SOUSAPHONE REF: 2370W OR EQUAL	2	\$4,820.00	\$2,974.00	\$5,948.00	IN STOCK				NO BID			\$4,820.00	\$2,403.00	\$4,806.00		
	HOLTON SOUSAPHONE REF: BB300WC OR EQUAL	1			NO BID					NO BID			\$4,820.00		\$2,403.00		CONN 36KW
	KING SOUSAPHONE REF: KING 2350W OR EQUAL	1	\$7,505.00	\$4,222.00	\$4,222.00	IN STOCK				NO BID			\$7,505.00	\$3,430.00	\$3,430.00		
	KING SOUSAPHONE REF: 2350WSP OR EQUAL	1	\$9,030.00	\$5,066.00	\$5,066.00	IN STOCK				NO BID			\$9,030.00	\$4,127.00	\$4,127.00		
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EQUAL	1			NO BID					NO BID			\$1,240.00	\$538.00	\$538.00		
	YAMAHA SNARE CARRIER REF: RM-TVHS-PC OR EQUAL	1			NO BID					NO BID			\$444.00	\$214.00	\$214.00		
40	YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL	1	\$456.00	\$255.00	\$255.00	2 WEEKS				NO BID			\$456.00	\$197.00	\$197.00		
	YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1	\$518.00	\$283.00	\$283.00	2 WEEKS				NO BID			\$518.00	\$224.00	\$224.00		
	YAMAHA BASS DRUM REF: POWER-LITE MB6126 OR EQUAL	1	\$580.00	\$311.00	\$311.00	2 WEEKS	MB-6126W			NO BID			\$580.00	\$251.00	\$251.00		
	YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EQUAL	1	\$388.00	\$222.00	\$222.00	2 WEEKS	RM - TVHMB- PC			NO BID			\$388.00	\$187.00	\$187.00		
	YAMAHA MARCH. QUADS REF POWER-LITE MQL8023 OR EQ	1	\$1,143.00	\$564.00	\$564.00	2 WEEKS	MQL-8023 XW			NO BID			\$825.00	\$389.00	\$389.00		
	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL	1	62 405 00	\$1,022,00	NO BID	DETOCK				NO BID			\$244.00	\$117.00	\$117.00 \$1,532.00		YAMAHA RMPLQ
46 47	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL	1	\$3,405.00 \$1,555.00	\$1,822.00 \$822.00	\$1,822.00 \$822.00	IN STOCK IN STOCK				NO BID NO BID			\$3,405.00 \$1,555.00	\$1,532.00 \$699.00	\$1,532.00 \$699.00		-
	MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO	1	\$1,555.00 \$792.00	\$822.00 \$355.00	\$822.00	2 WEEKS	#0447	\$754.00	\$449.00	NO BID \$449.00			\$1,555.00 \$830.00	\$699.00 \$323.00	\$699.00 \$323.00		+
	PEARL PERCUSSION KITS REF: K 18" SYMPHONIC VIENESE #0447,PO	6	\$792.00	\$355.00	\$355.00	2 WEEKS IN STOCK	#0447	\$754.00	\$447.00	\$449.00 NO BID			\$329.00	\$323.00	\$323.00		+
	PEARL PERCUSSION KITS REF: PK800 OR EQUAL HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL	0	\$360.00	\$216.00	\$1,296.00	IN STOCK IN STOCK				NO BID NO BID			\$329.00	\$147.00	\$882.00 \$1.635.00		+
	PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1	\$1,299.00	\$1,560.00	\$366.00	IN STOCK IN STOCK	1			NO BID		1	\$1,299.00	\$1,635.00	\$1,635.00		+
	PEARL SNARE DRUM REF: CKP 1455 OR EQUAL PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1	\$740.00	\$366.00	\$366.00	IN STOCK IN STOCK		+		NO BID			\$765.00	\$347.00	\$359.00		+
	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1	\$2,001.00	\$1.088.00	\$1,088.00	INSTOCK	CB636BCS7			NO BID		1	\$2,001.00	\$997.00	\$997.00		CB636BCS7
54	YAMAHA CON BASS DRUM REF: CB650BF57 OR EQUAL	1	\$2,303.00	\$1,088.00	\$1,038.00	INSTOCK	CB640BCS7			NO BID		1	\$2,303.00	\$1,147.00	\$1.147.00		CB640BCS7 CB640BCS7
55	YAMAHA CON BASS DROM REF: CB040BFS/ OK EQUAL YAMAHA GLOCKENSPIEL REF: YG-250 OR EOUAL	1	\$814.00	\$443.00	\$443.00	INSTOCK	YG-250D			NO BID			\$2,303.00	\$393.00	\$393.00		YG250D
	MC ADAMS METRONOME REF: YG-250 OR EQUAL	2	\$899.00	\$614.00	\$1,228.00	2-3 WEEKS	10 2000	1		NO BID			\$899.00	\$589.00	\$1,178,00		
	DIGIMET DIGITAL METRONOME (OR EQUAL)	2	4077100	201-1103	NO BID			1		NO BID			2022100	200100	NO BID		+
	PETERSONS STROBE TUNER REF: CS5000 II OR EQUAL	1	\$4,950.00	\$3,144.00	\$3,144.00	2 WEEKS		1		NO BID			\$4,950,00	\$3,297,00	\$3,297.00		+
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SECTION I												BRAND /MODEL					BRAND /MODEL
	MODEL / DESCRIPTION	EST	LIST	UISD PRICE	EXT.	ETA	BRAND /MODEL PROPOSED: If left blank we will	LIST PRICE	UISD PRICE	EXT.	ETA	PROPOSED; If left blank we will	LIST PRICE	UISD PRICE	EXT.	ETA	PROPOSED; If left blank we
ITEM		QTY	PRICE	PRICE			PROPOSED; If left blank we will assume you are bidding the specified model	PRICE	PRICE			assume you are bidding the specified model	PRICE	PRICE			assume you are bidding the specific model
1	GEMEINHARDT PICCOLO REF; 4WSSK or Equal	1			NO BID					NO BID			\$2,709.00	\$1,400,00	\$1,400,00	7-10 DAYS	
2	GEMEINHARDT FLUTE REF: 2SP or Equal	4		\$179.00	\$716.00	AS PER MANU	WEINER			NO BID			\$865.00	\$240.00	\$960.00	7-10 DAYS	
3	SELMER OBOE REF: 1492B or Equal	2		\$957.00	\$1,914.00	AS PER MANU				NO BID			1002100		NO BID		
4	FOX OBOE REF: 330 or Equal	1		\$2.837.00	\$2,837.00	AS PER MANU				NO BID			\$4,795.00	\$2,730.00	\$2,730.00	60 DAYS	
5	FOX BASSOON REF: FOX 51 or Equal	1		\$3,495.00	\$3,495,00	AS PER MANU				NO BID			\$6,585,00	\$3,400.00	\$3,400,00	7-10 DAYS	
6	RIDENOUR Bb CLARINET REF: TR 147 or Equal	6			NO BID					NO BID					NO BID		
7	LEBLANC Bb CLARINET REF: L40K or Equal	2		\$630.00	\$1,260.00	AS PER MANU	BLISS Bb LEBLANC			NO BID			\$1,670.00	\$735.00	\$1,470.00	45 DAYS	
8	SELMER BASS CLARINET REF: 1430P or Equal	1		\$1,240.00	\$1,240.00	AS PER MANU				NO BID			\$2,075.00	\$1,310.00	\$1,310.00	7-10 DAYS	
9	RIDENOUR BASS CLARINET REF: BC 147 or Equal	2			NO BID					NO BID					NO BID		
10	VITO CONTRA- BASS CLARINET REF: 7182 or Equal	1		\$3,250.00	\$3,250.00	AS PER MANU				NO BID			\$5,175.00	\$3,225.00	\$3,225.00	45 DAYS	
	SELMER CONTRA- BASS CLARINET REF: 1440 or Equal	1		\$2,100.00	\$2,100.00	AS PER MANU				NO BID			\$3,265.00	\$2,140.00	\$2,140.00	30 DAYS	
12	YAMAHA ALTO SAXOPHONE REF: YAS475 or Equal	2		\$1,299.00	\$2,598.00	AS PER MANU				NO BID			\$2,730.00	\$1,425.00	\$2,850.00	30 DAYS	
13	YAMAHA ALTO SAXOPHONE REF: YAS-23 or Equal	3		\$790.00	\$2,370.00	AS PER MANU				NO BID			\$1,675.00	\$850.00	\$2,550.00	7-10 DAYS	
14	YAMAHA TENOR SAX REF: YTS-23 or Equal	2		\$999.00	\$1,998.00	AS PER MANU				NO BID			\$2,111.00	\$1,080.00	\$2,160.00	7-10 DAYS	
15	YAMAHA TENOR SAX REF: YTS475 or Equal	2		\$1,524.00	\$3,048.00	AS PER MANU				NO BID			\$3,041.00	\$1,650.00	\$3,300.00	7-10 DAYS	
16	YAMAHA BARITONE SAX REF: YBS-52 or EQUAL	1	l	\$3,425.00	\$3,425.00	AS PER MANU				NO BID	-		\$6,719.00	\$3,450.00	\$3,450.00	30 DAYS	
	SELMER Eb BARITONE SAX REF SELMER BS500 OR EQUAL	1		\$2,860.00	\$2,860.00	AS PER MANU				NO BID	1		\$5,530.00	\$2,900.00	\$2,900.00	7-10 DAYS	
	YAMAHA CORNET REF: YCR-2330 II OR EQUAL	6		\$419.00	\$2,514.00	AS PER MANU				NO BID			\$986.00	\$470.00	\$2,820.00	7-10 DAYS	
	BACH TRUMPET REF: BACH 180837 OR EQUAL			\$1,690.00	\$3,380.00	AS PER MANU				NO BID	+		\$3,250.00	\$1,810.00	\$3,620.00	7-10 DAYS	
20	BACH CORNET REF: BACH 181 ML OR EQUAL	1		\$1,649.00	\$1,649.00	AS PER MANU				NO BID	+		\$3,160.00	\$1,800.00	\$1,800.00	7-10 DAYS	
	HOLTON FRENCH HORN REF: H188 OR EQUAL HOLTON FRENCH HORN REF: HOLTON 378 OR EOUAL	4		\$2,502.00	\$10,008.00	AS PER MANU				NO BID	+		\$4,935.00	\$2,700.00	\$10,800.00 \$1,950.00	45 DAYS	
22		1		\$1,802.00 \$2,000.00	\$1,802.00	AS PER MANU				NO BID			\$3,785.00 \$4,100.00	\$1,950.00		7-10 DAYS	
	HOLTON FRENCH HORN REF: HOLTON 379 OR EQUAL	1			\$2,000.00	AS PER MANU				NO BID				\$2,100.00	\$2,100.00	7-10 DAYS	
24	YAMAHA EUHPHONIUM REF: YEP-201 OR EQUAL	1		\$1,217.00	\$1,217.00	AS PER MANU				NO BID			\$2,733.00	\$1,310.00	\$1,310.00	7-10 DAYS	
	YAMAHA EUHPHONIUM REF: YEP-321S OR EQUAL			\$1,782.00	\$1,782.00 NO BID	AS PER MANU				NO BID NO BID			\$3,850.00	\$1,900.00	\$1,900.00 NO BID	7-10 DAYS	
	BESSON EUHPHONIUM REF: BE1062-2-0 OR EQUAL	1		\$ 120.00		AC DED MANU							61 025 00	6500.00	\$1,000.00	7.10 0 4 10	
	BACH TENOR TROMBONE REF: BACH TB301 OR EQUAL BACH TENOR TROMBONE REF: BACH 36 BO OR EOUAL	2		\$420.00 \$1.889.00	\$840.00 \$3,778.00	AS PER MANU AS PER MANU				NO BID NO BID			\$1,035.00 \$3,630.00	\$500.00 \$2,100.00	\$1,000.00	7-10 DAYS 7-10 DAYS	
	BACH TENOR TROMBONE REF: BACH 30 BO OR EQUAL BACH TENOR TROMBONE REF: BACH 36 B OR EQUAL	2		\$1,889.00	\$3,778.00	AS PER MANU				NO BID			\$3,630.00	\$2,100.00	\$4,200.00	7-10 DA13	
30	BACH TENOR TROMBONE REF: BACH 50 B OR EQUAL BACH TENOR TROMBONE REF: BACH 42 B OR EQUAL	2		\$1,889.00	\$3,778.00	AS PER MANU				NO BID			\$3,630.00	\$2,100.00	\$4,200.00	7-10 DA13	
30	CERVENY TUBA REF: CBB 681-4 OR EQUAL	1		\$1,007.00	\$3,778.00 NO BID	AS FER MANU				NO BID			\$5,700.00	\$3,200.00	\$4,200.00	7-10 DA13	
32	YAMAHA TUBA REF: YBB - 105WC OR EQUAL	3		\$2,749.00	\$8,247.00	AS PER MANU				NO BID			\$5,679.00	\$2,870.00	\$8,610,00	30 DAYS	
	ST PETERSBURG TUBA REF: ST PETERSBURG 202 N OR EQUAL	1		\$2,747.00	NO BID	ASTERMANO				NO BID			30,077.00	\$2,070.00	NO BID	50 DA15	
	KING SOUSAPHONE REF: 2370W OR EQUAL	2		\$3,100.00	\$6,200.00	AS PER MANU				NO BID			\$4,820.00	\$3,150.00	\$6,300.00	45 DAYS	
	HOLTON SOUSAPHONE REF: BB300WC OR EQUAL	1		40,100.00	NO BID					NO BID			04,020100	\$5,150,00	NO BID	40 0.110	
	KING SOUSAPHONE REF: KING 2350W OR EQUAL	1			NO BID					NO BID			\$7,505.00	\$4,300.00	\$4,300.00	7-10 DAYS	
37	KING SOUSAPHONE REF: 2350WSP OR EQUAL	1		\$4,100.00	\$4,100,00	AS PER MANU				NO BID			\$9,030.00	\$5,200.00	\$5,200.00	7-10 DAYS	
38	YAMAHA MARCHING SNARE REF: SFZ MS9213P OR EOUAL	1		4 1,2 - 11 - 2	NO BID			\$1,240,00	\$550.00	\$550.00	WEEK		\$1,233.00	\$610.00	\$610.00	7-10 DAYS	
39	YAMAHA SNARE CARRIER REF: RM-TVHS-PC OR EQUAL	1			NO BID			\$444.00	\$222.00	\$222.00	WEEK		\$1,255.00	3010.00	NO BID	7-10 DA13	
40	YAMAHA BASS DRUM REF: POWER-LITE MB6118W OR EQUAL	1			NO BID			\$456.00	\$210.00	\$210.00	WEEK		\$456.00	\$240.00	\$240.00	30 DAYS	
40	YAMAHA BASS DRUM REF: POWER-LITE MB6122W OR EQUAL	1			NO BID			\$518.00	\$235.00	\$235.00	WEEK		\$518.00	\$275.00	\$275.00	7-10 DAYS	1
42	YAMAHA BASS DRUM REF: POWER-LITE MB6126 OR EQUAL	1			NO BID	i		\$580.00	\$265.00	\$265.00	WEEK	İ	\$580.00	\$310.00	\$310.00	7-10 DAYS	1
43	YAMAHA BASS CARRIER REF: RM-TWHMB-PC OR EQUAL	1			NO BID			\$388.00	\$198.00	\$198.00	WEEK	RM-TUHMBPC	\$388.00	\$225.00	\$225.00	30 DAYS	
44	YAMAHA MARCH. QUADS REF POWER-LITE MQL8023 OR EQ	1			NO BID			\$1,143.00	\$515.00	\$515.00	WEEK		\$1,143.00	\$560.00	\$560.00	30 DAYS	
45	YAMAHA QUAD CARRIER REF: RM-TVQS OR EQUAL	1	1		NO BID			\$324.00	\$165.00	\$165.00	WEEK	RMTUQCS	1		NO BID		
	MUSSER XYLOPHONE REF: MUSSER M-51 OR EQUAL	1			NO BID			\$3,405.00	\$1,699.00	\$1,699.00	WEEK		\$3,405.00	\$1,975.00	\$1,975.00	7-10 DAYS	
	MUSSER ORCH BELLS REF: MUSSER M645 OR EQUAL	1			NO BID			\$1,555.00	\$775.00	\$775.00	WEEK		\$1,555.00	\$860.00	\$860.00	7-10 DAYS	
	ZILDJIAN CYMBALS REF: K 18" SYMPHONIC VIENESE #0447,PO	1			NO BID			\$830.00	\$303.00	\$303.00	WEEK		\$792.00	\$310.00	\$310.00		A0447
49	PEARL PERCUSSION KITS REF: PK800 OR EQUAL	6			NO BID				\$145.00	\$870.00	WEEK		\$400.00	\$180.00	\$1,080.00	7-10 DAYS	
	HUMES & BERG TRAP CASE REF:#PC400 OR EQUAL	1			NO BID					NO BID					NO BID		
	PEARL SNARE DRUM REF: CRP 1455 OR EQUAL	1			NO BID			\$740.00	\$330.00	\$330.00	WEEK		\$740.00	\$360.00	\$360.00	7-10 DAYS	
	PEARL SNARE DRUM REF: PEARL CRP 1465 OR EQUAL	1			NO BID			\$765.00	\$340.00	\$340.00	WEEK		\$765.00	\$370.00	\$370.00	30 DAYS	
53	YAMAHA CON BASS DRUM REF: CB636BFS7 OR EQUAL	1			NO BID			\$2,001.00	\$999.00	\$999.00	WEEK	CB636BCS7	\$2,001.00	\$1,300.00	\$1,300.00	30 DAYS	
54	YAMAHA CON BASS DRUM REF: CB640BFS7 OR EQUAL	1			NO BID			\$2,303.00	\$1,150.00	\$1,150.00	WEEK	CB640BCS7	\$2,303.00	\$1,425.00	\$1,425.00	30 DAYS	
55	YAMAHA GLOCKENSPIEL REF: YG-250 OR EQUAL	1	l		NO BID			\$814.00	\$410.00	\$410.00	WEEK	YE2500	\$814.00	\$420.00	\$420.00	7-10 DAYS	
	MC ADAMS METRONOME REF: YG-250 OR EQUAL	2	l		NO BID					NO BID	-				NO BID	1	
	DIGIMET DIGITAL METRONOME (OR EQUAL)	2	l		NO BID					NO BID	-		A4 000 C -	43 400 5	NO BID	- 40 D 1 5	
	PETERSONS STROBE TUNER REF: CS5000 II OR EQUAL	1	1		NO BID	1	1	1	1	NO BID	1		\$4,800.00	\$3,100.00	\$3,100.00	7-10 DAYS	1
58	FETERSONS STROBE TONER REF: C35000 II OR EQUAL																
						VID TO AN					0.11 p	PD LOD					
	Primary Vendor - lowest price - specified				ALOG PRICE					ALOG PRICE					ALOG PRICE		
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