

UNITED INDEPENDENT SCHOOL DISTRICT
MARIACHI UNIFORMS, EQUIPMENT, SHEET MUSIC & SUPPLIES
RFP 2012-048

VENDOR	ALAMO MUSIC CENTER			ALFONSO MORALES MARIACHI UNIFORMS			CANDELAS GUITARS			THE BAND SHOP		
	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price
MARIACHI TRAJE												
JACKET, VEST, SKIRT	NO BID			10%	10%	10%	NO BID			NO BID		
HAT, BELTS, SHOES, TIES, & OTHER ATTACH.	NO BID			10%	10%	10%	NO BID			NO BID		
MARIACHI TRAJE	Unit Price			Unit Price			Unit Price			Unit Price		
COMPLETE 3 PIECE SUIT WITH GALA, BELT, TIE & SHOES	NO BID			\$410.00			NO BID			NO BID		
COMPLETE 3 PIECE SUIT WITH GRECA AND GALA, IMITATION PITA OR EMBROIDERED BELT, SHOES AND TIE	NO BID			\$490.00			NO BID			NO BID		
COMPLETE 3 PIECE WITH GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	NO BID			\$595.00			NO BID			NO BID		
SAME AS ABOVE, ADD GALA	NO BID			\$655.00			NO BID			NO BID		
SHEET MUSIC	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price
SHEET MUSIC FOR MARIACHI	NO BID			NO BID						20%	20%	20%
INSTRUMENTAL & VOCAL METHOD ALL LEVELS	NO BID			NO BID						20%	20%	20%
INSTRUMENTAL/VOCAL EDU. VIDEOS & AUDIO RECORDINGS	NO BID			NO BID						20%	20%	20%
ANY OTHER RESOURCE MATERIALS & BOOKS	NO BID			NO BID						20%	20%	20%
SUPPLIES	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid
GUITAR STRINGS (CLASSICAL) set of 6, normal tension clear nylon, REF D'Addario Pro Arte or Equal	\$17.00				\$3.45		\$7.25					
GUITARRON STRINGS Complete set of 6 strings REF Standard set	\$32.00	La Bella		NO BID	\$15.00		\$24.99					
VIHUELA STRINGS REF Standard set	\$6.00	La Bella		NO BID	\$3.45		\$6.00					
VIHUELA CASE REF standard vihuela hard shell case	\$325.00	Paracho		NO BID	\$125.95		\$85.00					
GUITARRON CASE REF standard guitarron hard shell case	\$390.00	Paracho		NO BID	\$195.95		\$149.00					
INSTRUMENTS	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid	Unit Price	Alternate Bid
CLASSICAL GUITAR Full size guitar, w/nylon strings. Solid top, w/ case REF YamahaCG101 or Equal	\$350.00				\$179.95		\$179.00					
VIHUELA Standard Vihuela with case REF: Standard or Equal	\$525.00	Lucida	\$350.00		\$525.95		\$199.00					
GUITARRA DE GOLPE Standard Guitarra de golpe w/ case REF: standard or equal		NO BID			\$495.99		NO BID					
GUITARRON Standard Guitarron REF: Standard Guitarron w/ case or equal		NO BID	\$600.00		\$795.95		\$499.00					
GUITARRON Deluxe Guitarron REF: Deluxe Guitarron w/ case or equal	\$1,250.00	Paracho	\$750.00		\$895.95		NO BID					
ARPA (HARP) JALISCIENSE 32 string arpa w/ gig bag case REF: standard arpa w/ case		NO BID					NO BID					NO BID

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VENDOR	JW PEPPER & SON, INC.			PERIPOLE, INC.			THE MARIACHI CONNECTION			MELHARTS MUSIC CENTER		
	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price
MARIACHI TRAJE												
JACKET, VEST, SKIRT	NO BID			NO BID			0%	0%	0%	NO BID		
HAT, BELTS, SHOES, TIES, & OTHER ATTACH.	NO BID			NO BID			0%	0%	0%	NO BID		
MARIACHI TRAJE	Unit Price			Unit Price			Unit Price			Unit Price		
COMPLETE 3 PIECE SUIT WITH GALA, BELT, TIE & SHOES	NO BID			NO BID			\$389.00			NO BID		
COMPLETE 3 PIECE SUIT WITH GRECA AND GALA, IMITATION PITA OR EMBROIDERED BELT, SHOES AND TIE	NO BID			NO BID			\$688.00			NO BID		
COMPLETE 3 PIECE WITH GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	NO BID			NO BID			\$724.00			NO BID		
SAME AS ABOVE, ADD GALA	NO BID			NO BID			\$793.00			NO BID		
SHEET MUSIC	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price
SHEET MUSIC FOR MARIACHI	0%	0%	0%	NO BID			5%	5%	5%	10%	10%	10%
INSTRUMENTAL & VOCAL METHOD ALL LEVELS	0%	0%	0%	NO BID			5%	5%	5%	10%	10%	10%
INSTRUMENTAL/VOCAL EDU. VIDEOS & AUDIO RECORDINGS	0%	0%	0%	NO BID			0%	0%	0%	NO BID		
ANY OTHER RESOURCE MATERIALS & BOOKS	0%	0%	0%	5%			5%	5%	5%	10%	10%	10%
SUPPLIES	Unit Price	Alternate Bid		Unit Price	Alternate Bid		Unit Price	Alternate Bid		Unit Price	Alternate Bid	
GUITAR STRINGS (CLASSICAL) set of 6, normal tension clear nylon, REF D'Addario Pro Arte or Equal	NO BID			NO BID			\$8.95	La Bella 427		\$7.49	J45	
GUITARRON STRINGS Complete set of 6 strings REF Standard set	NO BID			NO BID			\$30.00			\$31.95	La Bella GUI	
VIHUELA STRINGS REF Standard set	NO BID			NO BID			\$6.00			\$3.95	GHS CU2600	
VIHUELA CASE REF standard vihuela hard shell case	NO BID			NO BID			\$89.95			\$99.00	Hernandez VCHER	
GUITARRON CASE REF standard guitarron hard shell case	NO BID			NO BID			\$150.00			\$199.00	Hernandez GCHER	
INSTRUMENTS	Unit Price	Alternate Bid		Unit Price	Alternate Bid		Unit Price	Alternate Bid		Unit Price	Alternate Bid	
CLASSICAL GUITAR Full size guitar, w/nylon strings. Solid top, w/ case REF YamahaCG101 or Equal	NO BID			\$175.95	Peripole #PB7104		\$299.00	Alvarez RC12 w/ hardcase		\$245.00	CG102/ CG018C	
VIHUELA Standard Vihuela with case REF: Standard or Equal	NO BID			NO BID			\$484.95			\$488.00	Hernandez HERSV/VCHER	
GUITARRA DE GOLPE Standard Guitarra de golpe w/ case REF: standard or equal	NO BID			NO BID			\$425.00			\$478.00	Hernandez CGHER/GGCHER	
GUITARRON Standard Guitarron REF: Standard Guitarron w/ case or equal	NO BID			NO BID			\$745.00			\$758.00	Hernandez HERSGR/GCHER	
GUITARRON Deluxe Guitarron REF: Deluxe Guitarron w/ case or equal	NO BID			NO BID			\$945.00			\$994.00	Hernandez HERDGR/GCHER	
ARPA (HARP) JALISCIENSE 32 string arpa w/ gig bag case REF: standard arpa w/ case	NO BID			NO BID			NO BID			\$3,849.00	Morales MORAGJ	

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VENDOR	SAN MARCOS MARIACHI ACADEMY			TEXAS BAND & ORCHESTRA		
MARIACHI TRAJE	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price
JACKET, VEST, SKIRT	5%			NO BID		
HAT, BELTS, SHOES, TIES, & OTHER ATTACH.	5%			NO BID		
MARIACHI TRAJE	Unit Price			Unit Price		
COMPLETE 3 PIECE SUIT WITH GALA, BELT, TIE & SHOES	\$355.00			NO BID		
COMPLETE 3 PIECE SUIT WITH GRECA AND GALA, IMITATION PITA OR EMBROIDERED BELT, SHOES AND TIE	\$600.00					
COMPLETE 3 PIECE WITH GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	\$615.00					
SAME AS ABOVE, ADD GALA	\$690.00					
SHEET MUSIC	% off catalog price	% off list price	% off shelf price	% off catalog price	% off list price	% off shelf price
SHEET MUSIC FOR MARIACHI	5%			0-20%	0-20%	0-20%
INSTRUMENTAL & VOCAL METHOD ALL LEVELS	5%			0-20%	0-20%	0-20%
INSTRUMENTAL/VOCAL EDU. VIDEOS & AUDIO RECORDINGS	5%			0-20%	0-20%	0-20%
ANY OTHER RESOURCE MATERIALS & BOOKS	5%			0-20%	0-20%	0-20%
SUPPLIES	Unit Price	Alternate Bid		Unit Price	Alternate Bid	
GIUITAR STRINGS (CLASSICAL) set of 6, normal tension clear nylon, REF D'Addario Pro Arte or Equal	\$8.00			\$6.99	American Selects Classical	
GIUITARRON STRINGS Complete set of 6 strings REF Standard set	\$15.00			\$33.00		
VIHUELA STRINGS REF Standard set	\$6.00			\$11.50		
VIHUELA CASE REF standard vihuela hard shell case	\$125.00					
GIUITARRON CASE REF standard guitarron hard shell case	\$150.00					
INSTRUMENTS	Unit Price	Alternate Bid		Unit Price	Alternate Bid	
CLASSICAL GIUITAR Full size guitar, w/nylon strings. Solid top, w/ case REF YamahaCG101 or Equal	\$300.00	Castillo		NO BID		
VIHUELA Standard Vihuela with case REF: Standard or Equal	\$425.00					
GIUITARRA DE GOLPE Standard Guitarra de golpe w/ case REF: standard or equal	\$450.00					
GIUITARRON Standard Guitarron REF: Standard Guitarron w/ case or equal	\$575.00					
GIUITARRON Deluxe Guitarron REF: Deluxe Guitarron w/ case or equal						
ARPA (HARP) JALISCIENSE 32 string arpa w/ gig bag case REF: standard arpa w/ case	\$2,300.00					