

UNITED INDEPENDENT SCHOOL DISTRICT
MARIACHI UNIFORMS, EQUIPMENT, SHEET MUSIC & SUPPLIES
RFP 023-2011

VENDOR	A. Morales Mariachi Uniforms	Brook Mays Music	JW Pepper	K and S Music	Melharts Music Center	PERIPOLE BERGERAULT	RBC	Tempest Musical Instrument	The Band Shop of Laredo	The Mariachi Connection	Washington Music Center	Woodwind & Brasswind
DESCRIPTION												
JACKET, VEST, SKIRT												
% off catalog price	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID
% off list price	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID
% off shelf price	10%	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
HAT, BELTS, SHOES, TIES, & OTHER ATTACH.												
% off catalog price	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID
% off list price	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID
% off shelf price	10%	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
COMPLETE 3 PIECE SUIT												
WITH GALA, BELT, TIE & SHOES	\$550.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$389.00	NO BID	NO BID
WITH GRECA, GALA, IMITATION PITA OR EMBROIDERED BELT, SHOES & TIE	\$675.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$669.00	NO BID	NO BID
WITH GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	\$750.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$754.00	NO BID	NO BID
WITH GALA, GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$823.00	NO BID	NO BID
SHEET MUSIC												
SHEET MUSIC FOR MARIACHI												
% off catalog price	NO BID	NO BID	0%	0%	NO BID	NO BID	10%	NO BID	20%	10%	0-25%	NO BID
% off list price	NO BID	NO BID	0%	0%	NO BID	NO BID	10%	NO BID	20%	10%	0-25%	NO BID
% off shelf price	NO BID	NO BID	0%	0%	NO BID	NO BID	10%	NO BID	20%	10%	NO BID	NO BID
INSTRUMENTAL & VOCAL METHOD ALL LEVELS												
% off catalog price	NO BID	NO BID	0%	0%	NO BID	NO BID	10%	NO BID	20%	10%	0-25%	3%
% off list price	NO BID	NO BID	0%	0%	NO BID	NO BID	10%	NO BID	20%	10%	0-25%	NO BID
% off shelf price	NO BID	NO BID	0%	0%	NO BID	NO BID	10%	NO BID	20%	10%	0-25%	NO BID
INSTRUMENTAL/VOCAL EDU. VIDEOS & AUDIO RECORDINGS												
% off catalog price	NO BID	NO BID	0%	0%	NO BID	NO BID	NO BID	NO BID	20%	10%	NO BID	3%
% off list price	NO BID	NO BID	0%	0%	NO BID	NO BID	NO BID	NO BID	20%	10%	NO BID	NO BID
% off shelf price	NO BID	NO BID	0%	0%	NO BID	NO BID	NO BID	NO BID	20%	10%	NO BID	NO BID
ANY OTHER RESOURCE MATERIALS & BOOKS												
% off catalog price	NO BID	NO BID	0%	0-20%	NO BID	NO BID	NO BID	NO BID	20%	10%	0-60%	3%
% off list price	NO BID	NO BID	0%	0-20%	NO BID	NO BID	NO BID	NO BID	20%	10%	0-60%	NO BID
% off shelf price	NO BID	NO BID	0%	0-20%	NO BID	NO BID	NO BID	NO BID	20%	10%	0-60%	NO BID
SUPPLIES												
GUITAR STRINGS (CLASSICAL) set of 6, normal tension clear nylon, REF D'Addario Pro Arte or Equal	NO BID	\$9.50	NO BID	\$6.99	\$7.50	\$12.95	NO BID	NO BID	\$7.25	\$8.95	\$7.50	\$7.40
GUITARRON STRINGS Complete set of 6 strings REF Standard set	NO BID	\$31.95	NO BID	NO BID	\$32.00	NO BID	NO BID	NO BID	\$24.99	\$25.00	\$18.50	NO BID
VIHUELA STRINGS REF Standard set	\$60.00	\$7.95	NO BID	NO BID	\$3.95	NO BID	NO BID	NO BID	\$6.00	\$6.00	\$8.95	NO BID
VIHUELA CASE REF standard vihuela hard shell case	NO BID	NO BID	NO BID	NO BID	\$99.00	NO BID	NO BID	NO BID	\$85.00	\$89.95	NO BID	NO BID
GUITARRON CASE REF standard guitarron hard shell case	\$125.00	NO BID	NO BID	NO BID	\$199.00	NO BID	NO BID	NO BID	\$149.00	\$150.00	NO BID	NO BID
INSTRUMENTS												
CLASSICAL GUITAR Full size guitar, w/nylon strings. Solid top, w/ case REF YamahaCG101 or Equal	NO BID	NO BID	NO BID	\$149.99	\$245.00	\$175.95	NO BID	\$495.00	\$179.00	\$288.95	\$189.00	\$158.00
VIHUELA Standard Vihuela with case REF: Standard or Equal	\$350.00	\$309.99	NO BID	\$169.99	\$488.00	NO BID	NO BID	\$495.00	\$275.00	\$484.95	\$239.00	\$176.00
GUITARRA DE GOLPE Standard Guitarra de golpe w/ case REF: standard or equal	NO BID	NO BID	NO BID	NO BID	\$478.00	NO BID	NO BID	\$795.00	NO BID	\$425.00	\$0.00	NO BID
GUITARRON Standard Guitarron REF Standard Guitarron w/ case	\$750.00	\$479.99	NO BID	\$369.00	\$758.00	\$699.30	NO BID	\$795.00	NO BID	\$745.00	\$825.00	\$268.00
GUITARRON Deluxe Guitarron REF: Deluxe Guitarron w/ case or equal	NO BID	\$995.00	NO BID	NO BID	\$997.00	NO BID	NO BID	\$995.00	NO BID	\$945.00	\$0.00	NO BID
ARPA (HARP) JALISCIENSE 32 string arpa w/ gig bag case REF: standard arpa w/ case	\$1,250.00	NO BID	NO BID	\$1,274.25	\$3,849.00	NO BID	NO BID	NO BID	NO BID	NO BID	\$0.00	NO BID
Brand of Mariachi Instruments you will be proposing.		Sonata Brand Instruments			Hernandez Inst and Morales Harp	Jasmine by Takamine Guitar		Tempest Music's Own Instruments		Shipping will be added to all Purchases	Paracho Instruments	Lucida Instruments