| VENDORS | A \& E Products | Big Bob's Trophies Plus | $\begin{gathered} \text { Ed's } \\ \text { Trophies } \\ \hline \end{gathered}$ | Hamilton Trophies | Hodges Badge Co. | House of Ribbons | $K$ \& M Sports | Monarch Trophy Studio | Neff Motivation,Inc. | Positive Promotions Inc. | Professional Embroidery Services | Smart Promotional | South Texas |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Location | Laredo,Tx | Laredo,Tx | Laredo,Tx | Laredo,Tx | Portsmouth,RI | LogoVista,Tx | Laredo,Tx | San Antonio,Tx | Greenville, OH | Hauppauge,NY | Laredo,Tx | Laredo, Tx | $\begin{aligned} & \text { Corpus } \\ & \text { Christi,Tx } \end{aligned}$ |
| PLAQUES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% OFF CATALOG PRICE | Net | 0\% | 50\% | 50\% | 0\% | No Bid | No Bid | 0-30\% | 20\% | 5\% | 10\% | 10\% | 10\% |
| \% OFF SHELF PRICE | Net | $5 \%$ off all orders,10\% off orders>\$500,15\% off orders>\$1,000 | 25\% | 35\% | 0\% | No Bid | No Bid | 0-30\% | 0\% | 0\% | 0\% | 10\% | 10\% |
| \% OfF LIST PRICE | Net | 0\% | 15\% | 50\% | 0\% | No Bid | No Bid | 0-30\% | 0\% | 0\% | 0\% | 10\% | 10\% |
| A. $4^{1 / 2}$ X 6 Wood plaque with black plate and gold: | \$10.00 | \$18.99 | \$8.00 | \$5.99 | See catalog for pricing | No Bid | No Bid | \$7.25 | \$12.65 | \$13.95 | \$13.50 | \$20.00 | \$15.00 |
| B. $8 \times 10$ Walnut plaque with brushed gold Bottom \& Gold: | \$25.00 | No Bid | \$18.00 | \$14.99 | See catalog for pricing | No Bid | No Bid | \$32.95 | \$13.52 | \$24.95 | \$28.50 | \$30.00 | \$39.00 |
| C. 4X6 Complete with sublimation lettering \& district logo | \$10.00 | \$9.99 | \$8.00 | \$6.50 | See catalog for pricing | No Bid | \$7.50 | \$7.25 | No bid | \$13.95 | \$9.50 | \$30.00 | \$12.00 |
| D. 5X7 Complete with sublimation lettering \& district logo | \$12.00 | \$10.99 | \$12.00 | \$6.99 | See catalog for pricing | No Bid | \$8.50 | \$7.75 | \$12.65 | \$14.95 | \$12.50 | \$35.00 | \$13.50 |
| E. 6 X 8 Complete with sublimation lettering \& district logo | \$14.00 | \$14.99 | \$15.00 | \$7.00 | See catalog for pricing | No Bid | \$9.50 | \$9.25 | \$13.08 | \$20.95 | \$14.50 | \$35.00 | \$17.00 |
| F. $9 \times 12$ Complete with sublimation lettering \& district logo | $\begin{gathered} \$ 35.00 \\ \text { to } \\ \$ 40.00 \\ \hline \end{gathered}$ | \$22.99 | \$34.00 | \$18.00 | See catalog for pricing | No Bid | \$18.50 | \$29.95 | \$15.88 | \$34.95 | \$20.50 | \$40.00 | \$29.00 |
| G. $10 \times 13$ Complete with sublimation lettering \& district logo | \$50.00 | \$25.99 | \$45.00 | \$22.00 | See catalog for pricing | No Bid | \$25.00 | \$32.95 | \$18.16 | \$35.95 | \$25.50 | \$40.00 | \$34.00 |
| H. $13 \times 16$ Complete with sublimation lettering, frame for picture \& district logo | $\begin{gathered} \mathrm{No} \\ \mathrm{Bid} / 12 \mathrm{X} 15=\$ 65 \end{gathered}$ | $\begin{aligned} & 12 \times 15=\$ 29.99 \\ & 13 \times 16=\$ 34.99 \end{aligned}$ | \$75.00 | \$24.00 | See catalog for pricing | No Bid | \$29.50 | \$45.95 | $12 \times 16=\$ 22.84$ | \$35.95 | \$30.50 | \$45.00 | \$34.00 |
| RIBBONS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% OFF CATALOG PRICE | Net | 0\% | 50\% | 50\% | 0\% | 0\% | 0\% | 0-30\% | 20\% Not shown in catalog | $5 \%$ (see attached for catalog list) | 10\% | 10\% | 10\% |
| \% OFF SHELF PRICE | Net | $\begin{gathered} \hline 5 \% \text { off all orders, } \\ 10 \% \text { off } \\ \text { orders } \$ 1,000 \\ \hline \end{gathered}$ | 25\% | 35\% | 0\% | 0\% | 0\% | 0-30\% | 0\% | 0\% | 0\% | 10\% | 10\% |
| \% OFF LIST PRICE | Net | 0\% | 15\% | 20\% | 0\% | 0\% | 0\% | 0-30\% | 0\% | 0\% | 0\% | 10\% | 10\% |
| A. 2X8" Flat top pinked bottom satin/qty varies over 100, card on back | $\$ .40$ depends on quantity | \$.55 for 100 or more | $\begin{aligned} & \$ .55 \text { for } \\ & \text { every } 100 \end{aligned}$ | \$0.39 | See catalog for pricing | Astow as $\$$. 18 ea. Price depends on amount ordered | No Bid | $\begin{aligned} & \$ .64 / 100 ; \\ & \$ .54 / 500 ; \\ & \$ .52 / 1000 \end{aligned}$ | Min order is 100 and price is $\$ .45 /$ ea | No Bid | \$0.50 | \$1.35 | \$.65/100; \$.53/500; \$.49/1000 |
| TROPHIES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% OFF CATALOG PRICE | Net | \$0.00 | 50\% | 55\% | 0\% | No Bid | No Bid | 0-30\% | NoBid | 5\%(see attach for catalog list) | 10\% | 10\% | 10\% |
| \% OFF SHELF PRICE | Net | $5 \%$ off all orders,10\% off orders>\$500,15\% off orders>\$1000 | 25\% | 45\% | 0\% | No Bid | No Bid | 0-30\% | No Bid | 0\% | 0\% | 10\% | 10\% |
| \% OFF LIST PRICE | Net | 0\% | 15\% | 55\% | 0\% | No Bid | No Bid | 0-30\% | No bid | 0\% | 0\% | 10\% | 10\% |
| A. 9" Two-column trophy with 3X3 marble stand with a soccer figure | \$12.00 | No Bid/6"soccer fig.on 3"column \& 2X3 marble with info on gold metalic plate $=\$ 5.95$ | \$8.00 | \$5.00 | See catalog for pricing | No Bid | \$13.50 | \$19.00 | No Bid | \$10.95 | \$42.00 | \$6.50 | \$18.00 |


| VENDORS | A \& E <br> Products | Big Bob's Trophies Plus | $\begin{gathered} \text { Ed's } \\ \text { Trophies } \\ \hline \end{gathered}$ | Hamilton Trophies | Hodges Badge Co. | House of Ribbons | K \& M Sports | Monarch Trophy Studio | Neff Motivation,Inc. | Positive Promotions Inc. | Professional Embroidery Services | Smart Promotional | South Texas Balfour |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NAME PLATES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% OFF CATALOG PRICE | Net | 0\% | 50\% | 50\% | 0\% | No Bid | No Bid | 0-30\% | No Bid | 5\%(see catalog list) | 10\% | 10\% | 10\% |
| \% OFF SHELF PRICE | Net | $5 \%$ off all orders, $10 \%$ off orders $\$ \$ 500,15 \%$ off orders $>\$ 1,000$ | 25\% | 35\% | 0\% | No Bid | No Bid | 0-30\% | No Bid | 0\% | 0\% | 10\% | 10\% |
| \% OFF LIST PRICE | Net | 0\% | 15\% | 50\% | 0\% | No Bid | No Bid | 0-30\% | No Bid | 0\% | 0\% | 10\% | 10\% |
| A. 2"X10" Plastic nameplates with district logo on left and side aluminum holder for nameplate, in gold with black lettering with logo Price for removable nameplate Price tor removade | \$12.00 | \$8.00 | \$10.00 | \$4.95 | No Bid | No Bid | \$5.00 | \$11.00 | No Bid | No Bid | \$8.00 | \$5.00 | \$7.00 |
| nameplate w/holder | \$16.00 | \$20.00 | \$25.00 | \$8.00 | No Bid | No Bid | \$12.00 | \$16.95 | No Bid | No Bid | \$7.25 | \$10.00 | \$28.50 |
| CERTIFICATES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8X10 One color premium foil certificate layout/silver foil |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% Ofr CATALOG PRICE | 20\% | No Bid | 50\% | 50\% | No Bid | 0\% | 0\% | No Bid | 20\% | 5\%(see catalog list) | 10\% | 10\% | 10\% |
| \% OfF SHELF PRICE | 20\% | No Bid | 25\% | 35\% | No Bid | 0\% | 0\% | No Bid | 0\% | 0\% | 0\% | 10\% | 10\% |
| \% OFF LIST PRICE | 20\% | No Bid | 15\% | 50\% | No Bid | 0\% | 0\% | No Bid | 0\% | 0\% | 0\% | 10\% | 10\% |
| 8X10 Gray leatherette certificate; horizontal layout/black print \& logo |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% OfF CATALOG PRICE | 20\% | No Bid | 50\% | 50\% | No Bid | 0\% | 0\% | No Bid | 20\% | 5\%(see catalog list) | 10\% | 10\% | 10\% |
| \% OFF SHELF PRICE | 20\% | No Bid | 25\% | 30\% | No Bid | 0\% | 0\% | No Bid | 0\% | 0\% | 0\% | 10\% | 10\% |
| \% OFF LIST PRICE | 20\% | No Bid | 15\% | 50\% | No Bid | 0\% | 0\% | No Bid | 0\% | 0\% | 0\% | 10\% | 10\% |
| RUSH SERVICE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NEXT DAY | \$10.00-\$15.00 | No Bid | No Charge | 20\% | 30\% Rush \& Overnight Shipping | \$20.00 | \$25.00 | No Charge | TBD at time of order | No Bid | No Bid | \$50.00 | \$0.00 |
| 1-2 Days | \$5.00 | No Bid | $\begin{aligned} & \hline \text { Only freight } \\ & \text { fee } \\ & \hline \end{aligned}$ | No Bid | 30\% Rush \& Overnight Shipping | \$10.00 | \$15.00 | No Charge | \$0.00 | Contingent of order amount | No Bid | \$35.00 | \$0.00 |
| 3-5 Days | Net/Regular price | No Bid | No Bid | No Bid | 30\% Rush \& Overnight Shipping | \$10.00 | \$10.00 | No Charge | \$0.00 | Contingent of order amount | No Bid | \$0.00 | \$0.00 |

