

**UNITED INDEPENDENT SCHOOL DISTRICT
BAND SUPPLIES
RFP 2010-027**

VENDORS		CASCIO INTERSTATE MUSIC	HILLJE MUSIC	LONESTAR PERCUSSION	NEMC	PERIPOLE BERGERAULT INC	SAM ASH MUSIC	STEVE WEISS	S. TEXAS - DeMOULIN	SUZUKI	TAYLOR MUSIC	THE BAND SHOP	UNIVERSAL MELODY BROOK MAYS	WASHINGTON MUSIC	WOODWIND BRASSWIND
PERCENTAGE DISCOUNTS		0% (prices already discounted 10%-70%)	20-50%	0% (prices already discounted)	0-50%	25% + SHIPPING	-	Varies	0-25%	15%	0% (prices already discounted)				3%
% off Catalog Price		-	20-50%	-	-	-	-	Varies	-	15%	-	20-60%	25%	VARIES	-
% off List Price		-	20-50%	-	-	-	-	Varies	-	15%	-	-	-	-	-
% off Shelf Price		-	20-50%	-	-	-	-	Varies	-	15%	-	-	-	-	-
ITEM	DESCRIPTION	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE
1	Bb Clarinet Reeds (Box of 10 Traditional Cut) REF: Mitchell Lurie Reeds	\$12.85	\$18.75	NO BID	NO BID	NO BID	\$6.50	NO BID	NO BID	NO BID	\$11.00	\$18.75	\$13.25	\$12.35	\$11.75
2	Bb Clarinet Reeds (25 pack Traditional Cut) REF: Rico Cane Reeds	\$27.00	\$42.00	NO BID	\$27.00	NO BID	\$25.80	NO BID	NO BID	NO BID	\$26.00	\$36.00	\$27.74	\$25.95	\$26.00
3	Bb Clarinet Reeds (Synthetic Reeds, sold singly) REF: Legere Reeds	\$13.55	\$17.49	NO BID	NO BID	NO BID	\$16.50	NO BID	NO BID	NO BID	\$15.75	\$17.59	\$15.55	\$14.05	\$14.75
4	Bb Clarinet Reeds (Box of 10) REF: Vandoren Traditional	\$16.50	\$24.59	NO BID	\$17.28	NO BID	\$20.45	NO BID	NO BID	NO BID	\$18.00	\$20.49	\$17.61	\$16.55	\$14.75
5	Alto Sax Reeds (Box of 5 Premium) REF: Hemke Reeds	\$9.05	\$13.20	NO BID	\$8.97	NO BID	\$8.95	NO BID	NO BID	NO BID	\$10.00	\$13.20	\$9.76	\$8.70	\$8.50
6	Alto Sax Reeds (Box of 10) REF: La Voz	\$17.65	\$25.80	NO BID	\$17.70	NO BID	\$16.50	NO BID	NO BID	NO BID	\$17.95	\$22.50	\$18.13	\$16.95	\$17.50
7	Bb Clarinet Mouthpiece REF: Vandoren 5RV	\$65.60	\$97.79	NO BID	\$68.08	NO BID	\$79.20	NO BID	NO BID	NO BID	\$84.00	\$81.49	\$72.02	\$65.80	\$70.00
8	Alto Sax Mouthpiece S80 Series REF: Selmer C*	\$115.00	\$149.97	NO BID	\$104.40	NO BID	\$107.75	NO BID	NO BID	NO BID	\$118.00	\$125.00	\$122.16	\$101.00	\$112.00
9	Trumpet Mouthpiece Silver plated REF: Bach 7C	\$27.49	\$38.97	NO BID	\$28.73	NO BID	\$26.99	NO BID	NO BID	NO BID	\$31.00	\$38.97	\$35.07	\$27.80	\$32.00
10	Tenor Trombone Mouthpiece silver plated, large shank REF: Bach 12C	\$34.68	NO BID	NO BID	\$36.24	NO BID	\$36.85	NO BID	NO BID	NO BID	\$38.75	\$45.00	\$42.41	\$35.05	\$42.00
11	Tuba Mouthpiece REF: Bach 24AW	\$44.40	\$62.97	NO BID	\$46.42	NO BID	\$42.75	NO BID	NO BID	NO BID	\$47.00	\$57.79	\$54.31	\$44.90	\$57.00
12	Valve oil REF: Blue Jice Valve Oil 2 ounce bottle	\$2.54	\$3.47	NO BID	NO BID	NO BID	\$3.45	NO BID	NO BID	NO BID	\$3.55	\$3.69	\$2.70	\$4.35	\$3.00
13	Alto Sax Strap Nylon web, hook and slide wide band, black REF: Ray Hyman Super Sling	\$7.50	\$14.93	NO BID	\$7.65	NO BID	\$7.79	NO BID	NO BID	NO BID	\$11.00	\$12.92	\$9.53	\$7.25	\$10.00
14	Alto Sax Strap Neoprene, with stretch backing REF: Neotech 409LSW Regular 16-1/2"-21"	\$8.90	\$16.77	NO BID	NO BID	NO BID	\$10.95	NO BID	NO BID	NO BID	\$11.55	\$14.69	\$12.50	\$17.40	\$15.00
15	Keyboard Mallets Unwound (Rattan Handles) 071, #11 Yellow Hard REF: Mike Balter Mallet Ensemble Series	\$19.32	\$37.80	\$17.96	NO BID	NO BID	\$28.00	\$20.65	NO BID	NO BID	\$25.45	\$31.00	\$26.88	\$30.00	\$24.00
16	Marimba Mallets Hard acrylic-style core, birch handles, 100% wool, soft birch - REF: IP501	\$28.49	\$36.40	\$28.45	NO BID	NO BID	NO BID	\$24.70	NO BID	NO BID	\$32.00	\$35.99	\$30.32	\$36.00	NO BID

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ITEM	DESCRIPTION	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE	UI SD PRICE
17	Drumsticks Length 16", shank 5/8" nylon tip REF: Pro-Mark 2BN	\$5.72	\$8.70	\$7.00	NO BID	NO BID	\$7.75	\$6.50	NO BID	NO BID	\$8.00	\$10.50	\$6.52	\$8.00	\$7.25
18	Drumsticks Thick shoulder reverse taper, American Hickory 17" REF: Pro Mark Marching SDDC1W Jeff Moore	\$6.52	\$10.05	\$7.94	NO BID	NO BID	NO BID	\$7.15	NO BID	NO BID	\$9.00	\$11.75	\$7.24	\$9.00	NO BID
19	Drumsticks 16 1/4 in.-Hickory REF: Corpmaster MS1	\$5.75	\$9.00	\$6.70	NO BID	NO BID	\$7.50	\$6.05	NO BID	NO BID	\$8.00	\$9.75	\$7.20	\$8.00	NO BID
20	Drumsticks 16 1/4 in., nylon tip REF: Vic Firth 0212BN	\$5.55	\$8.70	\$6.24	NO BID	NO BID	\$7.75	\$5.85	NO BID	NO BID	\$8.00	\$9.50	\$6.67	\$7.00	NO BID
21	Multi-Tenor Mallet Nylon tip, 16 1/4" diameter, tenor mallet Wood handles REF: Vic SS/JTS Vick Firth Corpmaster Scott Johnson	\$7.76	\$14.17	\$8.87	NO BID	NO BID	\$9.75	\$7.80	NO BID	NO BID	\$9.50	\$12.55	\$9.32	\$10.00	\$8.75
22	Marching Bass Drum Mallet Hickory Handle, w/ weight ring at base of head Hard felt elliptical shape head REF: Pro Mark Optima OBD Series	\$18.76	\$36.37	140.30 (COMPLETE SET)	NO BID	NO BID	\$30.00	\$20.75	NO BID	NO BID	\$30.50 STARTING	\$32.21	\$29.78	\$26.00	\$21.00
23	Timpani Mallet (General) REF: Vic Firth T1	\$19.92	\$34.30	\$20.75	NO BID	NO BID	\$19.25	\$18.25	NO BID	NO BID	\$22.00	\$29.40	\$22.54	\$24.00	\$21.00
24	Concert Bass Drum Mallet REF: Balter, CBD3	\$18.78	\$34.30	\$22.16	NO BID	NO BID	\$28.50	\$18.98	NO BID	NO BID	\$25.55	\$30.60	\$24.48	\$28.00	\$22.00
25	Drum Head Concert Snare 14 in batter, coated REF: REMO BA 011400	\$9.34	\$14.25	\$11.40	NO BID	NO BID	\$11.75	\$10.30	NO BID	NO BID	\$11.00	\$17.10	\$10.68	\$12.00	\$12.00
26	Drum Head Concert Snare snare side, ambassador clear 14" dia. REF: REMO SA0314TD	\$8.28	\$13.00	\$9.90	NO BID	NO BID	\$12.80	\$9.33	NO BID	NO BID	\$11.75	\$15.65	\$9.10	\$11.00	\$10.00
27	Drumhead Marching Batter, crimped, blk max, ebony 14" diam REF: Remo KS 061400	\$29.83	\$45.50	\$34.85	NO BID	NO BID	\$31.20	\$30.00	NO BID	NO BID	\$37.00	\$47.32	\$31.76	\$39.00	\$34.00
28	Drumhead Marching snare side, snare, ambassador ebony 14" diam REF: REMO SA 0414 TD	\$10.49	\$16.00	\$12.70	NO BID	NO BID	\$12.80	\$11.35	NO BID	NO BID	\$16.00	\$20.80	\$11.97	\$14.00	\$13.00
29	Drumhead Single ply, 10mil, clear batter with 7.5 mil REF: REMO PS 0314CO	\$10.25	NO BID	\$12.43	NO BID	NO BID	\$12.58	\$12.25	NO BID	NO BID	NO BID	\$21.88	\$11.72	\$14.00	\$15.00
30	Violin Bow w/ wire grip REF: Glasser Fiberglass 4/4	\$27.60	\$36.75	NO BID	NO BID	NO BID	\$28.25	NO BID	NO BID	NO BID	\$25.00	\$31.50	\$23.26	\$23.45	\$35.00
31	Violin Strings Steel core REF: Thomastik Dominant 4/4 Set of 4	\$39.22	\$47.50	NO BID	\$42.64	NO BID	\$38.95	NO BID	NO BID	NO BID	\$45.00	\$49.90	\$35.55	\$40.85	\$43.00
32	Violin Strings REF: Super Sensitive Red Label 4/4 Set of 4	\$11.94	\$18.00	NO BID	\$13.86	NO BID	\$13.75	NO BID	NO BID	NO BID	\$16.00	\$18.69	\$14.31	\$13.80	\$12.00

Note: S. Texas DeMoulin did submit a catalog discount but they only sell band uniform and color guard uniform supplies