

UNITED INDEPENDENT SCHOOL DISTRICT  
BOOK STORE SUPPLIES AND MATERIALS  
RFP 2010-026

VENDORS	Barnes & Noble	Brodart Company	Budget Text	BTSB	Capstone Publishers	Complete Book & Media Supply	Davidson Titles	Demco	Escue & Associates	Everbind Books	Express Booksellers	Flocabulary LLC		
<b>CATEGORY #1 BOOKS/ PRINTED MATERIALS</b>														
% OFF CATALOG PRICE	No Bid	No Bid	3% new; 5% used	No Bid		5-35%	No Bid	15%	0-30%	0%	No Bid	0%		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid		5-35%	No Bid	No Bid	No Bid	No Bid	No Bid	0%		
% OFF LIST PRICE	20-25%	No Bid	No Bid	30%	25%	5-35%	5-40%	No Bid	No Bid	No Bid	20-40%	0%		
<b>CATEGORY #2 AUDIO BOOKS</b>														
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid		5-35%	Net catalog pricing	15%	0-30%	No Bid	No Bid	0%		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid		5-35%		No Bid	No Bid	No Bid	No Bid	0%		
% OFF LIST PRICE	20-25%	No Bid	No Bid	No Bid	25%	5-35%		No Bid	No Bid	No Bid	No Bid	20-40%	0%	
<b>CATEGORY #3 EDUCATIONAL VIDEOS / DVDS</b>														
% OFF CATALOG PRICE	Call for quote discount depends on product	No Bid	No Bid	No Bid		5-35%	Net catalog pricing	15%	0-30%	No Bid	No Bid	0%		
% OFF SHELF PRICE		No Bid	No Bid	No Bid		5-35%		No Bid	No Bid	No Bid	No Bid	0%		
% OFF LIST PRICE		No Bid	No Bid	No Bid	No Bid	No Bid		5-35%	No Bid	No Bid	No Bid	10-25%	0%	
<b>CATEGORY #4 E BOOKS</b>														
% OFF CATALOG PRICE	None already discounted	No Bid	No Bid	No Bid	Call for quote	5-35%	Net catalog pricing	No Bid	0-30%	No Bid	No Bid	0%		
% OFF SHELF PRICE		No Bid	No Bid	No Bid		5-35%		No Bid	No Bid	No Bid	No Bid	0%		
% OFF LIST PRICE		No Bid	No Bid	No Bid		5-35%		No Bid	No Bid	No Bid	No Bid	No Bid	0%	
<b>CATEGORY #5 LIBRARY SUPPLIES</b>														
% OFF CATALOG PRICE	No Bid	15%	3% off new	No Bid	See Note	Call for quotes	No Bid	10-15%	0-30%	No Bid	No Bid	0%		
% OFF SHELF PRICE		No Bid	No Bid	No Bid				No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%
% OFF LIST PRICE		No Bid	No Bid	No Bid				No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

VENDORS	Follet Library Resources	Garrett Educational Corporation	Guerra Publishing	Gumdrop Books	Highsmith	Heinemann Raintree Library	Heinemann Raintree Classroom	Houghton Mifflin Harcourt	Junior Library Guild	Kamico Instructional Media	Laredo Books & More	Lerner Publishing Group		
<b>CATEGORY #1 BOOKS/ PRINTED MATERIALS</b>														
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	13%	No Bid	No Bid	0%	0%	0%	10-20%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Up to 75%	No Bid	10-20%	No Bid		
% OFF LIST PRICE	up to 45%	30%	5%	0-70%	No Bid	25%	25%	No Bid	No Bid	No Bid	10-20%	25%		
<b>CATEGORY #2 AUDIO BOOKS</b>														
% OFF CATALOG PRICE	Net Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	No Bid	No Bid	10-20%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid		
% OFF LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	25%	No Bid	No Bid	No Bid	10-20%	No Bid		
<b>CATEGORY #3 EDUCATIONAL VIDEOS / DVDS</b>														
% OFF CATALOG PRICE	Net Catalog Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	No Bid	No Bid	10-20%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid		
% OFF LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid		
<b>CATEGORY #4 E BOOKS</b>														
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	No Bid	No Bid	10-20%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid		
% OFF LIST PRICE	up to 45%	No Bid	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid		
<b>CATEGORY #5 LIBRARY SUPPLIES</b>														
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	13%	See Note	See Note	0%	0-30%	No Bid	10-20%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid			No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid
% OFF LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid			No Bid	No Bid	No Bid	No Bid	No Bid	10-20%	No Bid

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VENDORS	Mackin Educational Resources	Magazine Subscription Service Agency	Marshall Cavendish	National Educational Systems	Perfection Learning Cooperation	Regent Book Company	Renaissance learning Inc.	Saddleback Educational Publishing	Sargent-Welch	Scholastic Library	School Specialty	Southwest Book Company		
<b>CATEGORY #1 BOOKS/ PRINTED MATERIALS</b>														
% OFF CATALOG PRICE	10%	25%	No Bid	10%	No Bid	No Bid	0%	20%	18%	Up to 40%	10%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	30%		
% OFF LIST PRICE	No Bid	No Bid	30%	10%	30%	0-35%	0%	No Bid	No Bid	No Bid	No Bid	30%		
<b>CATEGORY #2 AUDIO BOOKS</b>														
% OFF CATALOG PRICE	5%	No Bid	No Bid	10%	No Bid	10% on 10 or more items	0%	20%	No Bid	No Bid	10%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid		
% OFF LIST PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid		
<b>CATEGORY #3 EDUCATIONAL VIDEOS / DVDS</b>														
% OFF CATALOG PRICE	5%	No Bid	No Bid	10%	No Bid	10% on 10 or more items	0%	20%	No Bid	No Bid	10%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid		
% OFF LIST PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid		
<b>CATEGORY #4 E BOOKS</b>														
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	20%	No Bid	No Bid	10%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid		
% OFF LIST PRICE	No Bid	No Bid	0-5%	10%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid		
<b>CATEGORY #5 LIBRARY SUPPLIES</b>														
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	No Bid	No Bid	No Bid	10%	No Bid		
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid			No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% OFF LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid			No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

VENDORS	Superior Text	Teacher Discovery	Textbook Warehouse	The Booksource	The Tree House	Unique Books, Inc.	Veraza/Gonzalez LLC
<b>CATEGORY #1 BOOKS/ PRINTED MATERIALS</b>							
% OFF CATALOG PRICE	No Bid	0%	No Bid	No Bid	No Bid	0-30%	10%
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	0-30%	10%
% OFF LIST PRICE	25-70%	No Bid	38%	25%	No Bid	0-30%	10%
<b>CATEGORY #2 AUDIO BOOKS</b>							
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% OFF LIST PRICE	25-70%	No Bid	No Bid	25%	No Bid	No Bid	No Bid
<b>CATEGORY #3 EDUCATIONAL VIDEOS / DVDS</b>							
% OFF CATALOG PRICE	No Bid	0%	No Bid	No Bid	No Bid	0-10%	No Bid
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	0-10%	No Bid
% OFF LIST PRICE	25-70%	No Bid	No Bid	No Bid	No Bid	0-10%	No Bid
<b>CATEGORY #4 E BOOKS</b>							
% OFF CATALOG PRICE	No Bid	0%	No Bid	No Bid	No Bid	No Bid	No Bid
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
% OFF LIST PRICE	25-70%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
<b>CATEGORY #5 LIBRARY SUPPLIES</b>							
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	30%	No Bid	10%
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10%
% OFF LIST PRICE	25-50%	No Bid	No Bid	No Bid	No Bid	No Bid	10%