

UNITED INDEPENDENT SCHOOL DISTRICT  
DISTRICT WIDE UNIFORMS  
RFP 2010-062

VENDORS	ARAMARK	BRITE STAR	CLASS UNIFORMS	DISCOUNT UNIFORMS	G&K SERVICES	SPORTS ELITE
% Discount off Catalog Price	20% (excludes shoes, hivis & fr)	25%	20%	0%	15%	0%

**SECTION I: DISTRICT WIDE UNIFORMS**

**WORK SHIRTS / PANTS & JACKETS**

**Departments: Transportation (Bus Drivers & Monitors), Facilites, Support Services / Custodial Dept, Food Service (Drivers), Eng/Env Mgmt & Athletics**

65/35 Work Shirts	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	4,435	\$20.74 - \$25.74		\$9.78	\$43,374.30	\$9.50	\$42,132.50	NO BID		\$14.35	\$63,642.25	\$11.15	\$49,450.25
Ref: VF Imagewear or equal		Wearguard 101LS-102SS	VF Imagewear SP24/SP14	Class Uniforms CU-01					GK Teamwear	VF Imagewear			
Probable colors: White and GM Blue/ White Stripe, Lt. Tan, Lt. Blue, White/Charcoal Stripe and Blue/White Stripe, Charcoal		see spec sheet	all colors as specified	physical swatches & white/charcoal stripes			see catalog		all colors as specified				

**Departments: Transportation (Bus Drivers & Bus Monitors), Facilities , Support Services / Custodial Dept, Food Service (Drivers), Eng/ Env Mgmt, Athletics & Construction**

65/35 Work Pants	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	4,450	\$16.49 - \$19.49		\$12.28	\$54,646.00	\$12.00	\$53,400.00	NO BID		\$17.75	\$78,987.50	\$13.77	\$61,276.50
Ref: VF Imagewear or equal		Wearguard 201	VF Imagewear PT10/PT50/PT60/PT61	Class Uniforms CU-02					GK Teamwear	VF Imagewear			
Probable colors: Navy, Spruce Green, Tan		see spec sheet	all colors as specified	physical swatches			see catalog		all colors as specified				

**Department: Facilities (Supervisors)**

65/35 Supervisor Shirt w/ Custom Embroidery	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	35	\$20.74 - \$25.74		\$19.98	\$699.30	\$15.99	\$559.65	NO BID		\$14.05	\$491.75	\$11.25	\$393.75
Ref: VF Imagewear or equal		Wearguard 101LS-102SS	VF Imagewear SP24/SP14	Class Uniforms CU-03					GK Teamwear	VF Imagewear			
Probable colors: Lt. Green		Lagoon Green	as specified	physical swatches			Lagoon Green & other solid colors		all colors as specified				

**Department: Facilities (Electricians)**

100% Wrinkle-Resistant Cotton Shirts	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	75	\$22.74 - \$27.74		\$13.98	\$1,048.50	\$13.50	\$1,012.50	NO BID		\$15.75	\$1,181.25	\$15.67	\$1,175.25
Ref: VF Imagewear or equal		Wearguard 1221LS-1218SS	VF Imagewear SC40/SC30	Class Uniforms CU-04					GK Teamwear	VF Imagewear			
Probable colors: Khaki		Tan	Khaki, Lt. Blue & Navy	physical swatches			see catalog		all colors as specified				

**Department: Facilities (Electricians & Welders)**

100% Wrinkle-Resistant Cotton Pants	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	85	\$23.75 - \$28.75		\$15.48	\$1,315.80	\$15.20	\$1,292.00	NO BID		\$21.25	\$1,806.25	\$16.82	\$1,429.70
Ref: VF Imagewear or equal		RedKap PC20	VF Imagewear PC20	Class Uniforms CU-05					VF Imagewear	VF Imagewear			
Probable colors: Spruce Green		Spruce Green	Spruce Green, Navy & Brown	physical swatches			Charcoal, Navy, Khaki & Green		all colors as specified				

**Department: Facilities (Welders)**

100% Specialty Welding Shirts	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	10	\$64.79 - \$74.79		\$22.95	\$229.50	\$20.00	\$200.00	NO BID		\$21.25	\$212.50	\$26.80	\$268.00
Ref: VF Imagewear or equal		Wearguard 5031	Lapco 850 Heavy Weight	Class Uniforms CU-06					VF SC70 (8oz)	VF SC70 (8oz)			
Probable colors: Khaki		Khaki	Khaki	Khaki			Denim		Khaki				

VENDORS	ARAMARK	BRITE STAR	CLASS UNIFORMS	DISCOUNT UNIFORMS	G&K SERVICES	SPORTS ELITE
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**Department: Facilities (Groundsman)**

65/35 Hi-Visibility Shirts w/ Reflective Tape	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	75	\$46.49 - \$52.49		\$39.98	\$2,998.50	\$30.00	\$2,250.00	NO BID		\$25.95	\$1,946.25	\$29.75	\$2,231.25
Ref: VF Imagewear or equal		Wearguard 101		VF Imagewear SP24/SP14 w/ Hi-Vis Ref Tape		Class Uniforms CU-07				GK Teamwear		VF Imagewear	
Probable colors: Lt. Tan		Tan		Lt. Tan		Khaki				Grey		Lt Tan	

**Department: Facilities (Groundsman) \*only 1 jacket will be purchased for each employee**

65/35 Hi-Visibility Jackets w/ Reflective Tape	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	15	\$67.50 - \$77.50		\$44.98	\$674.70	\$40.00	\$600.00	NO BID		\$39.95	\$599.25	\$28.49	\$427.35
Ref: VF Imagewear or equal		Wearguard 300		VF Imagewear JT22		Class Uniforms CU-08				GK Teamwear		VF Imagewear	
Probable colors: Spruce Green		Spruce Green		Spruce Green, Navy, Brown & Charcoal		physical swatches				Grey		Spruce Green	

**Department: Food Service (Mechanics)**

100% Wrinkle-Resistant Cotton Shirts	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	60	\$20.74 - \$25.74		\$13.98	\$838.80	\$13.00	\$780.00	NO BID		\$15.75	\$945.00	\$15.67	\$940.20
Ref: VF Imagewear or equal		Wearguard 1221-1218		VF Imagewear SC40/SC30		Class Uniforms CU-04				GK Teamwear		VF Imagewear	
Probable colors: Khaki		Khaki		Khaki		physical swatches				see catalog		Khaki	

**Department: Food Service (Mechanics)**

100% Wrinkle-Resistant Cotton Pants	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	60	\$23.75 - \$28.75		\$15.48	\$928.80	\$15.00	\$900.00	NO BID		\$21.25	\$1,275.00	\$17.91	\$1,074.60
Ref: VF Imagewear or equal		RedKap PC20		VF Imagewear PC20		Class Uniforms CU-05				GK Teamwear		VF Imagewear	
Probable colors: Spruce Green		Spruce Green		Spruce Green, Navy & Brown		physical swatches				Charcoal, Navy, Khaki & Green		Spruce Green	

**Departments: Transportation, Facilities, Support Services / Custodial Dept, Eng/Env Mgmt & Athletics \*jackets are only purchased as needed & are not projected for purchase every year**

65/35 Work Jackets	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	887	\$41.99 - \$46.99		\$20.95	\$18,582.65	\$18.00	\$15,966.00	NO BID		\$28.00	\$24,836.00	\$25.86	\$22,937.82
Ref: VF Imagewear or equal				VF Imagewear JT22		Class Uniforms CU-09				GK Teamwear		VF Imagewear	
Probable colors: Spruce Green, Brown Charcoal & Navy		Spruce, Charcoal, Navy		Spruce Green, Navy, Brown & Charcoal		physical swatches				Black, Brown, Charcoal, Navy & Spruce Green		Spruce Green, Navy, Brown & Charcoal	

**Department: Police Department**

65/35 Security Shirts	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	500	NO BID		\$19.98	\$9,990.00	\$18.00	\$9,000.00	NO BID		\$24.95	\$12,475.00	\$23.04	\$11,520.00
Ref: VF Imagewear or equal				VF Imagewear SP56/SP66		Class Uniforms CU-10				GK Teamwear		The Force	
Probable colors: Medium Blue				Medium Blue		Medium Blue				Navy, Lt Blue, White		Medium Blue	

**Department: Police Department**

65/35 Security Pants	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	500	NO BID		\$12.28	\$6,140.00	\$12.00	\$6,000.00	NO BID		\$43.75	\$21,875.00	\$20.54	\$10,270.00
Ref: VF Imagewear or equal				VF Imagewear PT10/PT60		Class Uniforms CU-10				GK Teamwear		The Force	
Probable colors: Navy				Navy		Navy				Navy		Navy	

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**SUPERVISOR / EXECUTIVE STYLE BUTTENDOWN SHIRTS & PANTS**

**Department: Food Service (Cafeteria Mangers, Supervisors & Caterers)**

65/35 Pleated Brush-Twill Dress Slacks	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	290	\$24.74 - \$27.74		\$13.28	\$3,851.20	\$20.00	\$5,800.00	NO BID		\$17.95	\$5,205.50	\$20.88	\$6,055.20
Ref: VF Imagewear or equal		Wearguard 2016		VF Imagewear PT38		Class Uniforms CU-13			GK Teamwear		VF Imagewear		
Probable colors: Navy, Black, Charcoal & Khaki		Black, Charcoal, Navy, Khaki		Navy, Black, Charcoal & Khaki		Navy, Black, Charcoal & Khaki			Navy, Black, Charcoal, Khaki		Navy, Black, Charcoal & Khaki		
15.00													

**Department: Food Service (Cafeteria Mangers) & Construction Dept (Supervisors)**

60/40 Oxford Executive Shirts w/ Custom Embroidery	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	225	\$22.99 - \$27.99		\$12.98	\$2,920.50	\$16.00	\$3,600.00	\$29.00	\$6,525.00	\$24.95	\$5,613.75	\$15.55	\$3,498.75
Ref: Edwards or equal		Wearguard 1400-1401		Edwards Oxford Mens (1027/1077) & Ladies (5027/5077)		Edward Garment 1077 CU-12		Blue Generation		GK Teamwear		Edwards 1077	
Probable colors: White, Blue, Tan, Yellow, Burgundy Stripe & Blue Stripe		White, Blue, Tan, Blue Stripe		all current colors available from Edwards		White, Blue, Tan, Yellow, Burgundy Stripe & Blue Stripe		refer to catalog		-		all colors as specified	

**Department: Food Service (Supervisors & Caterers), Technology, Fixed Assets, Records Mgmt & Print Shop**

65/35 Poplin Executive Shirts w/ Custom Embroidery	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	400	\$20.74 - \$25.74		\$19.98	\$7,992.00	\$19.00	\$7,600.00	\$29.00	\$11,600.00	\$22.95	\$9,180.00	\$18.37	\$7,348.00
Ref: Edwards or equal		Wearguard 4081SS-4080LS		Edwards Oxford Mens (1230/1280) & Ladies (5230/5280)		Edward Garment 1280 CU-14				Edwards or GK Teamwear		Edwards 1230	
Probable colors: White, Black, Denium Blue, Navy, Purple, Red, Royal Blue, Tan, Teal Green, Wine, Yellow, Rust, French Blue & Espresso (must have a large selection of colors)		White, Black, Navy, Red, Royal Blue, Tan		all current colors available from Edwards		Black, Denium Blue, Navy, Purple, Red, Royal Blue, Tan, Teal Green, Wine, Yellow, Rust, French Blue, White & Espresso		refer to catalog		-		all colors specified	

TOTAL FOR SECTION I

DNMS

\$156,230.55

\$151,092.65

DNMS

\$230,272.25

\$180,296.62

**SECTION II: FOOD SERVICE SPECIALTY UNIFORMS**

**SCRUBS**

**Department: Food Service (Cafeteria Cooks)**

65/35 Printed V-Neck Scrub Tops	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	2,030	\$11.00 - \$14.00		\$11.35	\$23,040.50	\$11.00	\$22,330.00	\$13.50	\$27,405.00	\$11.25	\$22,837.50	\$12.44	\$25,253.20
Ref: Cherokee Workwear or equal		Wearguard 8800		Fashion Seal 7291		Class Uniforms CU-15		Cherokee Workwear 4700		Eagle Uniform STVDL		Fashion Seal	
Probable colors: Department to select from available fashion printed patterns/colors - must come in a large selection of colors		see spec sheet		available in a large selection on patterns & prints - colors in a large selection of colors		physical swatches & catalog		refer to catalog		see samples		see proposal for list	

**Department: Food Service (Cafeteria Cooks)**

65/35 Elastic Pull on Pants	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
	2,030	\$11.25 - \$14.25		\$8.90	\$18,067.00	\$8.00	\$16,240.00	\$14.50	\$29,435.00	\$11.50	\$23,345.00	\$15.34	\$31,140.20
Ref: Cherokee Workwear or equal		Wearguard 8801		Fashion Seal 7053		Class Uniforms CU-16		Cherokee Workwear 4200		Eagle Uniform STVDL		Fashion Seal	
Probable colors: Department to select from available fashion printed patterns/colors - must come in a large selection of colors		see spec sheet		available in a large selection on patterns & prints - colors in a large selection of colors		physical swatches & catalog		refer to catalog		see samples		see proposal for list	

sizes 5&6XL are different than the smaller sizes (no pockets) but they would remain at the same price

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**BUCTHER COATS**

Department: Food Service \*only 1 coat will be purchased per employee

65/35 Bucther Coats	Est. Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
		\$24.50 - \$29.50		\$14.98	\$749.00	\$15.00	\$750.00			\$20.50	\$1,025.00	\$17.07	\$853.50
Ref: Red Kap or equal	50	Aramark 1773	Edwards Oxford Mens (1027/1077) & Ladies (5027/5077)	Class Uniforms CU-17		NO BID		GK Teamwear		Red Kap KP70			
Probable colors: White		White & Navy	White	White				-		White			

<b>TOTAL FOR SECTION II</b>	can not determine	\$41,856.50	\$39,320.00	DNMS	\$47,207.50	\$57,246.90
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<b>GRAND TOTAL FOR SECTION I &amp; II</b>	* can not determine	\$198,087.05	\$190,412.65	DNMS	\$277,479.75	\$237,543.52
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**QUESTIONS**

1) Are all of the prices that you provided inclusive of all charges; i.e. emblems, embroidery, colors, sizes, delivery charges, etc?						
	yes	yes	yes	no	yes	yes
2) Will you be able to comply with the 90 day delivery requirement? If not, what is your estimated delivery time? :						
	yes	yes	yes	yes	yes	yes
3) What is your method for shirt employee identification?						
	direct embroidery	silk screening & direct embroidery	embroidery & patches	direct embroidery	silk screening, direct embroidery & other methods	silk screening, direct embroidery & other methods
4) Does your company carry sizes beyond 5XL and on? If so, which styles and colors?						
	no	6XL on work shirts (see proposal for colors)	yes, can produce any & all sizes needed	-	5XL & up on most styles & colors (lead time varies) see catalog	5XL & up on most styles & colors (lead time varies) see catalog
5) Which method(s) of fitting are you offering; hand-fitting, or fitting through uniform samples.						
	hand fitting	hand fitting	uniform samples but are available for hand fitting on special sizes	-	hand fitting	hand fitting

\* can not determine because they provided different prices on short and long sleeves as well as price increases on upsizes therefore an extended price can't be determined without knowing exactly what is going to be purchaser

One (1) vendor did not meet specifications