UNITED INDEPENDENT SCHOOL DISTRICT BUS VEHICLE REPAIRS AND SERVICES RFP 2012-064

| VENDORS SEC. I: HOURLY LABOR AND REPLACEMENT | | A & B Wheel Alignment | | | | | Andy's A | uto & Bus Air, | Inc | | GCR | Tire Center | 'S | Freightliner Western Star of Laredo | | | | |
|--|--|---|----------------------|------------------|------------------------------------|-------------------------------|-------------------|-----------------|-------------------------|----------------------------|-------------------------------|-----------------|------------------------|-------------------------------------|--------------|---------------|--|--|
| | | LIST % DISC. INSTALLATION WARRANTY | | | LIST % DISC. INSTALLATION WARRANTY | | | | LIST | % DISC. | INSTALLATIO | N WARRANTY | LIST | % DISC. | INSTALLATION | WARRANTY | | |
| PARTS | FOR MECHANICAL TRADES | PRICE | OFF LIST | RATE / HOUR | (MOS./MILES) | PRICE | OFF LIST | RATE / HOUR | (MOS./MILES) | PRICE | OFF LIST | RATE / HOU | R (MOS./MILES) | PRICE | OFF LIST | RATE / HOUR | (MOS./MILES) | |
| 1 | A/C SERVICE AND INSTALLATION | | | | | | 20% | \$60.00 | 12 Months | | | | | | 25% | \$75.00 | | |
| | BODY REPAIRS/COLLISION | | | | | | | | | | | | | | 25% | \$75.00 | 1 | |
| 2 | BUSES | | | | | | | | | | | | | | 25% | \$75.00 | | |
| | CARS & TRUCKS | | | | | | | | | | | | | | 25% | \$75.00 | | |
| 3 | TRANSMISSION REPAIRS AND SERVICE | | | | | | | No bid | | | | | | | 25% | \$75.00 | Factory | |
| 4 | MUFFLER REPAIRS AND SERVICE | | | No bid | | | | | | | | No bid | | | 25% | \$75.00 | Warranty | |
| | GASOLINE ENGINE REPAIR AND SERVICE | | | | | 1 | | | | | | | | | 25% | \$75.00 | † | |
| | DIESEL ENGINE REPAIRS | | | | | | | | | | | | | | 25% | \$75.00 | | |
| 7 | ELECTRIC SERVICE AND REPAIRS | | | | | | | | | | | | | | 25% | \$75.00 | 1 | |
| 8 | RADIATOR REPAIR AND INSTALLATION | | | | | | 20% | \$60.00 | 12 Months |] | | | | | 25% | \$75.00 | | |
| 9 | 9 DIAGNOSTIC REPAIRS AND SERVICE | | | | | | | \$60.00 | 12 Months Parts only | | | | | | 25% | \$75.00 | | |
| SEC III | HOURLY LABOR AND REPLACEMENT | / X / X | VXV | OXXXX | XX XX | X X | XXX | XXXXX | VXXX | X.X | $\mathbf{x} \cdot \mathbf{x}$ | XXX | XXXXX | X.X | \sim | VXVXX | XXXX | |
| | FOR WHEEL ALIGNMENTS AND | 888 | XXX | ****** | *** | 88 | ⋘ | XXXX | **** | 88 | && | *** | XXXX | 88 | XXX | ****** | XXXX | |
| 1 | WHEEL ALIGNMENT FOR PICKUP TRUCKS | | \$38.95 1/2 | | | | | | | | | | | | 25% | \$75.00 | | |
| 2 | & CARGO VANS WHEEL ALIGNMENT FOR DISTRICT CARS | | ton \$29.95 | + | | | | | | | | No bid | | | 25% | \$75.00 | | |
| | WHEEL ALIGNMENT FOR SCHOOL BUSES | | \$165.00 | \$40.00 per hour | 30 days | | | | | \$105.00 | | 1 | | | 25% | \$75.00 | Factory | |
| - 0 | | | \$85.00 not | | oo days | | | | | ψ100.00 | | | 30 days | | 2070 | ψ/ 0.00 | Warranty | |
| 4 | WHEEL ALIGNMENT FOR HEAVY DUTY VEHICLES | | including exsentrics | | | | | | | \$85.00 | | | 30 days | | 25% | \$75.00 | | |
| 1 | BALANCING FOR PICKUP TRUCKS & | \$6.00/tire | 0% | | | | | No bid | | \$15.00 | | | 00 1 | | 25% | \$75.00 | | |
| 2 | CARGO VAN BALANCING FOR DISTRICT CARS | \$5.00/tire | 0% | \$40.00 per hour | 30 days | | | | | \$15.00 | | | 30 days | 25% | \$75.00 | Factory | | |
| | BALANCING FOR SCHOOL BUSES | \$16.00/tire | 0% | | | | | | | \$25.00 | | | _ | | | | \$75.00 | |
| | BALANCING FOR HEAVY DUTY VEHICLES | \$16.00/tire | 0% | <u> </u> | | | | | | | | | | | 25% | \$75.00 | Warranty | |
| | ANY OTHER ADDITIONAL WORK REQUIRED TO PERFORM THE ALIGNMENT OR BALANCING | IT No bid | | | | | | | | | | No Bid | | | 25% | \$75.00 | | |
| SEC. III: | PERCENTAGE DISCOUNT ON LABOR & | XXXX | JONE | CAXAXA. | XXXX | X.I.X. | XXX | XXXXXX | | XXX | X.X. | XXXX | XXXXX | X.I.X | JAXAZ | CXXXXX | XXXXX | |
| PARTS | FOR ALL OTHER ITEMS NOT NOTED ON | $\times \times \times$ | $\circ \circ \circ$ | ≎∞∞ | XX XX | $\times \times$ | $\times \times$ | $\infty \infty$ | ∞ | $\times \times$ | $\mathbf{x} \cdot \mathbf{x}$ | $\times \times$ | $\times \times \times$ | $\times \times$ | ∞ | ∨××× | $\times\!\!\times\!\!\times\!\!\times$ | |
| THIS BI | D DISCOUNT FROM LIST PRICE ON | YYY | | CXX | Y Y Y | X X | YY | YYYY | (Y Y | XX | Y Y | XX | Y Y Y | XVX | WW. | C Y YY | YYY | |
| 1 | REPLACEMENT PARTS | | | No Bid | | | | 20% | | | | n/a | | | | 25% | | |
| 2 | LABOR RATE PER HOUR | | | | | | | \$60.00 | | | | n/a | | | | \$75.00 | | |
| | SAFETY INSPECTION STICKERS | $\overset{\otimes}{\otimes}$ | ⋘ | XXXXX | XXXX | 88 | $\otimes \otimes$ | XXXXX | XXXX | 8.8 | $\otimes \otimes$ | XXXX | ⋘⋘ | 8 ×8 | ண | ⋘⋘ | ₩ ₩ | |
| 1 | SAFETY INSPECTION STICKER FOR DISTRICT BUSES | No bid | | | | No bid | | | | n/a | | \$63.00 | | | | | | |
| 2 | SAFETY INSPECTION STICKER FOR DISTRICT VEHICLES | | | | | 110 514 | | n/a | | | | \$63.00 | | | | | | |
| SEC. V: | QUESTIONS & STATEMENTS | 0000 | XXXXX | SSSSSS | 30000 | 00.00 | 00.0 | 300000 | XXXXX | 00.0 | OC OC | 00000 | 200000 | 00.0 | XXXXX | XXXXXX | 00000 | |
| 1 | REGULAR WORKING HOURS & DAYS OF OPERATION | 9:30am-7:30pm Mon-Sat. Closed on Holidays | | | | 7am-6pm Mon-Fri & 8am-2pm Sat | | | | 8am-5pm M-F; 8am-12pm Sat. | | | | 8am-6pm M-F; 8am-2pm Sat. | | | | |
| 2A | SERVICE VEHICLES OUTSIDE NORMAL HOURS AT SAME PRICE | Yes | | | | | Yes | | | | Yes | | | | No | | | |
| 2B | SERVICE VEHICLES AT ANY UISD PROPERTY | Yes | | | | | Yes | | | | Yes | | | | Not Usually | | | |
| 3 | VENDOR AGREES TO KEEP ALL PARTS IN STOCK | Yes | | | | | | Yes | | Yes | | | | n/a | | | | |
| 4 | VENDOR AGREES TO ADDRESS WARRENTY WORK W/IN 48 HRS FROM TIME OF WORK | Yes | | | | | | Yes | | Yes | | | | Yes | | | | |

| VENDORS | | JL & R Auto Sales | | | Rodriguez Auto Service | | | | | Rotex T | ruck Center, | Inc | | rs | | | |
|------------|--|------------------------------------|--------------------|-------------------|----------------------------------|-----------|---------------|-------------------|------------------|-----------|------------------------------|----------------|--------------|--|-------------------------------|-------------------------------|---|
| SEC. I: | HOURLY LABOR AND REPLACEMENT | LIST | % DISC. | INSTALLATION | WARRANTY | LIST | % DISC. | INSTALLATION | WARRANTY | LIST | % DISC. | INSTALLATION | WARRANTY | LIST | % DISC. | INSTALLATION | WARRANTY |
| | FOR MECHANICAL TRADES | PRICE | OFF LIST | RATE / HOUR | (MOS./MILES) | PRICE | OFF LIST | RATE / HOUR | | PRICE | OFF LIST | RATE / HOUR | (MOS./MILES) | PRICE | OFF LIST | RATE / HOUR | (MOS./MILES) |
| 1 | A/C SERVICE AND INSTALLATION | | | | | | • | | | | | No Bid | | Varies | Varies | \$83.31 | 90days Repair 2 yrs for new install |
| | BODY REPAIRS/COLLISION | | | | | | | | | | | | | | | ı | |
| 2 | BUSES | | | | | | | | | n/a | 20% | \$75.00 | 12 Months | Varies | 10-55% | \$83.31 | |
| | CARS & TRUCKS | | | | | | | | | | | No Bid | | Varies | 10-55% | \$83.31 | |
| 3 | TRANSMISSION REPAIRS AND SERVICE | | | No bid | | | | No bid | | n/a | 10% | \$75.00 | 12 Months | Varies | 10-55% | \$83.31 | |
| 4 | MUFFLER REPAIRS AND SERVICE | | | | | | | | | | | No Bid | | Varies | 10-55% | \$83.31 | 00 desertation 4 |
| 5 | GASOLINE ENGINE REPAIR AND SERVICE | | | | | | | | | | | 140 Bid | | Varies | 10-55% | \$83.31 | 90 days labor 1 year parts |
| 6 | DIESEL ENGINE REPAIRS | | | | | | | | | n/a | 20% | \$75.00 | 12 Months | Varies | 10-55% | \$83.31 | your parto |
| 7 | ELECTRIC SERVICE AND REPAIRS | | | | | | | | | n/a | 20% | \$75.00 | 3 Months | Varies | 10-55% | \$83.31 | |
| 8 | RADIATOR REPAIR AND INSTALLATION | | | | | | | | | | | No Bid | | Varies | 10-55% | \$83.31 | |
| 9 | DIAGNOSTIC REPAIRS AND SERVICE | | | | | | | | | n/a | 20% | \$75.00 | n/a | Varies | 10-55% | \$83.31 | |
| | HOURLY LABOR AND REPLACEMENT FOR WHEEL ALIGNMENTS AND CING | \ggg | **** | **** | ** | ** | | **** | **** | *** | | **** | **** | 88 | *** | **** | **** |
| 1 | WHEEL ALIGNMENT FOR PICKUP TRUCKS & CARGO VANS | | | | | | | | | | | | | | | No bid | |
| 3 | WHEEL ALIGNMENT FOR DISTRICT CARS WHEEL ALIGNMENT FOR SCHOOL BUSES | 1 | | | | | | | | | | Front Axle | 10-55% | \$83.31 | 90 days labor 1 year parts | | |
| 4 | WHEEL ALIGNMENT FOR HEAVY DUTY | | | | | | | | | | | | | \$100 up to 3 Axles | 10-55% | \$83,31 | 90 days labor 1 |
| | VEHICLES | | | No bid | No bid | | | | | | No bid | | \$200 | 10 00 70 | | year parts | |
| 1 2 | BALANCING FOR PICKUP TRUCKS & CARGO VAN BALANCING FOR DISTRICT CARS | | | | | | | | | | | | | No bid | o bid | | |
| 3 | BALANCING FOR SCHOOL BUSES | | | | | | | | | | \$45.00 | 10-55% | \$83.31 | 90 days labor 1 year parts | | | |
| 4 | BALANCING FOR HEAVY DUTY VEHICLES | | | | | | | | | | | | \$45.00 | 10-55% | \$83.31 | 90 days labor 1 year parts | |
| 5 | ANY OTHER ADDITIONAL WORK REQUIRED TO PERFORM THE ALIGNMENT OR BALANCING | | | | | | | | | | | | | No bid | | | |
| | | $\times\!\!\!\times\!\!\!\!\times$ | XXXX | ***** | $\times\!\!\!\times\!\!\!\times$ | x x | XXX | XXXX | **** | XX | $\times\!\!\times\!\!\times$ | XXXX | ***** | XX | XXX | ***** | **** |
| 1 | DISCOUNT FROM LIST PRICE ON REPLACEMENT PARTS | | | No Bid | | | | No Bid | | | | 10% | | | | es based on man | |
| 2 | LABOR RATE PER HOUR | | | | **** | | | | | | | \$75.00 | | \$ | 83.31/hr. O | 15% off posted l | abor rate |
| SEC. IV | SAFETY INSPECTION STICKERS SAFETY INSPECTION STICKER FOR | XXX | 88888 | <u> </u> | <u> </u> | 8.8 | \times | <u> </u> | XXXXX | XX | xx | <u> </u> | ***** | & | ∞ | <u> </u> | <u> </u> |
| 1 | DISTRICT BUSES SAFETY INSPECTION STICKER FOR SAFETY INSPECTION STICKER FOR | | | \$14.50 | | | | \$14.50 | | | | No bid | | | | \$62.00 | |
| 2 SEC V | DISTRICT VEHICLES : QUESTIONS & STATEMENTS | | ,,,,,,, | \$14.50 | ~~~ | | | \$14.50 | 20000 | | | 00000 | | | | \$14.50 | |
| J_0. V | REGULAR WORKING HOURS & DAYS OF | AXXXX | C X X X | AXXXX | XX.XX | | | | | XX | | | | A X | | | |
| 1 | OPERATION | | 9:30am - | 8:00pm Mon - Sa | ıt | 9a | m-6pm M-F | (Closed for Lunc | h 1 - 2pm) | | 7am-6pm | M-F; 8am-2pm S | Sat. | | 7am-8pr | n M-F; 8am-5pm \$ | Sat. |
| 2A | SERVICE VEHICLES OUTSIDE NORMAL HOURS AT SAME PRICE | | | Yes | | | | No | | | | Yes | | | | Yes | |
| 2B | SERVICE VEHICLES AT ANY UISD PROPERTY | State L | Law, all inspec | tions must be dor | ne at Station | State | Law, all insp | ections must be d | one at Station | | | Yes | | | | Yes | |
| 3 | VENDOR ACREES TO KEEP ALL PARTS IN STOCK | | | Yes | | | | Yes | | | | Yes | | | | Yes | |
| 4 | VENDOR AGREES TO ADDRESS WARRENTY WORK W/IN 48 HRS FROM TIME OF WORK | | | Yes | | | | Yes | | | | Yes | _ | | | Yes | |