

UNITED INDEPENDENT SCHOOL DISTRICT
COUNSELING MATERIALS TEACHING AIDS
RFP 2010-025

VENDORS	CLASSROOM PRODUCTS WAREHOUSE	EAI EDUCATION	ETA/ CUISENAIRE	DELANEY EDUCATIONAL ENTERPRISES, INC.	DEMCO	HUMAN RELATIONS	KAMICO	LAKESHORE LEARNING MATERIALS	MARCO PRODUCTS INC.	MINDWARE
COUNSELING MATERIALS										
% OFF CATALOG PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	10%-25%	No Bid	5%	See Note	0%
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	5%	No Bid	No Bid
% OFF LIST PRICE	No Bid	No Bid	No Bid	0-30%	No Bid	No Bid	No Bid	5%	No Bid	No Bid
TEACHING AIDS										
% OFF CATALOG PRICE	15%	15% with exceptions	*20% & 6%	No Bid	10-15%	10%-25%	0% Sole Source	5%	See Note	0%
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	5%	No Bid	No Bid
% OFF LIST PRICE	No Bid	No Bid	No Bid	0-30%	No Bid	No Bid	No Bid	5%	No Bid	No Bid
NOTES	Texas Instruments and Casio Calculators/Products are excluded from Discount. Free Shipping applies.	Discounts not on calculators & peripherals, CBLs, CBRs, probes, navigator systems, software, stopwatches/timers, overhead projectors or internet sale prices. Add \$7 for shipping on orders under \$100. Actual standard shipping charges do apply to storage products, oversize and Drop shipped items from factory.	20% on Math/Science and 6% on Literacy Catalog. All item numbers with the letter P in the 3rd position of the item number are sole source and excluded from catalog discount. There is no minimum order. Free ground shipping on orders of \$100 or more. Less than \$100, then 12% s/H with a minimum of \$7.		\$50 minimum order for free stock shipping to apply. 15% on library, office and technology supplies. 15% on learning materials, 10% on furniture and equipment. Customer pays all drop ship fees. Product Exclusions: Security Products, Subscription program products and Licensed Products.	10% for orders \$500-999.99; 15% for orders \$1000-\$1,499.99; 20% for orders \$1,500-\$1,999.99; 25% for orders over \$2,000			On Catalog Prices: on qty orders \$500-\$749.99 = 5%; \$750-999.99=10%; \$1,000+=15% Shipping: Orders under \$70 add \$7; Orders over \$70 add 10% of the balance; orders over \$500 add 5% of the balance.	Shipping Applies depending on order amount

VENDORS	NATIONAL CENTER FOR YOUTH ISSUES	POSITIVE PROMOTIONS	RENAISSANCE LEARNING, INC.	REALLY GOOD STUFF	REYNOLDS MANUFACTURING	SMILE MAKERS	QUILL CORPORATION	SUPER DUPER PUBLICATIONS	WOODBURN PRESS	YOUTHLIGH, INC
COUNSELING MATERIALS										
% OFF CATALOG PRICE	5%	5%	No Bid	No Bid	No Bid	10%	10%	0%	0%	0%
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%
% OFF LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	0%
TEACHING AIDS										
% OFF CATALOG PRICE	5%	5%	0%	Volume Discount	10%	10%	10%	0%	0%	0%
% OFF SHELF PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%
% OFF LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0%	0%
	All orders, \$75, include \$6 for shipping; All orders >=\$75, include 8% of the order for shipping; All orders = \$500, include 5% of the order for shipping		Special Terms Information: UISD may receive a volume discount on software and hardware orders as follows: The volume discount is based on total amount of invoice before shipping and processing fees are added; In order to receive volume discounts all order must arrive in the same envelope for processing. All prices are FOB origin (Wisconsin Rapids, WI); fees apply to inside delivery.	Shipping applies; Volume Discount as follows: Prices range from 3-15% off regular pricing on any order over \$30 (merchandise total) where indicated in print catalogs and vendor website.	Shipping charges apply; Free shipping and Handling on all orders of \$2,000 or more to one location with exception of item #TA534 diaper changin table.		Fee applies for inside delivery	All orders must be a minimum of \$20; S&H is free.		