

RFP 058-2015
Two Way Radios
Line Item Tabulation - Award by Line Item

1 Catalog Discount Section:							
Supplier	QTY	UOM	Percent Off	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	25				
Zenitram Communications inc.	1	EA	25				

2 Section I. Portable Radios CP-200 4ch XLS UHF							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$419.00	\$419.00		Motorola	CP-200 4ch XLS
[ALT1] Zenitram Communications inc.	1	EA	\$433.00	\$433.00	CP-200D DIGITAL & ANALOG MOTOTURBO	MOTOROLA	MOTOROLA

Closest replacement equivalent: Motorola XPR7550 Motorola XPR7550 Warranty Information The XPR Series portables ship with a Standard 2-Year parts and labor warranty. Additionally, they ship standard with a 1-Year Service from the Start LITE (SFS) option for 3 years of total coverage. The 1-year of SFS coverage can be omitted by selecting the QA00510 option, which would provide only 2 years of standard warranty coverage. Additional SFS options are also available in the General Options section. Local Services are not included; contact your Customer Support Manager to put units on a Local Support Contract. Price includes programming and shipping.

Industrial Communications	1	EA	\$746.99	\$746.99		Motorola	CP-200 4ch XLS
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3 Section I. Portable Radios - Replacement Battery for Motorola CP-200 4ch XLS UHF							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$44.00	\$44.00			
Industrial Communications	1	EA	\$50.99	\$50.99	Battery for XPR7550 1 Year Limited Warranty on Parts		

4 Section I. Portable Radios - HT-1250 LS UHF							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$719.00	\$719.00		Motorola	HT-1250 LS UHF
Industrial Communications	1	EA	746.99	746.99	Closest replacement equivalent: Motorola XPR7550 Motorola XPR7550 Warranty Information The XPR Series portables ship with a Standard 2-Year parts and labor warranty. Additionally, they ship standard with a 1-Year Service from the Start LITE (SFS) option for 3 years of total coverage. The 1-year of SFS coverage can be omitted by selecting the QA00510 option, which would provide only 2 years of standard warranty coverage. Additional SFS options are also available in the General Options section. Local Services are not included; contact your Customer Support Manager to put units on a Local Support Contract.	Motorola	HT-1250 LS UHF

5 Section I. Portable Radios - Replacement Battery for Motorola HT-1250 LS UHF							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$44.00	\$44.00			
Industrial Communications	1	EA	\$50.99	\$50.99	Battery for XPR7550 1-Year Limited Warranty on Parts		

6 Section I. Portable Radios -Vertex VX260							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	\$129.43	\$129.43	Vertex VX261 3-year manufacturer warranty from Vertex Standard	Vertex	VX260
Zenitram Communications inc.	1	EA	\$170.00	\$170.00		Vertex	VX260

7 Section I. Portable Radios - Replacement Battery for Vertex VX260							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	\$23.99	\$23.99	Vertex VX261 1-year manufacturer warranty on parts		
Zenitram Communications inc.	1	EA	\$40.00	\$40.00			

8 Section I. Portable Radios - APX4000							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	No Bid			Motorola	APX4000
Industrial Communications	1	EA	\$5,219.00	\$5,219.00	Motorola APX4000 Warranty Information 12-month standard	Motorola	APX4000

9 Section I. Portable Radios - Replacement Battery for Motorola APX4000							
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$98.00	\$98.00			
Industrial Communications	1	EA	\$177.11	\$177.11			

10	Section II: Dash Mounted Mobile Radios (price must include installation) M-1225 LS UHF						
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$639.00	\$639.00		Motorola	M-1225 LS UHF
[ALT1] Zenitram Communications inc.	1	EA	\$649.00	\$649.00	XPR-5550 UHF DASH MOUNTED MOBIL MOTOTURBO	MOTOROLA	MOTOROLA
Industrial Communications	1	EA	\$747.99	\$747.99	Closest replacement radio: Motorola XPR5550For M1225 (noi Motorola		M-1225 LS UHF

11	Section II: Dash Mounted Mobile Radios with 3db Antenna (price must include installation) M-1225 LS UHF						
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manuf Num
Zenitram Communications inc.	1	EA	\$665.00	\$665.00		Motorola	M-1225 LS UHF
[ALT1] Zenitram Communications inc.	1	EA	\$674.00	\$674.00	XPR-550 UHF DASH MOUNTED MOBIL MOTOTURBO	MOTOROLA	MOTOROLA

Industrial Communications	1	EA	\$797.99	\$797.99	Closest replacement radio: Motorola XPR5550For M1225 (non-trunking/non-LS model): XPR5550 but with non-trunking option selected at time of purchase.Motorola XPR5550 Warranty InformationThe XPR Series mobiles ship with a Standard 2-Year parts and labor warranty. Additionally, they ship standard with a 1-Year Service from the Start LITE (SFS) option for 3 years of total coverage. The 1 Motorola year of SFS coverage can be omitted by selecting the GA00164 option, which would provide only 2 years of standard warranty coverage. Additional SFS options are also available in the General Options section. Local Services are not included; contact your Customer Support Manager to put units on a Local Support Contract.		M-1225 LS UHF
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12	Section II: Dash Mounted Mobile Radios (price must include installation) VX5300						
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	\$491.30	\$491.30		Vertex	VX5300
Zenitram Communications inc.	1	EA	\$483.00	\$483.00		Vertex	VX5300

13	Section II: Dash Mounted Mobile Radios with 3db Antenna (price must include installation) VX5300						
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	\$541.25	\$541.25		Vertex	VX5300
Zenitram Communications inc.	1	EA	\$500.00	\$500.00		Vertex	VX5300

14	Section III: Repeater (price must include installation) Vertex EVXR70						
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	\$2,291.26	\$2,291.26	Vertex VX53003-year manufacturer warranty from Vertex Standard.	Vertex	EVXR70
Zenitram Communications inc.	1	EA	\$2,200.00	\$2,200.00		Vertex	EVXR70

15	Section III: Repeater with 3db Antenna (price must include installation) Vertex EVXR70						
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
Industrial Communications	1	EA	\$2,381.26	\$2,381.26		Vertex	EXXR70
Zenitram Communications inc.	1	EA	\$2,650.00	\$2,650.00		Vertex	EXXR70

16	Section IV: Preventive Maintenance for Dash Mounted Radios on School Buses. Provide pricing for each unit for a 4-times a year inspection. The District reserves the right to use this pricing for each fleet vehicles in other District Departments (Police Department, Maintenance, etc.)							Preventive Mainenance for Dash Mounted Radios on School Buses
Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manuf Num	
Zenitram Communications inc.	1	EA	\$21.00	\$21.00				Agree
Industrial Communications	1	EA	\$56.00	\$56.00	\$56.00 per unit, per year			Agree

17	Section IV: Preventive Maintenance for Dash Mounted Radios Mounted on School Buses. Provide an annual lump sum pricing for 100% of the Transportation fleet containing dash mounted two-way radios for inspection 4-times a year.						Preventive Maintenance for Dash Mounted Radios on School Buses	
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manuf Num
	Zenitram Communications inc.	1	EA	\$6,300.00	\$6,300.00			
	Industrial Communications	1	EA	\$16,800.00	\$16,800.00			
								The District has a school bus fleet of
								Agree
								Agree

18	Section V. Preventive Maintenance for all portable radios in the District						Preventive Maintenance for all portable radios	
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manuf Num
	Zenitram Communications inc.	1	EA	\$20.00	\$20.00	Karina: Contacted vendor and is \$20 per unit per year		
	Industrial Communications	1	EA	\$84.00	\$84.00	Price is \$7 per unit, per month (\$84 per unit, per year). Total number of units is unknown (information not supplied in bid), so we can only quote per unit pricing.		
								1. Radio is either fixed or replaced v
								Agree
								Agree

19	Section VI. Miscellaneous Equipment - Remote Microphone							
	Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
	Zenitram Communications inc.	1	EA	\$45.00	\$45.00		Motorola	
	Industrial Communications	1	EA	\$70.00	\$70.00	1 Year Limited Warranty on Parts	Motorola	

20	Section VII. Hourly Rates for Repair & Maintenance for Radios, Towers, Repeater & Miscellaneous Equipment.							
	Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manuf Num
	Zenitram Communications inc.	1	Hour	\$25.00	\$25.00			
	Industrial Communications	1	Hour	\$55.00	\$55.00			