

**UNITED INDEPENDENT SCHOOL DISTRICT
MONITORING OF FIRE & SECURITY ALARM SYSTEMS / ELEVATOR EMERGENCY TELEPHONES
RFP 034-2015 BAFO**

Vendors		Alarm Security Group, LLC ASG						Laredo Fire and Life Safety LLC					
Term		12 months		24 months		36 months		12 months		24 months		36 months	
Description	Est. Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Monitoring cost per each burglar/fire alarm panel (per year)	72	\$420.00	\$30,240.00	\$420.00	\$60,480.00	\$420.00	\$90,720.00	\$312.00	\$22,464.00	\$312.00	\$44,928.00	\$312.00	\$67,392.00
Monitoring cost per each burglar/fire alarm using long range radio or other secondary means of transmission per panel (per year)	72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.00	\$9,504.00	\$132.00	\$19,008.00	\$132.00	\$28,512.00
Cost per year for long range radio or secondary means of transmission equipment per burglar/fire panel	72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Monitoring cost per each elevator emergency telephone per year	14	\$300.00	\$4,200.00	\$300.00	\$8,400.00	\$300.00	\$12,600.00	\$264.00	\$3,696.00	\$264.00	\$7,392.00	\$264.00	\$11,088.00
Initial account set-up Labor Cost per hour (if any)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.00		\$0.00		\$0.00	
Cost per year for daily non-supervised open/close reports per panel sent via email	72	\$120.00	\$8,640.00	\$120.00	\$17,280.00	\$120.00	\$25,920.00	\$72.00	\$5,184.00	\$72.00	\$10,368.00	\$72.00	\$15,552.00
What is the estimated number of hours needed to program all of the panels?		0 hours needed (current vendor)						144 Hours (2 per panel)					
What is the estimated number of hours needed to install secondary means of transmission?		0 hours needed (current vendor)						144 Hours (2 per panel)					
What is the estimated number of business days needed to complete both requirements?		0 hours needed (current vendor)						32 Days					
Estimated Total Annual Amount		\$43,080.00		\$86,160.00		\$129,240.00		\$58,848.00		\$81,696.00		\$122,544.00	
Estimated Amount for 36 months		\$129,240.00						\$122,544.00					
Notes		Bid items will be delivered within 3 business days after the purchase order is issued Warranty on parts 90 days/ Warranty on labor 90 days 34 years in business 165 employees						Bid items will be delivered within 3 days after the purchase order is issued Warranty on parts 1 year/ Warranty on labor 30 days 2 years in business 2 employees					

Vendors		Superior Alarms						The Best Alarm Inc.					
Term		12 months		24 months		36 months		12 months		24 months		36 months	
Description	Est. Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Monitoring cost per each burglar/fire alarm panel (per year)	72	\$504.00	\$36,288.00	\$504.00	\$72,576.00	\$504.00	\$108,864.00	\$360.00	\$25,920.00	\$360.00	\$51,840.00	\$360.00	\$77,760.00
Monitoring cost per each burglar/fire alarm using long range radio or other secondary means of transmission per panel (per year)	72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Cost per year for long range radio or secondary means of transmission equipment per burglar/fire panel	72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Monitoring cost per each elevator emergency telephone per year	14	\$240.00	\$3,360.00	\$240.00	\$6,720.00	\$240.00	\$10,080.00	\$180.00	\$2,520.00	\$180.00	\$5,040.00	\$180.00	\$7,560.00
Initial account set-up Labor Cost per hour (if any)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Cost per year for daily non-supervised open/close reports per panel sent via email	72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.00	\$4,320.00	\$60.00	\$8,640.00	\$60.00	\$12,960.00
What is the estimated number of hours needed to program all of the panels?		1-2 hours per site						144 hours (2hours per panel)					
What is the estimated number of hours needed to install secondary means of transmission?		1 hour per site						72 hours (If all panels require it)					
What is the estimated number of business days needed to complete both requirements?		15 days						18 days					
Estimated Total Annual Amount		\$39,648.00		\$79,296.00		\$118,944.00		\$32,760.00		\$65,520.00		\$98,280.00	
Estimated Amount for 36 months		\$118,944.00						\$98,280.00					
Notes		Initial Account Set-Up Labor Cost Per Hour-We are replacing radio communicators with Cell Communicators which will provide full reporting functionality (versus trouble-only) and sole path communication with Central Station for future expansion Cost per year for daily non-supervised open/close reports per panel sent via email- Cost includes reports and portal access for United to view account and history information. Bid items will be delivered within 7 days after the purchase order is issued Warranty on parts 36 months/ Warranty on labor 36 months 28 years in business 100 employees						Bid items will be delivered with 30 days after the purchase order is issued Warranty of parts 1 year/ Warranty of labor 30 days 40 years in business 15 employees					

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Monitoring of Fire, Security Alarm Systems and Elevator Emergency Telephones

Evaluators	Alarm Security Group, Inc. (ASG)	Laredo Fire and Life Safety LLC	Superior Alarms	TCR-The Best Alarm Inc.
Juan Davila	78.02	59.10	80.31	78.00
Juan Leza	78.52	53.70	82.51	72.50
Miguel Cardenas	81.02	51.10	83.31	66.00
Omar Sanchez	73.52	51.10	86.81	69.00
TOTALS	311.09	215.00	332.95	285.50
Ranking	2	4	1	3