

**UNITED INDEPENDENT SCHOOL DISTRICT
ATHLETIC SUPPLIES & EQUIPMENTS
RFP 034-2011**

VENDORS	10-S Tennis Supply	Alert Services, Inc.	Aluminum Athletic Equipment Co.	Athlete's World	BBI Tennis Group	Bill Fritz Sports Corp	Bill Guthrie Sports Inc.	BSN	Casa Blanca	Clark Distributing	Commercial Swim Management	Ego Sports
% OFF SHELF PRICE	7%	n/a	n/a	15%	0%	n/a	5%-40%	n/a	0%	0%	0%	15%
% OFF LIST PRICE	7%	n/a	n/a	20%	0%	n/a	5%-40%	n/a	0%	0%	0%	0%-5%
% OFF CATALOG PRICE	7%	20%	10%	20%	0%	10%	5%-40%	10%	25%	0%	0%	0%-5%
NOTES	Free shipping for single item priced below \$150. Single items priced above \$150 will be added to invoice. Call for shipping quote.		Exceptions to discount: crossbars, vaulting poles, the multipurpose tower, pit form system, donkey press box		Deviations: Catalog price is discount price. Discounts are based on qty listed. Shipping included in all pricing.	Discount & free shipping on the following catalog pages: 9-34. Shipping charges of 16% or \$10 whichever is greater for all items for all other items.		Bid ID # 11-41052 must be stated on PO. Exceptions to discounts see Proposal.	Call for pricing.			Call pricing.

VENDORS	Enhance Sales	Flaghouse Inc.	Flores Golf Co. LLC	Gamma Sports	Gilman Gear	Lincoln Equipment	Medco Sports Medicine & School First Aid	M-F Athletic	Neff Motivation Inc.	Pro Look Sports	Riddell / All American	Rogers Athletic Company
% OFF SHELF PRICE	0%	0%	0%	0%	0%	0%	0%	n/a	n/a	varies	n/a	n/a
% OFF LIST PRICE	0%	0%	0%	0%	0%	0%	0%	n/a	n/a	varies	n/a	na
% OFF CATALOG PRICE	20%	10%	20%	5%	5%	0%-30%	0%-18%	7%	10%	varies	1%-23%	5%
NOTES	30 day warranty for products & labor after receipt.	Reference ID # 16GBVWXB on orders. Discount is based on current Physical Ed & Recreation catalog. For "truck" items add 16% shipping charges plus \$50 for lift gate service, inside delivery. See proposal for exclusions to discount.	See itemized listing. Call for pricing.	Exclusions: Nova court, ball machines, windscreens. Need to call for ship quote.	Shipping will be prepaid & added to invoice. Need to call for pricing	Shipping charges not included in pricing. Discount varies need to call for pricing	Reference Bid #100299569 on Purchase Orders.	Exclusions to discounts see Proposal		Need to call for seasonal pricing.	Some of the larger or unusual items need freight added to them. For some specialty items the discount can be 25%.	Shipping charges not included in pricing.

VENDORS	S & S Worldwide	School Health	School Specialty	Smash Tennis	SportDecals	Sport Imports, Inc.	T-Shirt Gallery & Sports	Team Express Distributing	Team Sports of Texas	The Sports Center of Laredo	US Games	Varsity Spirit Fashions
% OFF SHELF PRICE	n/a	n/a	n/a	40%	n/a	0%	varies	n/a	0%-40%	15%-30%	n/a	5%
% OFF LIST PRICE	16%	11%	30%	50%	n/a	0%	varies	n/a	0%-40%	15%-30%	n/a	5%
% OFF CATALOG PRICE	16%	11%	15%	n/a	0%	0%	varies	15%-45%	0%-40%	15%-30%	15%	5%
NOTES	Reference bid#034-201112PE	Reference bid #188993	Reference bid#2011242848S		Call for pricing.	Call for pricing. Shipping charges for all equipment is 9% of total cost with a \$7 min.	Call for pricing.			Discounts vary need to call for pricing.	Reference bid #1141053 Exceptions to discount see Proposal. Need to call for pricing.	Need to call for pricing.

Four (4) vendors submitted a "No Bid"