

United Independent School District

RFP 2014-103

Web-Based Activity Fund Software

Vendor	KEV Group						TRA School Software Solutions						
	Option #1 Based on 1.3% of Student Activity Funds			Option #2 Based on 1.5% of Student Activity Funds			Cost	Option 1 School Accounting Software plus the basic version of the online payments module			Option 2 School Accounting Package plus the extra modules with the online payment system to account for more detailed		
	Elementary	Middle School	High School	Elementary	Middle School	High School		Elementary	Middle School	High School	Elementary	Middle School	High School
Annual Software	\$13,775.79	\$14,614.08	\$35,176.02	\$15,895.14	\$16,862.40	\$40,587.72	*Annual Software Site License & Admin License	\$11,240.00	\$4,520.00	\$2,840.00	\$29,414.00	\$11,510.00	\$7,034.00
Implementation (Setup site; import data history; etc)	No one-time cost apply as KEV's solution is fully implemented			No one-time cost apply as KEV's solution is fully implemented			**Implementation (Setup site; import data history; etc)	\$810.00	\$810.00	\$810.00	\$810.00	\$810.00	\$810.00
On-Site Training Option #1	KEVGroup is please to offer \$15,000 of one-time training services at no additional cost to the district (for any module of the School Cash Suite as desired by the District)						Onsite Training	\$1,306.00	\$1,307.00	\$1,307.00	\$1,306.00	\$1,307.00	\$1,307.00
Total Cost (First Year)	\$13,775.79	\$14,614.08	\$35,176.02	\$15,895.14	\$16,862.40	\$40,587.72	Total Cost (First Year)	\$13,356.00	\$6,637.00	\$4,957.00	\$31,530.00	\$13,627.00	\$9,151.00
Estimated Number of Units	26	10	6	26	10	6	Estimated Number of Units	26	10	6	26	10	6
Estimated Total Cost	\$13,775.79	\$14,614.08	\$35,176.02	\$15,895.14	\$16,862.40	\$40,587.72	Estimated Total Cost	\$13,356.00	\$6,637.00	\$4,957.00	\$31,530.00	\$13,627.00	\$9,151.00
Grand Total Option #1	\$63,565.89 (Note: This does not include Implementation nor Training costs)			\$73,345.26 (Note: This does not include Implementation costs and a one-time training at no cost to the district)			Grand Total	\$24,950.00 (Price includes \$6,350 in Implementation & Training Cost)			\$54,308.00 (Price includes \$6,350 in Implementation & Training Cost)		
Product/Service Description	This includes: *School Cash Accounting * School Cash Catalog (fee creation software) * School Cash Online (customized online payment site) * School Cash Registrar (virtual cash drawer for student level accountability) NOT INCLUDED IN OPTION #1 * All hosting and security costs * Upgrades and maintenance * Data backup and storage *Unlimited Logins (ideal for front office and district staff) * Unlimited usage of the system * Unlimited district level support * Client Success Manager and school marketing support * A fully staffed 24/7/365 parent call center to field parent questions and provide support * All ACH associated costs to transfer funds to local school bank accounts * All eCheck payment costs * All NSF bank fees associated with online system * Unlimited Access to our School Cash Resource			This Includes: *School Cash Accounting * School Cash Catalog (fee creation software) * School Cash Online (customized online payment site) * School Cash Registrar (virtual cash drawer for student level accountability) * All hosting and security costs * Upgrades and maintenance * Data backup and storage *Unlimited Logins (ideal for front office and district staff) * Unlimited usage of the system * Unlimited district level support * Client Success Manager and school marketing support * A fully staffed 24/7/365 parent call center to field parent questions and provide support * All ACH associated costs to transfer funds to local school bank accounts * All eCheck payment costs * All NSF bank fees associated with online system * Unlimited Access to our School Cash Resource * Center (elearning videos, user guides, tip sheets, FAQs)			Forty (40) SFO-School Funds Online Annual License. One (1) SFOA-Schoolfunds Online Administrator Annual License, Maintenance, and Support Fees SFOIF-Schoolfund Online Annual Interface Fee One (1) SFOSH-Schoolfunds Online Annual Remote Server Hosting Fee Four (4) SFOTRN- Schoolfunds Online On-site Training Session *Annual Software license per school is \$420. The annual Administrator license is also \$960 **Annual Remote Hosting Fee is \$1,650 annual for UISD. The annual Interface Fee for online payments is \$780 ***Online School Payments (OSP) is a Free solution for UISD, however a 4% plus .35 transaction fee is passed along to the parent			Forty (40) SFO-Schoolfunds Online Annual License, Maintenance, and Support Fees Forty (40) OSC/OTR-Online School Care & Online Teacher Receiving One (1) SFOA-Schoolfunds Online Administrator Annual License, Maintenance, and Support Fees *Unlimited Number of Administrator Users SFOIF-Schoolfunds Online Annual Interface Fee One (1) SFOSH-Schoolfunds Online Annual Remote Server Hosting Fee Four (4) SFOTRN-Schoolfunds Online On-Site Training Session OSP-Online School Payments*4% plus .35 transaction fee applies to all purchases *Annual Accounting Software license per school is \$420 (SFO). Annual Student Receiving license fee per schools is \$699 (OSC/OTR). The annual administrator license is also \$960 (this fee is prorated out in row 1) **Annual Remote Hosting Fee is \$1,650 annual for UISD. The annual interface fee for online payments is \$780 (these fees are prorated among the 3 levels)			
Vendor	KEV Group						Vendor	TRA School Software Solutions					
Annual Recurring (2nd year and Beyond)	Elementary	Middle School	High School	Elementary	Middle School	High School	Annual Recurring (2nd year and Beyond)	Elementary	Middle School	High School	Elementary	Middle School	High School
Estimated Number of Units	26	10	4	26	10	4	Estimated Number of Units	26	10	4	26	10	4
Estimated Total Cost (estimated)	\$14,311.22	\$15,168.57	\$36,490.32	\$16,512.95	\$17,502.20	\$42,104.21	Estimated Total Cost	\$12,050.00	\$5,330.00	\$3,650.00	\$30,224.00	\$12,320.00	\$7,844.00
Grand Total	\$65,970.11			\$76,119.36			Grand Total	\$21,030.00			\$50,388.00		
Vendor	KEV Group						Vendor	TRA School Software Solutions					
Additional Future Site Contracts	Elementary	Middle School	High School	Elementary	Middle School	High School	Additional Future Site Contracts	Elementary	Middle School	High School	Elementary	Middle School	High School
Annual Software	\$550.43	\$1,516.86	\$9,122.58	\$635.11	\$1,750.22	\$10,526.05	Annual Software	\$420.00	\$420.00	\$420.00	\$1,119.00	\$1,119.00	\$1,119.00
Implementation (Set-up site; import data history; etc)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Implementation (Set-up site; import data history; etc)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
On-site Training	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	On-site Training	\$195.00	\$195.00	\$195.00	\$195.00	\$195.00	\$195.00
Total Cost (First Year)	\$550.43	\$1,516.86	\$9,122.58	\$635.11	\$1,750.22	\$10,526.05	Total Cost (First Year)	\$615.00	\$615.00	\$615.00	\$1,314.00	\$1,314.00	\$1,314.00
Notes	Option #1: A reduction in the overall price from 1.5% of Student Activity Funds to 1.3% of Student Activity Funds for all remaining modules of the School Cash Suite (School Cash Accounting, School Cash Catalog and School Cash Online) Option #2: Should the district choose Option #2, this may have minor implications on the other areas of our contract.						The Training will consist of four full-day sessions with 10-11 school users attending. Training will be conducted at a suitable United ISD site. The annual hosting fee includes the loading of the Microsoft SQL License, as well as the loading and maintenance of the Schoolfunds Online package and database. Pricing assumes that server-hosting functions will be outsourced by TRA and performed by a Class A facility that provides hosting of web-servers in a Tier 1, secure data center designed to offer the best security and redundancy available. Because of the outsourcing, TRA can assume no liability for any consequences caused by the hosting service provider. Or, hosting can be provided locally at your site for one time load fee of \$980. The OSP fee is at no charge to the district. The convenience fee is passed along to the parent. The above fee assume and are based on the purchase of Schoolfunds (Laser checks) through TRA forms division.						