

UNITED INDEPENDENT SCHOOL DISTRICT
TWO-WAY RADIOS
RFP 057-2009

VENDORS	DAILEY & WELLS COMM			EAGLE PASS COMMUNICATIONS			FIRST COMMUNICATIONS			INDUSTRIAL COMM (SAT RADIO)			NOVASTAR COMM			RZ COMMUNICATIONS		
Discount off items not listed	25%			25%			36%			30% on Radios; 20% on Parts			35%			AT COST		
	AS SPECIFIED OR ALTERNATE	UNIT PRICE	REPLACEMENT BATTERY	AS SPECIFIED OR ALTERNATE	UNIT PRICE	REPLACEMENT BATTERY	AS SPECIFIED OR ALTERNATE	UNIT PRICE	REPLACEMENT BATTERY	AS SPECIFIED OR ALTERNATE	UNIT PRICE	REPLACEMENT BATTERY	AS SPECIFIED OR ALTERNATE	UNIT PRICE	REPLACEMENT BATTERY	AS SPECIFIED OR ALTERNATE	UNIT PRICE	REPLACEMENT BATTERY
Portable Radios																		
MotorolaCP-200 4ch LS UHF	NO BID	NO BID	NO BID	A/S	\$339.00	\$79.00	MOTOROLA CP 200	\$249.00	\$49.00	A/S	\$263.70	\$27.94	MOTOROLA CP 200	\$319.00	\$45.00	A/S	\$300.50	\$51.00
Motorola HT-1250 LS UHF	NO BID	NO BID	NO BID	A/S	\$658.00	\$69.00	MOTOROLA HT1250LS+	\$539.00	\$35.00	A/S	\$487.45	\$24.20	MOTOROLA HT1250	\$598.00	\$55.00	A/S	\$540.50	\$60.00
Kenwood TK-3202 UHF	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		DNMS	DNMS	NO BID	NO BID	NO BID	KENWOOD TK 3202	\$240.00	\$48.00	A/S	\$325.00	\$52.00
Kenwood TK-3173 UHF (trunking)	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		DNMS	DNMS	NO BID	NO BID	NO BID	KENWOOD TK 3173	\$498.00	\$52.00	A/S	\$535.00	\$57.00
Kenwood TK-3180 UHF (trunking)	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	KENWOOD TK 3180	\$590.00	\$55.00	A/S	\$619.00	\$59.00
Dash Mounted Mobile Radios																		
	AS SPECIFIED OR ALTERNATE	UNIT PRICE INSTALLED	UNIT P. INSTALL W/ 3db ANTENNA	AS SPECIFIED OR ALTERNATE	UNIT PRICE INSTALLED	UNIT P. INSTALL W/ 3db ANTENNA	AS SPECIFIED OR ALTERNATE	UNIT PRICE INSTALLED	UNIT P. INSTALL W/ 3db ANTENNA	AS SPECIFIED OR ALTERNATE	UNIT PRICE INSTALLED	UNIT P. INSTALL W/ 3db ANTENNA	AS SPECIFIED OR ALTERNATE	UNIT PRICE INSTALLED	UNIT P. INSTALL W/ 3db ANTENNA	AS SPECIFIED OR ALTERNATE	UNIT PRICE INSTALLED	UNIT P. INSTALL W/ 3db ANTENNA
Motorola M-1225 LS UHF	NO BID	NO BID	NO BID	A/S	\$418.00	\$515.00	NO BID	NO BID	NO BID	MOTOROLA PM400	\$679.45	\$719.85	A/S	\$470.00	\$550.00	CM200 25-40W 4CH	\$558.71	\$558.71
Motorola XPR 4350 UHF (trunking)	NO BID	NO BID	NO BID	A/S	\$660.00	\$775.00	NO BID	NO BID	NO BID	A/S	\$751.00	\$804.55	NO BID	NO BID	NO BID	A/S	\$659.67	\$659.67
Kenwood TK-863G UHF	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	KENWOOD TK 863	\$370.00	\$450.00	A/S	\$419.00	\$495.00
Kenwood TK-8180H UHF (trunking)	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	KENWOOD TK 8180	\$575.00	\$650.00	A/S	\$620.00	\$697.00
Preventive Maintenance for Dash Mounted Radios on School Buses																		
	PRICE			PRICE			PRICE			PRICE			PRICE			PRICE		
1. Provide pricing for each unit for a 4-times a year inspection	\$59.00			\$80.00			NO BID			\$160.00			\$50.00			\$22.00		
2. Annual lump sum pricing for 100% of Trans. Fleet w/ dash mounted radios for inspection 4 times a year	\$14,999.00			\$73.00			NO BID			\$48,000.00			\$9,950.00			\$6,600.00		
MISCELLANEOUS EQUIPMENT																		
	AS SPECIFIED OR ALTERNATE	PRICE		AS SPECIFIED OR ALTERNATE	PRICE		AS SPECIFIED OR ALTERNATE	PRICE		AS SPECIFIED OR ALTERNATE	PRICE		AS SPECIFIED OR ALTERNATE	PRICE		AS SPECIFIED OR ALTERNATE	PRICE	
REMOTE SPEAKER MICROPHONE	Harris	\$95.00			NO BID		Motorola PMMN4013	\$54.95		Motorola CP200 / HT1250LS	\$50.99 / \$46.04		Motorola HMN9053 OR PMM4021	\$55.00			NO BID	
REPAIR & MAINTENANCE FOR RADIOS, TOWERS, REPEATERS & MISC EQUIPMENT																		
LABOR COST/TECH TIME PER HOUR	\$45/ hr			\$38/hr			NO BID			\$52/ hr			\$25/hr			\$85/hr		