

United Independent School District
Computers, Mobile Learning Devices Phase II, Equipment, Accessories, Services and Finance Solutions
RFP 026-2015

Teacher / Admin Desktop Computer

Vendors		CDW			Insight			Sequel		
	Est. Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
HP EliteOne 800 G1 23-inch Non-Touch All-in-One PC or equal	52	\$874.14	\$45,455.28	HP 800	\$883.00	\$45,916.00	Dell Opti Plex 9030	\$880.51	\$45,786.52	HP 800

Student Desktop Computer

Vendors		CDW			Insight			Sequel		
	Est. Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
HP ProOne 400 G1 19.5-inch Non-Touch All-in-One PC or equal	77	\$685.44	\$52,778.88	HP Pro 400	\$768.00	\$59,136.00	Dell Opti Plex 3030 AIO All in One	\$689.78	\$53,113.06	HP Pro 400

Section 3 – Student Mobile Device

Vendors		CDW			Insight			Sequel Data		
	Est. Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Option 1 – HP Chromebook 14 G3 or equal	940	\$324.07	\$304,625.80	As Specified	No Bid			\$318.48	\$299,371.20	As Specified
Option 2 – HP Chromebook 11 G3 or equal	940	\$266.66	\$250,660.40	As Specified	\$276.80	\$260,192.00	Dell Chromebook 11	\$263.78	\$247,953.20	As Specified
Option 3 – Windows Notebook or equal	940	\$596.90	\$561,086.00	As Specified	\$500.00	\$470,000.00	Dell Latitude 3150	\$549.55	\$516,577.00	As Specified

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Ipads

Vendors		Apple Inc.		
	Est. Qty	Unit Price	Total	Item Bid
IPad Mini 3 (64GB)	195	\$4,740.00	\$924,300.00	10 Pack
	7	\$479.00	\$3,353.00	Unit Cost
IPad Air 2 (64GB)	4871	\$569.00	\$2,771,599.00	Unit Cost

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Accessories

Vendors		Apple Inc.			Austin Mac Repair LLC			CDW		
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Apple Lightning to VGA Adapter (Ipad Air)	811	\$45.00	\$36,495.00		No Bid			No Bid		
Protective Case with clear back for ipad Mini	1957	\$29.95	\$58,612.15	STM DUX Mini	\$32.87	\$64,326.59	Griffin Survivor Slim	\$24.65	\$48,240.05	GRI Survivor Slim ipad Mini
Protective Case with clear back for ipad Air 2	4060	\$29.95	\$121,597.00	STM DUX Air	\$39.98	\$162,318.80	Griffin Survivor Slim	\$33.06	\$134,223.60	GRI Survivor Slim Air 2
IPad Air Case - Kensington Keyfolio Pro with Bluetooth Keyboard	811	No Bid			\$64.30	\$52,147.30	Kensington Keyfolio Pro with Bluetooth Keyboard	\$57.99	\$47,029.89	Kensington Keyfolio Pro with Bluetooth Keyboard

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Carts

Vendors		Apple Inc.			Austin Mac Repair LLC			CDW			Sequel		
	Quantity	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid	Unit Price	Total	Item Bid
Power Storage with lightning connector for 10 iPads	275	\$1,199.95	\$329,986.25	Bretford HB717LL/A	\$729.00	\$200,475.00	Ergotron Zip 12 Cabinet	\$489.00	\$134,475.00	iQ 10 Charging Station LNC7121	\$1,094.85	\$301,083.75	DS-NETSAFE
Power Cart with lightning connector for 30 iPads	236	\$1,656.00	\$390,816.00	LocknCharge EVO 40	\$1,328.00	\$313,408.00	Anthro YESMORGMPW4 Cart	\$1,318.48	\$311,161.28	LocknCharge Carrier 30 LNC8004	\$2,079.38	\$490,733.68	DS-GRT-T-M32-SC-Lightning
Power Cart with lightning connector for 30 Chromebooks "14	36	No Bid			\$1,142.00	\$41,112.00	Black Box - ipad or chrome	\$1,378.00	\$49,608.00	LocknCharge Carrier 30 LNC8004 / LNC8107	\$1,322.68	\$47,616.48	DS-GR-CBW-L32-C
					\$1,438.00	\$51,768.00	Ergotron 24-30						

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Services

Vendors		Apple		Insight		Sequel	
		Unit Price	Total	Unit Price	Total	Unit Price	Total
Asset Tag Management - Desktops	129		\$0.00	\$6.00	\$774.00	\$4.60	\$593.40
Asset Tag Management - iPads	6828	\$4.75	\$32,433.00	No Bid		\$6.50	\$44,382.00
Asset Tag Management - Chromebooks	940		\$0.00	\$6.00	\$5,640.00	\$4.60	\$4,324.00

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Finance Solution

Vendors	Apple				Austin Mac Repair LLC				CDW			
4 YEAR TERM LEASE RATE FACTOR FOR \$1,000,000	1.9% Lease rate factor				2.875% Lease rate factor				HP Financial Services 2.72% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$258,323.04	\$4,750.00	\$253,573.04	\$746,426.96	\$262,995.54	\$8,703.86	\$254,291.68		\$261,349.89	\$4,550.92	\$259,034.59	\$758,065.05
2	\$258,323.04	\$14,182.11	\$244,140.93	\$502,286.03	\$262,995.54	\$21,436.66	\$241,558.88	\$509,128.89	\$261,349.89	\$20,270.45	\$241,079.44	\$512,164.02
3	\$258,323.04	\$9,543.43	\$248,799.61	\$253,506.42	\$262,995.54	\$14,492.64	\$248,502.90	\$257,334.19	\$261,349.89	\$13,657.71	\$247,692.18	\$259,518.00
4	\$258,323.04	\$4,816.62	\$253,506.42	\$0.00	\$262,995.54	\$7,349.00	\$255,646.54	\$0.00	\$261,349.89	\$6,920.48	\$254,429.41	\$0.00
	\$33,292.16				\$51,982.16				\$45,399.56			
4 YEAR TERM LEASE RATE FACTOR FOR \$2,500,000	1.750% Lease rate factor				2.875% Lease rate factor				HP Financial Services 2.72% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$644,163.11	\$10,937.50	\$633,225.61	\$1,866,774.39	\$657,488.85	\$21,759.66	\$635,729.19		\$653,374.72	\$11,377.29	\$641,997.43	\$1,895,162.60
2	\$644,163.11	\$32,668.55	\$611,494.55	\$1,255,279.84	\$657,488.85	\$53,591.65	\$603,897.20	\$1,272,822.23	\$653,374.72	\$50,676.13	\$602,698.59	\$1,280,410.10
3	\$644,163.11	\$21,967.40	\$622,195.71	\$633,084.13	\$657,488.85	\$36,231.59	\$621,257.26	\$643,335.47	\$653,374.72	\$34,144.27	\$619,230.45	\$648,795.00
4	\$644,163.11	\$11,078.97	\$633,084.13	\$0.00	\$657,488.85	\$18,372.50	\$639,116.35	\$0.00	\$653,374.72	\$17,301.19	\$636,073.53	\$0.00
	\$76,652.42				\$129,955.40				\$113,498.88			
4 YEAR TERM LEASE RATE FACTOR FOR \$5,000,000	1.750% Lease rate factor				2.875% Lease rate factor				HP Financial Services 2.72% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$1,288,326.21	\$21,875.00	\$1,266,451.21	\$3,733,548.79	\$1,314,977.70	\$43,519.32	\$1,271,458.38		\$1,306,749.45	\$22,754.59	\$1,283,994.86	\$3,790,325.20
2	\$1,288,326.21	\$65,337.10	\$122,989.11	\$2,510,559.68	\$1,314,977.70	\$107,183.30	\$1,207,794.40	\$2,545,644.46	\$1,306,749.45	\$101,352.26	\$1,205,397.19	\$2,560,820.10
3	\$1,288,326.21	\$43,934.79	\$1,244,391.42	\$1,266,168.27	\$1,314,977.70	\$72,463.19	\$1,242,514.51	\$1,286,670.94	\$1,306,749.45	\$68,288.54	\$1,238,460.91	\$1,297,590.00
4	\$1,288,326.21	\$22,157.94	\$126,168.27	\$0.00	\$1,314,977.70	\$36,744.99	\$1,278,232.71	\$0.00	\$1,306,749.45	\$34,602.41	\$1,272,147.04	\$0.00
	\$153,304.83				\$259,910.80				\$226,997.80			
4 YEAR TERM LEASE RATE FACTOR FOR \$7,500,000	1.620% Lease rate factor				2.875% Lease rate factor				HP Financial Services 2.72% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$1,928,214.32	\$30,375.00	\$1,897,839.32	\$5,602,160.68	\$1,972,466.55	\$65,278.99	\$1,907,187.56		\$1,960,124.17	\$34,131.88	\$1,942,759.41	\$5,685,487.90
2	\$1,928,214.32	\$90,755.00	\$1,837,459.31	\$3,764,701.37	\$1,972,466.55	\$160,774.95	\$1,811,691.60	\$3,818,466.69	\$1,960,124.17	\$150,028.39	\$1,808,095.78	\$3,841,230.20
3	\$1,928,214.32	\$60,988.16	\$1,867,226.15	\$1,897,475.22	\$1,972,466.55	\$108,694.78	\$1,863,771.77	\$1,930,006.41	\$1,960,124.17	\$102,432.80	\$1,857,691.37	\$1,946,385.00
4	\$1,928,214.32	\$30,739.10	\$1,897,475.22	\$0.00	\$1,972,466.55	\$55,117.48	\$1,917,349.07	\$0.00	\$1,960,124.17	\$51,903.61	\$1,908,220.56	\$0.00
	\$212,857.26				\$389,866.20				\$338,496.68			
4 YEAR TERM LEASE RATE FACTOR FOR \$10,000,000	1.620% Lease rate factor				2.875% Lease rate factor				HP Financial Services 2.72% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$2,570,952.42	\$40,500.00	\$253,452.42	\$7,469,547.58	\$2,629,955.40	\$87,038.65	\$254,916.75		\$2,613,498.89	\$45,509.18	\$2,567,989.71	\$758,650.50
2	\$2,570,952.42	\$121,006.67	\$2,449,945.75	\$5,019,601.83	\$2,629,955.40	\$214,366.61	\$2,415,588.79	\$5,091,288.92	\$2,613,498.89	\$202,704.52	\$2,410,794.37	\$5,121,640.20
3	\$2,570,952.42	\$81,317.55	\$2,489,634.87	\$2,529,966.96	\$2,629,955.40	\$144,926.38	\$2,485,029.02	\$2,573,341.88	\$2,613,498.89	\$136,577.07	\$2,476,921.82	\$2,595,180.00
4	\$2,570,952.42	\$40,985.46	\$259,966.96	\$0.00	\$2,629,955.40	\$73,489.96	\$2,556,465.44	\$0.00	\$2,613,498.89	\$69,204.79	\$2,544,294.10	\$0.00
	\$283,809.68				\$519,821.60				\$453,995.56			
Special Notes												

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Finance Solution

Vendors	Insight				Sequel Data System, Inc.				Hancock Bank			
4 YEAR TERM LEASE RATE FACTOR FOR \$1,000,000	2.104 Lease rate factor				HP Financial Services 2.72% Lease rate factor				1.399% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$258,843.54	8843.54	\$250,000.00	\$1.00	\$261,349.89	\$4,550.92	\$259,034.59	\$758,065.05	\$258,807.00	\$13,993.97	\$244,813.03	\$755,186.97
2					\$261,349.89	\$20,270.45	\$241,079.44	\$512,164.02	\$258,807.00	\$10,568.06	\$248,238.94	\$506,948.03
3					\$261,349.89	\$13,657.71	\$247,692.18	\$259,518.00	\$258,807.00	\$7,094.21	\$251,712.79	\$255,235.24
4					\$261,349.89	\$6,920.48	\$254,429.41	\$0.00	\$258,807.00	\$3,571.76	\$255,235.24	\$0.00
					\$45,399.56				\$35,228.00			
4 YEAR TERM LEASE RATE FACTOR FOR \$2,500,000	2.104 Lease rate factor				HP Financial Services 2.72% Lease rate factor				1.399% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$647,108.85	22108.85	\$625,000.00	\$1.00	\$653,374.72	11377.29	\$641,997.43	\$1,895,162.60	\$647,017.50	\$34,984.92	\$612,032.58	\$1,887,967.42
2					\$653,374.72	50676.13	\$602,698.59	\$1,280,410.10	\$647,017.50	\$26,420.16	\$620,597.34	\$1,267,370.08
3					\$653,374.72	34144.27	\$619,230.45	\$648,795.00	\$647,017.50	\$17,735.54	\$629,281.96	\$638,088.12
4					\$653,374.72	17301.19	\$636,073.53	\$0.00	\$647,017.50	\$8,929.38	\$638,088.12	\$0.00
					\$113,498.88				\$88,070.00			
4 YEAR TERM LEASE RATE FACTOR FOR \$5,000,000	1.974 Lease rate factor				HP Financial Services 2.72% Lease rate factor				1.399% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$1,291,457.00	41457.00	\$1,250,000.00	\$1.00	\$1,306,749.45	\$22,754.59	\$1,283,994.86	\$3,790,325.20	\$1,294,035.00	\$69,969.84	\$1,224,065.16	\$3,775,934.84
2					\$1,306,749.45	\$101,352.26	\$1,205,397.19	\$2,560,820.10	\$1,294,035.00	\$52,840.31	\$1,241,194.69	\$2,534,740.15
3					\$1,306,749.45	\$68,288.54	\$1,238,460.91	\$1,297,590.00	\$1,294,035.00	\$35,471.07	\$1,258,563.93	\$1,276,176.22
4					\$1,306,749.45	\$34,602.41	\$1,272,147.04	\$0.00	\$1,294,035.00	\$17,858.78	\$1,276,176.22	\$0.00
					\$226,997.80				\$176,140.00			
4 YEAR TERM LEASE RATE FACTOR FOR \$7,500,000	1.974 Lease rate factor				HP Financial Services 2.72% Lease rate factor				1.399% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$1,937,185.50	\$62,185.50	\$1,875,000.00	\$1.00	\$1,960,124.17	\$34,131.88	\$1,942,759.41	\$5,685,487.90	\$1,941,052.50	\$104,954.76	\$1,836,097.74	\$5,663,902.26
2					\$1,960,124.17	\$150,028.39	\$1,808,095.78	\$3,841,230.20	\$1,941,052.50	\$79,260.47	\$1,861,792.03	\$3,802,110.23
3					\$1,960,124.17	\$102,432.80	\$1,857,691.37	\$1,946,385.00	\$1,941,052.50	\$53,206.61	\$1,887,845.89	\$1,914,264.34
4					\$1,960,124.17	\$51,903.61	\$1,908,220.56	\$0.00	\$1,941,052.50	\$26,788.16	\$1,914,264.34	\$0.00
					\$338,496.68				\$264,210.00			
4 YEAR TERM LEASE RATE FACTOR FOR \$10,000,000	1.874 Lease rate factor				HP Financial Services 2.72% Lease rate factor				1.399% Lease rate factor			
Year	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value	Payment	Interest Portion	Principal Portion	Termination Value
1	\$2,578,670.60	78670.60	\$2,500,000.00	\$1.00	\$2,613,498.89	\$45,509.18	\$2,567,989.71	\$7,580,650.50	\$2,588,070.00	139939.68	\$2,448,130.32	\$7,551,869.68
2					\$2,613,498.89	\$202,704.52	\$2,410,794.37	\$5,121,640.20	\$2,588,070.00	105680.63	\$2,482,389.37	\$5,069,480.31
3					\$2,613,498.89	\$136,577.07	\$2,476,921.82	\$2,595,180.00	\$2,588,070.00	70942.15	\$2,517,127.85	\$2,552,352.46
4					\$2,613,498.89	\$69,204.79	\$2,544,294.10	\$0.00	\$2,588,070.00	35717.54	\$2,552,352.46	\$0.00
					\$453,995.56				\$352,280.00			
Special Notes	The finance depends on the option USD chooses								<p style="text-align: center;">\$600 Document fee</p> <p style="text-align: center;">Lessee will be required to make annual payments, in arrears, of principal and interest for the term on the lease</p> <p style="text-align: center;">The rate of 1.399 is fixed until 5/29/15. If funding does not take place by then the interest rate offered will be fixed using the following formula:</p> <p style="text-align: center;">2-Year H.15 Swap Rates +1.37 bps Spread x .65%</p>			