

United Independent School District
Full Service Implementation of GPA/AVL/Student Tracking/Trip Tracking system for District School busses and other Fleet Vehicles
RFP 2010-001

VENDOR(S)	Est. Qty.	Edulog		Everyday Solutions - *		Synovia - *	
		Unit Price	Extension for Year 1	Unit Price	Extension for Year 1	Unit Price	Extension for Year 1
Hardware for School Buses							
Vehicle-Mounted GPS Units (includes antenna and sensor inputs) for Buses	265	\$450.00	\$119,250.00	\$500.00	\$132,500.00	\$499.00	\$132,235.00
Annual License/Maintenance/Support Fee for Vehicle-Mounted GPS Units for Buses	265	\$23.70	\$6,280.50				
Hardware for Other Vehicles							
GPS-Enabled Cell Phones/Location Messaging Units for Other Vehicles	275	\$5.00	\$1,375.00	\$225.00	\$61,875.00	\$499.00	\$137,225.00
Dongle for the Support and Maintenance of the Cell Phones for Other Vehicles	1	\$50.00	\$50.00	\$0.00	\$0.00		
Open face locking/mounting kit and wiring harness (includes shipping and handling) for Other Vehicles	275	\$65.00	\$17,875.00	\$0.00	\$0.00		
Communication - Monthly Cellular Communication Fee							
For School Buses-- 5mb per month per vehicle with static IP CDMA	265	\$7.70	\$24,486.00	\$5.96	\$18,952.80	\$5.50	\$17,490.00
For Other Vehicles--unlimited data with public IP-1DEN	275	\$10.01	\$33,033.00	\$6.55	\$21,615.00	\$5.50	\$18,150.00
Software for School Buses (includes free upgrades as they become available) - GPS/AVL System Integrated with the District's Current Routing and Scheduling System							
Software Initial License Fee (per vehicle)	265	\$156.54	\$41,483.10	\$125.00	\$33,125.00	\$135.00	\$35,775.00
Software License/Maintenance/Support Fee (per vehicle)	265	\$35.76	\$9,476.40			\$60.00	\$15,900.00
Software for Field Trip Tracking for School Buses (includes free upgrades as they become available) - Trip Tracking System Integrated with the District's Field Trip Management System							
Software Initial License Fee (per vehicle)	265	\$63.00	\$16,695.00	Included	Included	No Bid	No Bid
Software License/Maintenance/Support Fee (per vehicle)	265	\$7.56	\$2,003.40	Included	Included	No Bid	No Bid
Software for Other Vehicles (includes free upgrades as they become available) - GPS/AVL System Integrated with the District's Current Routing and Scheduling System							
Software Initial License Fee (per vehicle)	275	\$63.00	\$17,325.00	\$40.00	\$11,000.00	\$95.00	\$26,125.00
Software License/Maintenance/Support Fee (per vehicle)	275	\$68.78	\$18,914.50			\$45.00	\$12,375.00
Services							
Project Management (includes travel and lodging expenses)	1	\$0.00	\$0.00	\$8,500.00	\$8,500.00	\$10,800.00	\$10,800.00
Software Training (includes travel and lodging expenses)	1	\$0.00	\$0.00	\$12,000.00	\$12,000.00	\$5,500.00	\$5,500.00
Software Implementation and Initialization (includes travel and lodging expenses)	1	\$0.00	\$0.00	\$10,000.00	\$10,000.00		
School Bus GPS Unit Installation (includes travel and lodging expenses)	265	\$175.00	\$46,375.00	\$150.00	\$39,750.00	\$185.00	\$49,025.00
Other Vehicle Equipment Installation (includes travel and lodging expenses)	275	\$65.00	\$17,875.00	\$65.00	\$17,875.00	\$155.00	\$42,625.00
Shipping & Handling for Vehicle-Mounted GPS Units for School Buses Only	265	\$15.00	\$3,975.00	\$7.00	\$1,855.00		
Est. Grand Total For First Year including cell fees			\$376,471.90		\$369,047.80		\$503,225.00
Cell Fees Credited by Sprint through Everyday Solutions (\$75 per white fleet vehicle)			N/A		(\$20,625.00)		N/A
Est. Grand Total after Cell Fees Credited by Sprint through Everyday Solutions			\$376,471.90		\$348,422.80		\$503,225.00
Optional Offers							
Video Interface Cable Solution for Buses	265			\$45.00	\$11,925.00		
Integration of Patrol Unit Siren and Strobe Light Sensor to GPS Solution for P.D. Vehicles	50			\$15.00	\$750.00		
Est. Grand Total after Cell Fees Credited by Sprint through Everyday Solutions and Optional Offers					\$361,097.80		

See Notes Below:
Synovia did not provide pricing on the Field Trip Tracking Module
Everyday Solutions is offering the following options: 2 sensor installation for police vehicles at \$15 per vehicle, installation of a video-interface solution for the buses' existing camera to interact with the GPS software at \$45 per bus.
Beginning on year 3, Everyday Solutions will begin assessing a fee of \$20 per white fleet vehicle as an annual license/maintenance fee

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Annual Recurring Fees

VENDOR(S)	Est. Qty.	Edulog			Everyday Solutions - *			Synovia - *		
		Unit Price		Total	Unit Price		Total	Unit Price		Total
Recurring Charges for Year 2 and Beyond										
Annual License/Maintenance/Support Fee for Vehicle-Mounted GPS Units for Buses	265	\$23.70		\$6,280.50	\$40.00		\$10,600.00			
Annual License/Maintenance/Support Fee for Vehicle-Mounted GPS Units for Other Vehicles	265	\$23.70		\$6,280.50	\$20.00		\$5,300.00			
Data Plan For School Buses-- 5mb per month per vehicle with static IP CDMA	265	\$7.70		\$24,486.00	\$5.96		\$18,952.80	\$5.50		\$17,490.00
Data Plan For Other Vehicles--unlimited data with public IP--iDEN	275	\$10.01		\$33,033.00	\$5.96		\$19,668.00	\$5.50		\$18,150.00
Software License/Maintenance/Support Fee for School Buses (per vehicle)	265	\$35.76		\$9,476.40	\$21.25		\$5,631.25	\$60.00		\$15,900.00
Software License/Maintenance/Support Fee for Field Trip tracking (per vehicle)	265	\$7.56		\$2,003.40	Included		Included	No Bid		No Bid
Software License/Maintenance/Support Fee for Other Vehicles (per vehicle)	275	\$68.78		\$18,914.50	\$6.80		\$1,870.00	\$45.00		\$12,375.00
Annual Recurring Charges				\$100,474.30			\$62,022.05			\$63,915.00

* - The \$20 fee per white fleet vehicle as an annual license/maintenance fee will begin on year 3. Recurring Costs for Year 2 will reflect a credit of \$5,300.

Student Tracking - Future purchase if budget permits

VENDOR(S)	Est. Qty.	Edulog			Everyday Solutions - *			Synovia - *		
		Unit Price	Extension for 1st Year	Total for Subsequent Years for Recurring Charges	Unit Price	Extension for 1st Year	Total for Subsequent Years for Recurring Charges	Unit Price	Extension for 1st Year	Total for Subsequent Years for Recurring Charges
Student Tracking - Optional Section										
RFID reader units (maximum reading distance of at least 13')	265	\$590.00	\$156,350.00		\$275.00	\$72,875.00	\$0.00	\$395.00	\$104,675.00	
Barcode Slide card Reader	265				\$150.00	\$39,750.00	\$0.00			
Annual License/Maintenance/Support Fee for RFID Readers	265	\$5.90	\$1,563.50	\$1,563.50		\$0.00	\$0.00	\$20.00	\$5,300.00	\$5,300.00
Passive RFID cards for Students	12,000	\$2.30	\$27,600.00		\$3.00	\$36,000.00	\$0.00	\$2.25	\$27,000.00	
Barcode cards for Students	12,000				\$0.25	\$3,000.00	\$0.00			
School Bus RFID Reader Installation (includes travel and lodging expenses)	265	\$100.00	\$26,500.00		\$50.00	\$13,250.00	\$0.00	\$95.00	\$25,175.00	
School Bus BARCODE Reader Installation (includes travel and lodging expenses)	265				\$50.00	\$13,250.00	\$0.00			
Shipping & Handling for RFID Readers	265	\$15.00	\$3,975.00		\$7.00	\$1,855.00	\$0.00			
Shipping & Handling for BARCODE Readers	265				\$7.00	\$1,855.00	\$0.00			
Student Tracking Total Expenses with RFID Solution			\$215,988.50	\$1,563.50		\$123,980.00	\$0.00		\$162,150.00	\$5,300.00
Student Tracking Total Expenses with Barcode Solution						\$57,855.00	\$0.00			

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