

**UNITED INDEPENDENT SCHOOL DISTRICT
MARIACHI UNIFORMS, EQUIPMENT, SUPPLIES & SHEET MUSIC
RFP 2014-071**

VENDOR	Cascio Interstate Music	JW Pepper	Melhart Music Center	Plank Road Publishing	Sam Ash Quikship Corp.	San Marcos Mariachi Academy	RBC Music Company	The Band Shop	The Mariachi Connection	Washington Music Center	Woodwind & Brasswind
City of Origin	New Berlin, WI	Richland Hills, TX	McAllen, TX	Wauwatosa, WI	Tampa, FL	San Marcos, TX	San Antonio, TX	Laredo, TX	San Antonio, TX	Wheaton, MD	Westlake Village, CA
DESCRIPTION											
JACKET, VEST, SKIRT											
% off catalog price	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID	5%	NO BID	NO BID
% off list price	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID	NO BID	NO BID	NO BID
% off shelf price	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID	NO BID	NO BID	NO BID
HAT, BELTS, SHOES, TIES, & OTHER ATTACH.											
% off catalog price	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID	5%	NO BID	NO BID
% off list price	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID	NO BID	NO BID	NO BID
% off shelf price	NO BID	NO BID	NO BID	NO BID	NO BID	5%	NO BID	NO BID	NO BID	NO BID	NO BID
COMPLETE 3 PIECE SUIT											
WITH GALA, BELT, TIE & SHOES	NO BID	NO BID	NO BID	NO BID	NO BID	\$385.00	NO BID	NO BID	\$390.00	NO BID	NO BID
WITH GRECA, GALA, IMITATION PITA OR EMBROIDERED BELT, SHOES & TIE	NO BID	NO BID	NO BID	NO BID	NO BID	\$635.00	NO BID	NO BID	\$550.00	NO BID	NO BID
WITH GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	NO BID	NO BID	NO BID	NO BID	NO BID	\$710.00	NO BID	NO BID	\$675.00	NO BID	NO BID
WITH GALA, GRECA OR EMBROIDERY, HAT, IMITATION PITA OR EMBROIDERED BELT OR EMBROIDERED SHOES AND TIE	NO BID	NO BID	NO BID	NO BID	NO BID	\$795.00	NO BID	NO BID	\$65.00	NO BID	NO BID
SHEET MUSIC FOR MARIACHI											
% off catalog price	NO BID	0%	0%	NO BID	10-35%	NO BID	10%	20%	10%	0-20%	20%
% off list price	varies, 5-35%	0%	10%	NO BID	NO BID	NO BID	10%	20%	NO BID	0-20%	NO BID
% off shelf price	NO BID	0%	0%	NO BID	NO BID	NO BID	10%	20%	NO BID	20%	NO BID
INSTRUMENTAL & VOCAL METHOD ALL LEVELS											
% off catalog price	NO BID	0%	0%	NO BID	NO BID	NO BID	10%	20%	10%	0-20%	20%
% off list price	varies, 5-35%	0%	10%	NO BID	NO BID	NO BID	10%	20%	NO BID	0-20%	NO BID
% off shelf price	NO BID	0%	0%	NO BID	NO BID	NO BID	10%	20%	NO BID	NO BID	NO BID
INSTRUMENTAL/VOCAL EDU. VIDEOS & AUDIO RECORDINGS											
% off catalog price	NO BID	0%	0%	NO BID	NO BID	NO BID	NO BID	20%	10%	NO BID	20%
% off list price	varies, 5-35%	0%	10%	NO BID	NO BID	NO BID	NO BID	20%	NO BID	NO BID	NO BID
% off shelf price	NO BID	0%	0%	NO BID	NO BID	NO BID	NO BID	20%	NO BID	NO BID	NO BID
ANY OTHER RESOURCE MATERIALS & BOOKS											
% off catalog price	NO BID	0%	0%	NO BID	NO BID	5%	NO BID	20%	10%	0-60%	20%
% off list price	varies, 5-35%	0%	10%	NO BID	NO BID	5%	NO BID	20%	NO BID	0-60%	NO BID
% off shelf price	NO BID	0%	0%	NO BID	NO BID	5%	NO BID	20%	NO BID	NO BID	NO BID
SUPPLIES											
GUITAR STRINGS (CLASSICAL) set of 6, normal tension clear nylon, REF D'Addario Pro Arte or Equal	\$14.94 / GS30728443LP	NO BID	\$7.49	\$7.50	\$5.89	\$8.00	NO BID	\$7.25	\$8.00	\$7.75 / E545	\$9.50 / ProArte DynaCove
GUITARRON STRINGS Complete set of 6 strings REF Standard set	NO BID	NO BID	\$31.95	\$32.00	\$12.00	\$17.00	NO BID	\$24.99	\$30.00	NO BID	\$25.50 / Labella #GUI
VIHUELA STRINGS REF Standard set	NO BID	NO BID	\$8.99	\$3.95	NO BID	\$6.00	NO BID	\$6.00	\$5.00	NO BID	\$9.00 / Labella #VLG #1A
VIHUELA CASE REF standard vihuela hard shell case	NO BID	NO BID	\$100.00	\$99.00	NO BID	\$85.00	NO BID	\$90.00	\$89.95	NO BID	NO BID
GUITARRON CASE REF standard guitarron hard shell case	NO BID	NO BID	\$200.00	\$199.00	NO BID	\$150.00	NO BID	\$150.00	\$150.00	NO BID	NO BID
INSTRUMENTS											
CLASSICAL GUITAR Full size guitar, w/nylon strings. Solid top, w/ case REF YamahaCG101 or Equal	\$193.00 / SUB, GTSCG122MC, GD019SCCG, YAMAHA CG122MC, YAMAHA SCCG	NO BID	\$249.00 Cordoba C3M w/case	\$245.00	\$204.00	\$190.00	NO BID	\$189.00	\$249.00	\$265.00	\$178.00 / CG102 (New)
VIHUELA Standard Vihuela with case REF: Standard or Equal	\$263.00 / GTSLV2	NO BID	\$499.00	\$488.00	\$229.00	\$425.00	NO BID	\$275.00	\$436.00	NO BID	\$180.00 / Lucida w/ bag
GUITARRA DE GOLPE Standard Guitarra de golpe w/ case REF: standard or equal	NO BID	NO BID	\$689.00	\$478.00	NO BID	\$475.00	NO BID	\$795.00	\$425.00	NO BID	NO BID
GUITARRON Standard Guitarron REF Standard Guitarron w/ case	\$433.00 / GTSLGN2	NO BID	\$759.00	\$758.00	\$549.00	\$575.00	NO BID	\$400.00	\$670.00	NO BID	\$277.00 / Lucida w/ bag
GUITARRON Deluxe Guitarron REF: Deluxe Guitarron w/ case or equal	\$433.00 / GTSLGN2	NO BID	\$995.00	\$997.00	\$549.00	NO BID	NO BID	NO BID	\$850.00	NO BID	NO BID
ARPA (HARP) JALISCIENSE 32 string arpa w/ gig bag case REF: stardard arpa w/ case	NO BID	NO BID	\$3,195.00	\$3,849.00	NO BID	\$2,500.00	NO BID	NO BID	NO BID	NO BID	NO BID
Notes	To receive bid pricing, POs must be \$99 or more. Shipping to one location. If POs are less, we will collect POs shipping to one location and ship together once they reach \$99.	Catalog Pricing. For shipping & handling charges please call the company.	Bid items delivered between 30-60 days.	Shipping charges are based on subtotal of order - not a "per item" basis. Please see enclosed sheet.	Bid items delivered between 30 days.	Bid items will be delivered within 70 days after both purchase order has been issued and all measurements have been taken.	All packages will be shipped via UPS or cheapest means unless otherwise specified. All freight charges, including publisher drop - ship charges, will be pre-paid and added to the invoice.	Bid items delivered between 7-10 days.	Bid items delivered between 45-60 days.	Bid items delivered between 30-45 days.	Free standard ground shipping using a common ground carrier is included in the price. All products are shipped with dock delivery.

*Two (2) vendors submitted a "No Bid."