

RFP 015-2009

Computer Equipment & Finances for United High School

Section 1-6

Vendor		Delcom Group		Dell Marketing		Howard Technology		PC Wholesale		Sequel Data		SHI Government		Tech Depot		TEICC	
Description	Est. Qty	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Desktop Computer (All-in-one Computer)	200	\$718.00	\$143,600.00	\$641.21	\$128,242.00	\$1,322.00	\$264,400.00	\$690.00	\$138,000.00	\$718.00	\$143,600.00	\$696.00	\$139,200.00	\$999.49	\$199,898.00	\$1,435.00	\$287,000.00
19" Flat Panel Monitor	200	\$165.00	\$33,000.00	\$159.00	\$31,800.00	\$186.00	\$37,200.00	\$148.88	\$29,776.00	\$165.00	\$33,000.00	\$288.00	\$57,600.00	\$237.73	\$47,546.00	\$174.00	\$34,800.00
Desktop Computer and 19" Monitor	200	<b>\$883.00</b>	<b>\$176,600.00</b>	<b>\$800.21</b>	<b>\$160,042.00</b>	<b>\$1,508.00</b>	<b>\$301,600.00</b>	<b>\$838.88</b>	<b>\$167,776.00</b>	<b>\$883.00</b>	<b>\$176,600.00</b>	<b>\$984.00</b>	<b>\$196,800.00</b>	<b>\$1,237.22</b>	<b>\$199,898.00</b>	<b>\$1,609.00</b>	<b>\$321,800.00</b>
19" Flat Panel Monitor	200	\$165.00	\$33,000.00	\$114.00	\$22,800.00	\$186.00	\$37,200.00	\$148.88	\$29,776.00	\$165.00	\$33,000.00	\$288.00	\$57,600.00	\$237.73	\$47,546.00	\$174.00	\$34,800.00
Notebook Computer - Standard	424	\$739.00	\$313,336.00	\$745.00	\$315,880.00	\$938.00	\$397,712.00	\$935.00	\$396,440.00	\$739.00	\$313,336.00	\$1,074.00	\$455,376.00	\$1,438.04	\$609,728.96	\$1,188.00	\$503,712.00
Notebook Computer - High End	28	\$1,171.00	\$32,788.00	\$1,889.00	\$52,892.00	\$1,467.00	\$41,076.00	2,700.88	\$75,624.64	\$1,171.00	\$32,788.00	\$2,557.00	\$71,596.00	\$3,149.24	\$88,178.72	\$2,457.00	\$68,796.00
Notebook Carrying Case	452	\$20.00	\$9,040.00	\$14.50	\$6,554.00	\$29.00	\$13,108.00	\$31.88	\$14,409.76	\$20.00	\$9,040.00	\$27.00	\$12,204.00	\$17.10	\$7,729.20	\$23.00	\$10,396.00
Notebook - mouse & pad	452	\$12.00	\$5,424.00	\$11.00	\$4,972.00	\$16.00	\$7,232.00	\$13.88	\$6,273.76	\$12.00	\$5,424.00	\$10.50	\$4,746.00	\$21.05	\$9,514.60	\$12.00	\$5,424.00
30-bay Notebook Security Cart	1	\$1,840.00	\$1,840.00	\$1,290.00	\$1,290.00	\$2,201.00	\$2,201.00	\$1,830.88	\$1,830.88	\$1,840.00	\$1,840.00	\$1,662.00	\$1,662.00	\$1,816.75	\$1,816.75	\$1,950.00	\$1,950.00
Laptop Lock	452	\$36.00	\$16,272.00	\$35.00	\$15,820.00	\$13.00	\$5,876.00	\$11.00	\$4,972.00	\$36.00	\$16,272.00	\$33.00	\$14,916.00	\$33.66	\$15,214.32	\$10.00	\$4,520.00
Asset Tracking and Loss Control Software Computrace Complete	452	\$59.00	\$26,668.00	\$69.00	\$31,188.00	\$41.00	\$18,532.00	\$31.88	\$14,409.76	\$59.00	\$26,668.00	\$73.00	\$32,996.00	Inc. w/HP CarePack warranty		\$93.00	\$42,036.00
Laptop Etching:	452	\$4.00	\$1,808.00	\$30.00	\$13,560.00	No Bid	No Bid	No Bid	No Bid	\$6.33	\$2,861.16	No Bid	No Bid	No Bid	No Bid	\$40.00	\$18,080.00
<b>Est. Grand Total</b>		<b>\$616,776.00</b>		<b>\$624,998.00</b>		<b>\$824,537.00</b>		<b>\$711,512.80</b>		<b>\$617,829.16</b>		<b>\$847,896.00</b>		<b>\$979,626.55</b>		<b>\$1,011,514.00</b>	

**RFP 015-2009**  
**Computer Equipment & Finances for United High School**

Section 7 - Financial Solutions

Vendor	Captial One				Compass				Dell Financial			
3 year term lease rate factor for \$500,000	Year 1	Year 2	Year 3	Factor	Year 1	Year 2	Year 3	Factor	Year 1	Year 2	Year 3	Factor
Payment	\$174,001.12	\$174,001.12	\$174,001.12	0.348002	\$174,100.07	\$174,100.07	\$174,100.07	0.3482	\$179,190.00	\$179,190.00	\$179,190.00	0.358380
Interest Portion	\$1,760.97	\$13,405.38	\$6,837.01		\$0.00	\$14,757.89	\$7,542.32		\$2,854.50	\$22,883.23	\$11,832.27	
Principal Portion	\$172,240.15	\$160,595.74	\$167,164.11		\$174,100.07	\$159,342.18	\$166,557.75		\$176,335.50	\$156,306.77	\$167,357.73	
Termination Value	\$334,315.05	\$170,507.39			\$325,899.93	\$166,557.75	\$0.00		\$323,664.50	\$167,357.73		
3 year term lease rate factor for \$1,000,000	Year 1	Year 2	Year 3	Factor	Year 1	Year 2	Year 3	Factor	Year 1	Year 2	Year 3	Factor
Payment	\$348,002.24	\$348,002.24	\$348,002.24	0.348002	\$348,200.14	\$348,200.14	\$348,200.14	0.3482	\$358,380.00	\$358,380.00	\$358,380.00	0.358380
Interest Portion	\$3,521.94	\$26,810.76	\$13,674.02		\$0.00	\$29,515.78	\$15,084.64		\$5,708.99	\$45,766.47	\$23,664.54	
Principal Portion	\$344,480.30	\$321,191.48	\$334,328.22		\$348,200.14	\$318,684.36	\$333,115.50		\$352,671.01	\$312,613.53	\$334,715.46	
Termination Value	\$668,630.09	\$341,014.78			\$651,799.86	\$333,115.50	\$0.00		\$647,328.99	\$334,715.46		
3 year term lease rate factor for \$1,500,000	Year 1	Year 2	Year 3	Factor	Year 1	Year 2	Year 3	Factor	Year 1	Year 2	Year 3	Factor
Payment	\$522,003.36	\$522,003.36	\$522,003.36	0.348002	\$522,300.21	\$522,300.21	\$522,300.21	0.3482	\$537,570.00	\$537,570.00	\$537,570.00	0.358380
Interest Portion	\$5,282.92	\$40,216.13	\$20,511.03		\$0.00	\$44,273.67	\$22,626.96		\$8,563.49	\$68,649.70	\$35,496.81	
Principal Portion	\$516,720.44	\$481,787.23	\$501,492.33		\$522,300.21	\$478,026.54	\$499,673.25		\$529,006.51	\$468,920.30	\$502,073.19	
Termination Value	\$1,002,945.15	\$511,522.18			\$977,699.79	\$499,673.25	\$0.00		\$990,992.92	\$502,073.19		
Notes:					District responsible for property taxes							

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**Computer Equipment & Finances for United High School**

Section 7 - Financial Solutions

Vendor	Howard Industries, INC				HP Financial Services - Delcom				HP Financial Services - Sequel				
<b>3 year term lease rate factor for \$500,000</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	
Payment	\$179,186.19	\$179,186.19	\$179,186.19	0.359570	\$172,720.00	\$172,720.00	\$172,720.00	0.345440	\$172,720.00	\$172,720.00	\$172,720.00	0.345440	
Interest Portion	\$11,166.87	\$17,445.58	\$8,946.12		\$0.00	\$12,034.25	\$6,125.75		\$0.00	\$0.00	\$12,034.25		\$6,125.75
Principal Portion	\$168,019.32	\$161,740.61	\$170,240.07		\$172,720.00	\$160,685.75	\$0.00		\$172,720.00	\$160,685.75	\$0.00		
Termination Value					\$333,825.60	\$169,926.14	\$0.00		\$333,825.60	\$169,926.14	\$0.00		
<b>3 year term lease rate factor for \$1,000,000</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	
Payment	\$358,372.38	\$358,372.38	\$358,372.38	0.238370	\$345,440.00	\$345,440.00	\$345,440.00	0.345440	\$345,440.00	\$345,440.00	\$345,440.00	0.345440	
Interest Portion	\$22,333.75	\$34,891.16	\$17,892.23		\$0.00	\$24,068.49	\$12,251.51		\$0.00	\$0.00	\$24,068.49		\$12,251.51
Principal Portion	\$336,038.63	\$323,481.22	\$340,480.15		\$345,440.00	\$321,371.51	\$333,188.49		\$345,440.00	\$321,371.51	\$333,188.49		
Termination Value					\$667,651.20	\$339,852.26	\$0.00		\$667,651.20	\$339,852.26	\$0.00		
<b>3 year term lease rate factor for \$1,500,000</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	
Payment	\$537,558.58	\$537,558.58	\$537,558.58	0.358370	\$518,160.00	\$518,160.00	\$518,160.00	0.345440	\$518,160.00	\$518,160.00	\$518,160.00	0.345440	
Interest Portion	\$33,500.63	\$52,336.76	\$26,838.35		\$0.00	\$36,102.74	\$18,377.26		\$0.00	\$0.00	\$36,102.74		\$18,377.26
Principal Portion	\$504,057.95	\$485,221.82	\$510,720.23		\$518,160.00	\$482,057.26	\$499,782.74		\$518,160.00	\$482,057.26	\$499,782.74		
Termination Value					\$1,001,476.80	\$509,778.39	\$0.00		\$1,001,476.80	\$509,778.39	\$0.00		
Notes:													

**RFP 015-2009  
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Section 7 - Financial Solutions

Vendor		HP Financial Services - TEICC				IBM Credit LLC				Midwest Leasing Inc.			
<b>3 year term lease rate factor for \$500,000</b>		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>
	Payment	\$172,720.00	\$172,720.00	\$172,720.00	0.345440	\$173,851.05	\$173,851.05	\$173,851.05	0.347702	\$173,731.56	\$173,731.56	\$173,731.56	0.347460
	Interest Portion	\$0.00	\$12,034.25	\$6,125.75		\$1,645.83	\$1,118.71	\$570.38		\$1,435.41	\$11,111.65	\$5,647.62	
	Principal Portion	\$172,720.00	\$160,685.75	\$0.00		\$172,205.22	\$172,732.34	\$173,280.67		\$172,296.15	\$0.00	\$0.00	
	Termination Value	\$333,825.60	\$169,926.14	\$0.00		\$336,022.43	\$171,323.56	\$0.00		\$330,703.85	\$0.00	\$0.00	
<b>3 year term lease rate factor for \$1,000,000</b>		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>
	Payment	\$345,440.00	\$345,440.00	\$345,440.00	0.345440	\$347,702.10	\$347,702.10	\$347,702.10	0.347702	\$346,599.64	\$346,599.64	\$346,599.64	0.345650
	Interest Portion	\$0.00	\$24,068.49	\$12,251.51		\$3,291.67	\$2,237.42	\$1,140.78		\$2,863.69	\$22,168.07	\$11,267.16	
	Principal Portion	\$345,440.00	\$321,371.51	\$333,188.49		\$344,410.43	\$345,464.68	\$346,561.32		\$343,735.95	\$324,431.57	\$335,332.48	
	Termination Value	\$667,651.20	\$339,852.26	\$0.00		\$672,044.87	\$342,647.12	\$0.00		\$669,764.05	\$335,322.48	\$0.00	
<b>3 year term lease rate factor for \$1,500,000</b>		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>
	Payment	\$518,160.00	\$518,160.00	\$518,160.00	0.345440	\$521,553.15	\$521,553.15	\$521,553.15	0.347702	\$519,813.12	\$519,813.12	\$519,813.12	0.346540
	Interest Portion	\$0.00	\$36,102.74	\$18,377.26		\$4,937.50	\$3,356.13	\$1,711.15		\$4,294.82	\$33,246.59	\$16,897.95	
	Principal Portion	\$518,160.00	\$482,057.26	\$499,782.74		\$516,615.65	\$518,197.02	\$519,842.00		\$515,518.30	\$486,566.53	\$502,915.17	
	Termination Value	\$1,001,476.80	\$509,778.39	\$0.00		\$1,008,067.30	\$513,970.67	\$0.00		\$989,481.70	\$502,915.17	\$0.00	
Notes:	<p>* The financing proposed is a full payout, installment payment "loan" agreement. United ISD will own the equipment "up front", but will pay for it over the three year term. Structure quoted is July, 2009 Funding, September 1, 2009 Pay Start, Three Annual Payments in Advance Rates quoted are firm for a July, 2009 funding. Rates will be updated for installs beyond July, 2009. Quote valid through June 30, 2009. Rates subject to change beyond June 30, 2009. This financing facility avoids any personal property tax issues. No loan origination fee. The financing agreements will be between IBM Credit LLC and United Independent School District.</p>												

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Section 7 - Financial Solutions

Vendor		National City Commercial Capital				SHI & CSI				Solutions4SURE.com dba Tech Depot			
<b>3 year term lease rate factor for \$500,000</b>		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>
	Payment	\$175,469.77	\$175,469.77	\$175,469.77	0.350940	\$173,777.80	\$173,777.80	\$173,777.80	0.347556	\$193,321.55	\$193,321.55	\$193,321.55	0.386643
	Interest Portion	\$0.00	\$17,453.85	\$8,955.45		\$1,629.17	\$1,107.17	\$564.38		\$42,791.26	\$27,193.61	\$9,979.77	
	Principal Portion	\$175,469.77	\$158,015.92	\$166,514.32		\$172,148.63	\$172,670.63	\$173,213.42		\$150,530.29	\$166,132.94	\$183,341.81	
	Termination Value	\$350,939.54	\$175,469.77	\$0.00		\$0.00	\$0.00	\$0.00		\$1.00	\$1.00	\$1.00	
<b>3 year term lease rate factor for \$1,000,000</b>		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>
	Payment	\$350,939.53	\$350,939.53	\$350,939.53	0.350940	\$347,555.60	\$347,555.60	\$347,555.60	0.347556	\$386,643.10	\$386,643.10	\$386,643.10	0.386643
	Interest Portion	0	\$34,907.70	\$17,910.91		\$3,258.34	\$2,214.34	\$1,128.78		\$85,582.52	\$54,387.22	\$19,959.40	
	Principal Portion	\$350,939.53	\$316,031.83	\$333,028.62		\$344,297.26	\$345,341.26	\$346,426.82		\$301,060.58	\$332,265.88	\$366,683.62	
	Termination Value	\$701,879.06	\$350,939.53	\$0.00		\$0.00	\$0.00	\$0.00		\$1.00	\$1.00	\$1.00	
<b>3 year term lease rate factor for \$1,500,000</b>		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Factor</b>
	Payment	\$526,409.30	\$526,409.30	\$526,409.30	0.350940	\$521,333.40	\$521,333.40	\$521,333.40	0.347556	\$579,964.65	\$579,964.65	\$579,964.65	0.386643
	Interest Portion	\$0.00	\$52,361.54	\$26,866.36		\$4,887.51	\$3,321.51	\$1,693.15		\$128,373.78	\$81,580.83	\$29,939.10	
	Principal Portion	\$526,409.30	\$474,047.76	\$499,542.94		\$516,445.90	\$518,011.89	\$519,640.25		\$451,590.87	\$498,398.82	\$550,025.43	
	Termination Value	\$1,052,818.60	\$526,409.30	\$0.00		\$0.00	\$0.00	\$0.00		\$1.00	\$1.00	\$1.00	
Notes:						Assuming 500k, 1m & 1.5m respectively in PC Desktop Hardware in a SmartTrack rolling Lease for 36 mos. <b>Fair Market Value</b> *All pricing contingent on final credit approval by CSI Leasing **Payments Annual in Advance				Assuming 500k, 1m & 1.5m respectively in PC Desktop Hardware in a SmartTrack rolling Lease for 36 mos. *All pricing contingent on final credit approval by CSI Leasing **Payments Annual in Advance			