

**United Independent School District  
RFP 2014-063  
Groceries/General Merchandise/Digital Printout**

| VENDORS                      | Candy Toys, Etc. | Casa Guero(Hillside/Shark Bait Plus, Inc.) | Casa Guero Downtown                |
|------------------------------|------------------|--|------------------------------------|
| PERCENTAGE DISCOUNT          |                  |  |                                    |
| Section 1 - General Discount |                  |  |                                    |
| % Primary                    | 0%               | NA   | 5,10,15%                           |
| % Off Shelf Price            | Up to 20%        | 20%  | 0%                                 |
| Exceptions                   | None             | Catalog items, Balloons                    | Merchandise on Sale                |
| Volume Discounts             | 0%               | Silly String, Haircolor and Select Items   | \$100(5%) , \$250(10%), \$500(15%) |
| Section 2 - Digital Printout |                  |  |                                    |
| Price                        | NA               | NA   | NA                                 |
| Section 3 - Feed             |                  |  |                                    |
| % Shelf Price                | NA               | NA   | NA                                 |

| VENDORS                      | Denco Photo   | HEB Grocery | Lakeshore Learning Materials |
|------------------------------|---|-------------|------------------------------|
| PERCENTAGE DISCOUNT          |   |             |                              |
| Section 1 - General Discount |   |             |                              |
| % Primary                    | NA  | 0%          | 5%                           |
| % Off Shelf Price            | NA  | 0%          | 5%                           |
| Exceptions                   | NA  | NA          | None                         |
| Volume Discounts             | NA  | NA          | None                         |
| Section 2 - Digital Printout |   |             |                              |
| Price                        | Single One Hour Service: 4x6 \$ .15 each; Next Day Service: 4x6 \$.15 each; Three Day Service: 4x6 \$.12 each - Printouts: 4x6 = \$.12 /\$.15; 5x7: \$.49 / \$.59; 8x10 = \$1.49/ \$1.99; 8x14 = \$2.49 /\$2.99 (3day/Same day) | 0%          | NA                           |
| Section 3 - Feed             |   |             |                              |
| % Shelf Price                | NA  | 0%          | NA                           |

| VENDORS                      | Laredo Ranch Heights,LLC | Lowes Home Center               | Sams Club  |
|------------------------------|--------------------------|---------------------------------|--|
| PERCENTAGE DISCOUNT          |                          |                                 |  |
| Section 1 - General Discount |                          |                                 |  |
| % Primary                    | 30-40%                   | 5%                              | 0%   |
| % Off Shelf Price            | NA                       | 5%                              | 0%   |
| Exceptions                   | NA                       | NA                              | None   |
| Volume Discounts             | NA                       | Based on quote support program. | None   |
| Section 2 - Digital Printout |                          |                                 |  |
| Price                        | NA                       | NA                              | 4x6 \$.17(same day)/\$.13(2-day); 5x7 \$.38 (1 hour); 8x10 \$1.46(same day)/\$1.43(2-day)No three day service. Collage Prints(online only): \$1.46 8x10 printout / \$.38 5x7 printout. |
| Section 3 - Feed             |                          |                                 |  |
| % Shelf Price                | 30-40%                   | 5%                              | 0%   |

| VENDORS                      | Walmart |
|------------------------------|---------|
| PERCENTAGE DISCOUNT          |         |
| Section 1 - General Discount |         |
| % Primary                    | 0%      |
| % Off Shelf Price            | 0%      |
| Exceptions                   | NA      |
| Volume Discounts             | 0%      |
| Section 2 - Digital Printout |         |
| Price                        | 0%      |
| Section 3 - Feed             |         |
| % Shelf Price                | 0%      |