

**UNITED INDEPENDENT SCHOOL DISTRICT  
Repairs & Services District Wide White Fleet  
RFP 2014-096**

VENDORS		Andy's Auto & Bus Air				Chalks Truck Parts				Rotex Truck Centers				South Texas Auto Rebuilders			
SEC. I: HOURLY LABOR AND REPLACEMENT PARTS FOR MECHANICAL TRADES		LIST PRICE	% DISC. OFF LIST	INSTALLATION RATE / HOUR	WARRANTY (MOS./MILES)	LIST PRICE	% DISC. OFF LIST	INSTALLATION RATE / HOUR	WARRANTY (MOS./MILES)	LIST PRICE	% DISC. OFF LIST	INSTALLATION RATE / HOUR	WARRANTY (MOS./MILES)	LIST PRICE	% DISC. OFF LIST	INSTALLATION RATE / HOUR	WARRANTY (MOS./MILES)
1	A/C SERVICE AND INSTALLATION	MCC/ACT/Rifled	30%	\$70.00	12 months	No bid					65-70%	\$75.00	12 months				1 year /12,000 miles
2	BODY REPAIRS/COLLISION																
	CARS		30%	\$70.00	12 months		50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$36.00	Lifetime
	TRUCKS & VANS		30%	\$70.00	12 months						65-70%	\$75.00	12 months		10%	\$36.00	Lifetime
3	TRANSMISSION REPAIRS AND SERVICE		30%	\$70.00	12 months		50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$65.00	1 year /12,000 miles
4	MUFFLER REPAIRS AND SERVICE		No bid	No bid			50%	PARTS ONLY			N/A	N/A	N/A		10% List	\$45.00	1 year /12,000 miles
5	GASOLINE ENGINE REPAIR AND SERVICE		No bid	No bid			50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$65.00	1 year /12,000 miles
6	DIESEL ENGINE REPAIRS		30%	\$70.00	12 months		50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$65.00	1 year /12,000 miles
7	ELECTRIC SERVICE AND REPAIRS		30%	\$70.00	12 months		50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$65.00	1 year /12,000 miles
8	RADIATOR REPAIR AND INSTALLATION		30%	\$70.00	12 months		50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$45.00	1 year /12,000 miles
9	DIAGNOSTIC REPAIRS AND SERVICE		30%	\$70.00	12 months		50%	PARTS ONLY			65-70%	\$75.00	12 months		10%	\$65.00	1 year /12,000 miles
SEC. II: HOURLY LABOR AND REPLACEMENT PARTS FOR WHEEL ALIGNMENTS AND BALANCING		Price per Axle	Front End/Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work	Price per Axle	Front End/Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work	Price per Axle	Front End/Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work	Price per Axle	Front End/Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work
1	WHEEL ALIGNMENT FOR PICKUP TRUCKS & CARGO VANS			No bid				No bid				No bid		\$45	\$45	10%	\$65.00
2	WHEEL ALIGNMENT FOR DISTRICT CARS			No bid				No bid				No bid		\$45	\$45	10%	\$65.00
1	BALANCING FOR PICKUP TRUCKS & CARGO VAN			No bid				No bid				No bid		\$15	\$15	10%	\$65.00
2	BALANCING FOR DISTRICT CARS			No bid				No bid				No bid		\$10	\$10	10%	\$65.00
3	ANY OTHER ADDITIONAL WORK REQUIRED TO PERFORM THE ALIGNMENT OR BALANCING			No bid				No bid				No bid		No Bid	No Bid	No Bid	No Bid
SEC. III: PERCENTAGE DISCOUNT ON LABOR & PARTS FOR ALL OTHER ITEMS NOT NOTED ON THIS BID																	
1	DISCOUNT FROM LIST PRICE ON REPLACEMENT PARTS			30%				50%				35%				10%	
2	LABOR RATE PER HOUR			\$70.00				N/A (PARTS ONLY)				\$75.00				\$65.00	
SEC. IV: HOURLY RATE FOR LABOR AND MATERIALS FOR ROUTINE MAINTENANCE ON DISTRICT WIDE WHITE FLEET		List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty	List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty	List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty	List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty
1	OIL CHANGE W/OIL FILTER			No bid				No bid				No bid		\$32-\$35 (include Lbr)	10%	\$10	3 month/ 5,000 miles
	AIR FILTER			No bid				No bid				No bid		\$15-\$25	10%	\$10	6 month/ 5,000 miles
	FUEL FILTER			No bid				No bid				No bid		\$15-\$25	10%	\$10	1 year/ 12,000 miles
SEC. V: QUESTIONS & STATEMENTS																	
1	WHAT ARE YOUR REGULAR WORKING HOURS & DAYS OF OPERATION			M-F, 7:00AM-7:00PM ( SAT 8:00AM-2:00PM)				7:30-5:30				M-F, 7:00AM-7:00PM (SAT 8:00AM-2:00PM)				M-F 8:00AM-7:00PM (SAT 8:00AM-3:00PM)	
2A	SERVICE VEHICLES OUTSIDE NORMAL HOURS AT SAME PRICE			YES				NO				YES				YES	
2B	SERVICE VEHICLES AT ANY UISD PROPERTY			YES				NO				YES				YES	
3	VENDOR AGREES TO KEEP ALL PARTS IN STOCK			YES				YES				YES				YES	
4	VENDOR AGREES TO ADDRESS WARRANTY WORK W/IN 48 HRS FROM TIME OF WORK			YES				YES				YES				YES	

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VENDORS		Sames Motor Company, Inc				Toro Motors LLC dba Toro Auto Sales				Toyota of Laredo				
SEC. I: HOURLY LABOR AND REPLACEMENT PARTS FOR MECHANICAL TRADES		LIST PRICE	% DISC.	INSTALLATION	WARRANTY	LIST PRICE	% DISC.	INSTALLATION	WARRANTY	LIST PRICE	% DISC.	INSTALLATION	WARRANTY	
		OFF LIST	RATE / HOUR	(MOS./MILES)	Per Manufacturers Price List	OFF LIST	RATE / HOUR	(MOS./MILES)	Per Manufacturers Price List	OFF LIST	RATE / HOUR	(MOS./MILES)	Per Manufacturers Price List	
1	A/C SERVICE AND INSTALLATION		20%	\$85	2yrs/unlimited miles on parts	Per Manufacturers Price List	20-40%	\$44.95	12 months	Cost + 45%	45%	\$98.00	No Bid	
BODY REPAIRS/COLLISION														
2	CARS		N/A	N/A	N/A	Per Manufacturers Price List	20-40%	\$89.95	12 months	No Bid	45%	\$98.00	No Bid	
	TRUCKS & VANS		20%	\$85	N/A	Per Manufacturers Price List	20-40%	\$89.95	12 months	N/A	45%	\$98.00	No Bid	
3	TRANSMISSION REPAIRS AND SERVICE		20%	\$85	N/A	No bid	No Bid	No Bid	No Bid	Cost + 45%	45%	\$98.00	No Bid	
4	MUFFLER REPAIRS AND SERVICE		20%	\$85	N/A	No bid	No Bid	No Bid	No Bid	Cost + 45%	45%	\$98.00	No Bid	
5	GASOLINE ENGINE REPAIR AND SERVICE		20%	\$85	N/A	Per Manufacturers Price List	20-40%	\$44.95	12 months	Cost + 45%	45%	\$98.00	No Bid	
6	DIESEL ENGINE REPAIRS		20%	\$85	N/A	Per Manufacturers Price List	20-40%	\$44.95	12 months	Cost + 45%	45%	\$98.00	No Bid	
7	ELECTRIC SERVICE AND REPAIRS		20%	\$85	N/A	No bid	No bid	No bid	No bid	Cost + 45%	45%	\$98.00	No Bid	
8	RADIATOR REPAIR AND INSTALLATION		20%	\$85	N/A	Per Manufacturers Price List	20-40%	\$44.95	12 months	Cost + 45%	45%	\$98.00	No Bid	
9	DIAGNOSTIC REPAIRS AND SERVICE		20%	\$85	N/A	Per Manufacturers Price List	20-40%	\$44.95	12 months	Cost + 45%	45%	\$98.00	No Bid	
SEC. II: HOURLY LABOR AND REPLACEMENT PARTS FOR WHEEL ALIGNMENTS AND BALANCING		Price per Axle	Front/ Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work	Price per Axle	Front/ Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work	Price per Axle	Front/ Rear End	%Discount From List Price For Parts	Labor Rate for Additional Work	
1	WHEEL ALIGNMENT FOR PICKUP TRUCKS & CARGO VANS	\$69.95/ (2wheel)		20%	\$85.00	\$59.95		20-40%	\$44.95	\$29.95		\$39.95/ \$59.95	No bid	\$98.00
2	WHEEL ALIGNMENT FOR DISTRICT CARS	\$89.95/ (4wheel)		20%	\$85.00	\$49.95		20-40%	\$44.95	\$29.95		\$39.95	No bid	\$98.00
1	BALANCING FOR PICKUP TRUCKS & CARGO VAN	(4 Wheel Balance)		20%	\$85.00	\$19/Tire		20-40%	\$44.95	\$15.00		\$29.95	No bid	\$98.00
2	BALANCING FOR DISTRICT CARS	\$34.95		20%	\$85.00	\$16/Tire		20-40%	\$44.95	\$15.00		\$29.95	No bid	\$98.00
3	ANY OTHER ADDITIONAL WORK REQUIRED TO PERFORM THE ALIGNMENT OR BALANCING			20%	\$85.00	Billed at standard labor rate per admin. Approval		20-40%	\$44.95	No Bid		No Bid	No bid	\$98.00
SEC. III: PERCENTAGE DISCOUNT ON LABOR & PARTS FOR ALL OTHER ITEMS NOT NOTED ON THIS BID														
1	DISCOUNT FROM LIST PRICE ON REPLACEMENT PARTS			20%				20-40%					N/A	
2	LABOR RATE PER HOUR			\$85.00				\$44.95					\$98.00	
SEC. IV: HOURLY RATE FOR LABOR AND MATERIALS FOR ROUTINE MAINTENANCE ON DISTRICT WIDE WHITE FLEET		List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty	List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty	List Price	Discount % on Parts/ Service	Labor Rate per hour	Warranty	
1	OIL CHANGE W/OIL FILTER	\$32.95 (up to 5 quarts)		Menu Price	2yrs/unlimited miles on parts	\$32.99	20-40%	\$44.95	30 days				No Bid	
	AIR FILTER	\$24.95 and up		\$10.95 per vehicle	2yrs/unlimited miles on parts	Per Manufacturers Price List	20-40%	\$44.95	10 days				No Bid	
	FUEL FILTER	\$29.95 and up		\$34.95 per vehicle	2yrs/unlimited miles on parts	Per Manufacturers Price List	20-40%	\$44.95	10 days				No Bid	
SEC. V: QUESTIONS & STATEMENTS														
1	WHAT ARE YOUR REGULAR WORKING HOURS & DAYS OF OPERATION	Mon-Fri 7:30AM - 6:00PM (SAT 9:00AM-2:00PM)				M-F 9:00AM-7:00PM (SAT 9:00AM-2:00PM)				Mon-Fri 7:30AM-6:00PM (SAT 8:30AM-5:00PM)				
2A	SERVICE VEHICLES OUTSIDE NORMAL HOURS AT SAME PRICE	NO				NO				YES				
2B	SERVICE VEHICLES AT ANY UISD PROPERTY	NO				YES				NO (too many special tools to move)				
3	VENDOR AGREES TO KEEP ALL PARTS IN STOCK	YES				YES				YES				
4	VENDOR AGREES TO ADDRESS WARRANTY WORK W/IN 48 HRS FROM TIME OF WORK	YES				YES				YES				