

**UNITED INDEPENDENT SCHOOL DISTRICT  
BAND SUPPLIES  
RFP 040-2015**

<b>VENDORS</b>	<b>Antonio Strad Violin</b>	<b>The Band Shop</b>	<b>Hillje Music</b>	<b>K and S Music</b>	<b>Lone Star</b>	<b>Melhart Music</b>	<b>Music and Arts Center</b>	<b>Sam Ash Quikship</b>	<b>Taylor Music</b>	<b>Universal Melody</b>	<b>Washington Music Sales Center</b>	<b>Woodwind &amp; Brasswind</b>
<b>SINGLE REEDS FOR BB CLARINET, BASS CLARINET, CONTRA CLARINET AND ALL SAXOPHONES</b>												
% off Catalog Price		30%		0-20%			0%		0%	0-60%	0-60%	3%
% off List Price	No Bid	30%		0-20%	No Bid	40-50%	0-55%	57-65%	60%	0-60%	0-60%	
% off Shelf Price		30%	20-50%	0-20%			0%		0%	0-60%	0-60%	
<b>DOUBLE REEDS FOR OBOE AND BASSOON</b>												
% off Catalog Price		30%		0-20%			0%		0%	0-60%	0-60%	3%
% off List Price	No Bid	30%		0-20%	No Bid	30-60%	0-55%	38-51%	60%	0-60%	0-60%	
% off Shelf Price		30%	20-40%	0-20%			0%		0%	0-60%	0-60%	
<b>BRASS MOUTHPIECES FOR CORNET, TRUMPET, FRENCH HORN EUPHONIUM, TROMBONE AND TUBA</b>												
% off Catalog Price		30%		0-20%			0%		0%	0-60%	0-60%	3%
% off List Price	No Bid	30%		0-20%	No Bid	30-60%	0-55%	43-56%	60%	0-60%	0-60%	
% off Shelf Price		30%	30-50%	0-20%			0%		0%	0-60%	0-60%	
<b>PERCUSSION MALLETS AND DRUM STICKS</b>												
% off Catalog Price		30%		0-20%	0%		0%		0%	0-60%	0-60%	3%
% off List Price	No Bid	30%		0-20%	0%	30-60%	0-55%	45-50%	60%	0-60%	0-60%	
% off Shelf Price		30%	30-50%	0-20%	0%		0%		0%	0-60%	0-60%	
<b>DRUM HEADS FOR CONCERT AND MARCHING PERCUSSION</b>												
% off Catalog Price		30%		0-20%	0%		0%		0%	0-60%	0-60%	3%
% off List Price	No Bid	30%		0-20%	0%	30-70%	0-55%	50-56%	60%	0-60%	0-60%	
% off Shelf Price		30%	40-50%	0-20%	0%		0%		0%	0-60%	0-60%	
<b>STRINGS FOR VIOLIN, VIOLA, CELLO AND BASS</b>												
% off Catalog Price		30%		0-20%			0%		0%	0-60%	0-60%	3%
% off List Price	50%	30%		0-20%	No Bid	30-60%	0-55%	60%	60%	0-60%	0-60%	
% off Shelf Price		30%	30-50%	0-20%			0%		0%	0-60%	0-60%	
<b>SAXOPHONE STRAPS, VALVE OIL, BRASS &amp; WW ACCESSORIES</b>												
% off Catalog Price		30%		0-20%			0%		0%	0-60%	0-60%	3%
% off List Price	No Bid	30%		0-20%	No Bid	30-60%	0-55%	56%	60%	0-60%	0-60%	
% off Shelf Price		30%	30-50%	0-20%			0%		0%	0-60%	0-60%	
Notes:					Web pricing reflects 5-60% off MSRP.			Varies see attached discount sheet.	Prices already discounted 0-60% in catalog and website. Email: mary@1800usaband.com for additional discounts for Band Supplies quote			See following page for additional discounts available 3% is minimum discounted offered.

\*3 vendors submitted a "No Bid"