Vendors	Excel Garden Products			J	ohn Deere Lan	dscapes		Justin Seed C	Company	Texas Multi Chem.				
SECTION I Catalog, List Price Percentage Discoun	ts													
% off Catalog Price	0%				0-55%			3%		0%				
% off List Price		0%			0-55%			3%		0%				
% off Shelf Price		0%			0-55%			3%		0%				
SECTION II Supplies & Equipment														
		Excel Ga	rden Products	J	ohn Deere Lan	dscapes		Justin Seed C	Company		Texas Mu	ılti Chem.		
Vendors	Cost per item	Model #	Brand	Cost per item	Model #	Brand	Cost per item	Model #	Brand	Cost per item	Model #	Brand		
Baseball bases									\$215.00		MacGregor (3 /set anchors)			
Pitcher Rubber	No bid			No bid						\$100.00		MacGreggor (4 way		
Home Plates								No bio	d	\$110.00		MacGreggor		
Anchors										\$28.00		MacGreggor (3/set)		
Water Hoses	-			\$71.21	28-34075	Flexgen 3/4"x75	1					1"x100ft vinyl reinforced		
Marking Equipment				599.00 20748		Paint Stripping Machine				\$285.00		Alumagoal 4 wheel 65#cap.		
Bermuda Triangle Seed (50lb. Sack)	\$125.00	25lbs	Pennington Bermuda Triangle	\$330.00	20-036-025		\$310.00			\$195.00		25lbs.		
Diamond Pro Infield Conditioner (per ton)	\$8.50		Turface MVP	\$287.35	88704	Turf Allsport				\$12.20		per ton		
Sod Tifway 419 Bermuda (pallet / roll)				No bid				No bio	4	pricing based on sq. ft see section 3				
Sod Celebration Bermuda (pallet / roll)			no bid							no bid				
Sod TifSport Bermuda (pallet / roll)			T			1			T	prici	ng based on s	q. ft see section 3		
Winter Rye Perennial (50 lb. sack)	\$65.00		Royal Flush per Rye	\$73.00	3252950	Overseeding Eagl	e \$77.50		Pro Toor	\$67.50		Super Sport Perennia Blend		
Mound Clay (50 lb sack)	\$10.00		SAF Marmound clay	\$12.90	88972	Turf Mound Clay	,			\$13.60		Diamond Pro		
Marking Dust (50 lb sack)	\$6.00			\$5.50	863472	Field line Marke	,			\$9.60		Diamond Pro		
Diamond Pro Infield Conditioner	\$60.00		Pennington Royal Flush					1						
Marking Paint aerosol white per case		!	-	\$39.00	17 oz. / 2 per cs	Lesco Athletic Fie Paint	ld	No bid			Seymour Traffic			
Marking Paint aerosol yellow per case	No bid			\$34.80	17 oz. / 2 per cs	Turf Marking Pair	nt	-				Seymour Traffic		
Marking Paint aerosol white for turf per case				\$34.80	17 oz. / 2 per cs	Turf Marking Pair	nt					Seymour Traffic		

Vendors	Excel Garden Products				John Deere Landscapes					Justin Seed C	ompany					
SECTION III SERVICE:	_															
Labor Cost of Service per sq. ft.	0-20,000ft	20,001ft - 86,000ft	86,000ft and u	р	0-20,000ft	20,001ft - 86,000ft	86,000ft	and up	0-20,000ft	20,001ft - 86,000ft	86,000	ft and up	0-20,000ft	20,001ft - 86,000ft	86,000f	t and up
Aera-Vation													\$500.00		.005 sq. ft.	
Deep Tine Aerification													\$770.00	\$0.020	\$0.	017
Lazer Grading	No bid				No bid			No bid				\$0.16	\$0.120			
Tilling												\$570.00	\$0.060			
Sod Removal				1							\$0.18	\$0.120	\$0.100			
Sod Installation										\$0.18	\$0.150	\$0.130				
Manicure Infields	Ba	seball	Softball No bid		Ва	seball No bid	Softh	ball	Baseball		Softball		\$650.00		Softball \$300.00	
		ı	NO DIO			NO DIQ		No bid				\$65	0.00	\$30	\$300.00	
Labor Cost of Service per acre:	1/2-1 ACRE	1-2 ACRES	2-UP ACRES		1/2-1 ACRE	1-2 ACRES	2-UP A	CRES	1/2-1 ACRE	1-2 ACRES	2-UP	ACRES	1/2-1 ACRE	1-2 ACRES	2-UP ACRES	
Field Leveling		•				•				•			\$0.06		\$0.05	
Over seeding with Bermuda Seed			No bid		No bid			No bid				\$400.00	\$350.00	\$325.00		
Over seeding with Perennial Rye Seed		No bid						\$400.00	\$350.00	\$325.00						
Labor Cost per Service per yard:	0-20yd	21yd -60yd	60yd - 79yd	80yd +	0-20yd	21yd -60yd	60yd - 79yd	80yd +	0-20yd	21yd -60yd	60yd - 79yd	80yd +	0-20yd	21yd -60yd	60yd - 79yd	80yd +
Top Dressing	No bid			No bid			No bid				\$500.00	\$12.00	\$12.00	\$11.00		
Labor Cost of Service per Size Load:	0-10 ton	11-15 ton	15 ton+		0-10 ton 11-15 ton 15 ton+		0-10 ton 11-15 ton		15 ton+		0-10 ton	11-15 ton	on 15 ton+			
Install Infield Conditioner	No bid			No bid			No bid				\$845.00	\$920.00	\$920.00 \$995.00			

Vendors	Excel Gard	den Products	John Deere Lan	dscapes	Justin Seed C	ompany	Texas Mu		
Pest Control Application	CHEMICAL COST PER ACRE	LABOR COST PER TRIP	CHEMICAL COST PER ACRE	LABOR COST PER TRIP	CHEMICAL COST PER ACRE	LABOR COST PER TRIP	CHEMICAL COST PER ACRE	LABOR COS	ST PER TRIP
ALLECTUS							\$122.50	\$140.00	1 acre
BANVEL	1						\$38.00	\$165.00	1.5 acres
BARRICADE (210Z PER ACRE)	1						\$50.00	\$190.00	2 acres
CELSIUS - LOW RATE (2.50Z PER ACRE)	1						\$32.00	\$215.00	2.5 acres
CELSIUS - MED RATE (3.70Z PER ACRE)	1						\$46.00	\$240.00	3 acres
CELSIUS - HIGH RATE (4.9OZ PER ACRE)							\$61.00	\$265.00	3.5 acres
CERTAINTY	1						\$132.00	\$290.00	4 acres
CONFRONT							\$49.00	\$315.00	4.5 acres
DRIVE 1/2 GAL PER ACRE	1						\$85.00	\$340.00	5 acres
DYLOX WETTABLE POWDER							\$193.00	\$365.00	5.5 acres
END RUN (1 1/2 QTS PER ACRE)						\$20.00	\$390.00	6 acres	
MANOR						\$90.00	\$415.00	6.5 acres	
MONUMENT (15 GRAMS PER ACRE)						\$202.00	\$440.00	7 acres	
MSMA								\$465.00	7.5 acres
MSMS/SENCOR 75	N	o bid	No bid		No bio	4	No bid	\$490.00	8 acres
MSMA/SENCOR 75/TRIMEC	<u>'</u>	o bid	No bid		NO BIN	- No bid	\$515.00	8.5 acres	
MSMA/SENCOR 75/TRIMEC/CERTAINTY							\$540.00	9 acres	
PENDULUM	1					\$35.00	\$565.00	9.5 acres	
PRINCEP	1					\$27.00	\$590.00	10 acres	
PRINCEP/TRIMEC							\$54.00		
REVOLVER	1						\$140.00		
ROUND UP 1%							\$42.00		
ROUND UP 2%	1						\$84.00		
ROUND UP 3%							\$138.00		
ROUND UP/SAHARA (1QT-5LB/55 GAL)	1						\$470.00		
SPEEDZONE (3 PINTS PER ARCE)						\$35.00			
SUFLAN	1						\$65.00		
TALSTAR 1/2 OZ/1000 SQ FT TALSTAR 1OZ/1000 SQ FT	4						No bid		
TRIMEC SOUTHERN (1QT/ACRE)	<u> </u>						\$28.00		

Vendors	Excel Garden Products				John Deere Landscapes					Justin Seed C	Company		Texas Multi Chem.				
Material Costs per weight	50 lb bag	10 ton	15 ton	25 ton	50 lb bag	10 ton	15 ton	25 ton	50 lb bag	10 ton	15 ton	25 ton	50 lb bag	10 ton	15 ton	25 ton	
Diamond Pro Infield Conditioner	\$8.50	88.50 Material only no services											\$12.20	\$2,820.00	\$3,330.00	\$4,176.00	
Diamond Pro Mound Clay	\$10.00	Mat	terial only no service	S	No bid			No. b. d				\$13.60		no bid			
Sandy Loam Pit Sand		N	lo bid		NO blu				No bid				No bid				
Red Infield Sand Clay Mix	No blu										No bid			\$58.00			
Material Cost per sq. ft.	0-20,000ft	),0001ft - 86,000	86,0001ft ar	nd up	0-20,000ft	20,0001ft - 86,000ft	86,0001f	t and up	0-20,000ft	20,0001ft - 86,000ft	86,0001	ft and up	0-20,000ft	20,0001ft - 86,000ft	86,0001	ft and up	
Sod Hybrid Bermuda / Tifway Sport										•	•		\$0.42	\$0.39	\$0	.36	
Sod Hybrid Bermuda / Tifway Sport 419		N	lo bid			No bid				No bi	d		\$0.41	\$0.38	\$0	.35	
Sod / Seaisles Paspalum												not avail	able in Tx. Im	ported from	Georgia		
Material Cost per sq. ft.	1/2 ac1ac		1 ac.+		1/2 ac1ac		1 ac.+		1/2 ac1ac		1 ac.+		1/2 ac1ac		1 ac.+		
Sprig/ Tifway 419		N	lo bid			No bid				No bi	Ч		\$0.18		\$0.12		
Sprig / Tif-Sport	- NO DIG				NO DIO			No bid			\$0.19		\$0.13				
Material Cost per weight		lb bag	50 lb ba		25	b bag	50 lb	bag	251	b bag	50 lb bag		25lb	bag		bag .	
Common Bermuda Seed	\$1	140.00	\$320.00	)									No	bid	\$7.00 lb / \$	350- 50lbs	
Jackpot Triangle Bermuda Seed	\$125.00 \$250.00									\$7.70 lb / \$192.50-25lbs		No bid					
GreenKeeper Release Fertilizer		•													\$32	2.00	
Grand Stand Slow Release Fertilizer	1														\$28	3.35	
Greenkeeper Slow Release Fertilizer					No bid			No bid				No bid		\$32.00			
Tough Turf Slow Release Fertilizer	1													\$33	3.00		
14-6-8 Fertilizer														\$28.65			
10-20-10 Starter Fertilizer	1	N	lo bid											\$28.30			
33-0-0 Fertilizer (N & Iron)														\$27.50			
22-0-6 W/Pendamethlin Pre-Emergent														\$45.00			
8-2-32 W/Ronstar G & Barricade															9.00		
15-5-10 W. Surfan:	J											No bid					
Pelletized Gypsum Pellets													No	bid	\$19	9.50	
Southern Green Perennial Rye			\$65.00														
Futura 2000 Perennial Rye	N	lo bid	\$65.00		1								No	bid			
Futura Tee & Fairway Perennial Rye			\$65.00														
Turf Booster 15-2-10 Organic with Rhizogen	1												No	bid	\$19	9.50	
Installation or other ground work labor rate per hour	No bid												\$60-\$100	per hour dep utili		quipment	
Notes:	Section III:	pricing for mate										rges: \$130.00 to move to a					