

Section I. Catalog Discount for Incentives & Promotional Items

Vendor Name	4Imprint	Adams Printing	Amsterdam Printing & Litho	AraMark Uniform & Career Apparel, LLC	ArtPrint	Award Masterz	Blue Moose	BSN Sports
City of Origin	Oshkosh,WI	Laredo, Texas	Amsterdam, NY	Burbank, CA	Laredo, Tx	Laredo, Tx	Arlington, Tx	Dallas, Tx
% Off Catalog Price	10%	20%	20%	10%(25% see notes)	0-30%	20%	0%	10%
% Off Shelf Price	10%	20%	NA	10%(25% see notes)	0-30%	20%	NA	NA
% Off List Price	10%	NA	NA	10%(25% see notes)	0-30%	20%	NA	NA
One Time Set up Charge	Varies	\$40.00	NA	\$0.00	No Charge	0% or 20%	NA	Varies(call for quote)
Notes	Use Code B1230 . Freight is prepaid & add. Call for quotes, we allow free samples on all items.			25% applies only to Wearguard Brand)		Whatever we do locally No set-up fee. If sent out of town 20%		Call vendor fo exception on the 10%

Vendor Name	Cintas	Class Uniforms	Custom Sportswear	FundRaisers Etc	GA Advertising	Gandy Ink	Graphics Store	J.Brandt & Recognition
City of Origin	San Antonio, Tx	Laredo, Tx	Sewell, NJ	San Antonio, Tx	Laredo, Tx	San Angelo, Tx	Ft Worth, Tx	Forth Worth ,Tx
% Off Catalog Price	5%	10%	0%	NA	0%	0%	0%	0%
% Off Shelf Price	5%	10%	0%	NA	0%	NA	0%	0%
% Off List Price	5%	10%	0%	3%	0%	0%	0%	0%
One Time Set up Charge	\$20.00	\$10.00-\$40.00	Free		0.00	No Charge	\$0.00	
Notes								

Vendor Name	Jerry's Sports Uniforms	K & M Sports	L & E Custom Designs	Magic Promotions	Morales Enterprises	Neff Motivation	Pink Pixy	Positive Promotions
City of Origin	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Greenville, OH	Laredo, Tx	Hauppague, NY
% Off Catalog Price	0-25%	10%	10%	10%	10%	10%	10%	5%
% Off Shelf Price	0-25%	10%	No Bid	0%	10%	NA	10%	NA
% Off List Price	0-25%	10%	10%	0%	10%	NA	10%	NA
One Time Set up Charge	Depending on design & amount	None	\$40	\$45.00	No charge	No Charge	\$25.00	Varies
Notes	0-25% discount depends on amount ordered.							One-time charge typically ranges, please call for quote.

Vendor Name	Print N More	School Life	Smart Promotional	Stitch N Print	Straight A. Awards	Tex Plus	The Sports Center
City of Origin	Laredo, Tx	Spring, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx
% Off Catalog Price	10%	0%	10%	10%	10%	15%	NA
% Off Shelf Price	10%	0%	10%	10%	10%	NA	NA
% Off List Price	10%	0%	10%	NA	10%	NA	NA
One Time Set up Charge	\$ 35.00	As listed in catalog/No charge for toys	10%	\$30.00	\$45.00	\$20 P/Screen	NA
Notes		As listed in catalog for lanyards, etc.					

Section II. Catalog Discount for Various Apparel

Vendor Name	4Imprint	Adams Printing	Amsterdam Printing & Litho	AraMark Uniform & Career Apparel	ArtPrint	Award Masterz	Blue Moose	BSN Sports
City of Origin	Oshkosh,WI	Laredo, Tx	Amsterdam, NY	Burbank, CA	Laredo, Tx	Laredo, Tx	Arlington,Tx	Dallas, Tx
% Off Catalog Price	10%	NA	20%	10%(25% see notes)	0-30%	20%	0%	NA
% Off Shelf Price	10%		NA	10%(25% see notes)	0-30%	20%	NA	35%
% Off List Price	10%		NA	10%(25% see notes)	0-30%	20%	NA	NA
One Time Set up Charge	Varies		NA	\$0.00	No Charge	20%	NA	Varies(call for quote)
Notes	Use Code B1230. Freight is prepay & add. Call for quotes. We allow free samples on all items.			25% applies to Wearguard Brand Only				35% off list (Retail) Most branded stock apparel: Nike, Under Armour, Champion, Rawlings, Wilson, Mizuno, Badger, Alleson Athletic. Prices will not include delivery or Installation

Vendor Name	Cintas	Class Uniforms	Custom Sportswear	FundRaisers Etc.	GA Advertising	Gandy Ink	Graphic Store	J.Brandt & Recognition
City of Origin	San Antonio,Tx	Laredo, Tx	Sewell, NJ	San Antonio, Tx	Laredo, Tx	San Angelo, Tx	Ft Worth, Tx	Ft Worth, Tx
% Off Catalog Price	15%	10%	0%	NA	0%	0%	0%	NA
% Off Shelf Price	15%	10%	0%	NA	0%	NA	0%	NA
% Off List Price	15%	10%	0%	3%	0%	0%	0%	NA
One Time Set up Charge	\$0.00	\$10.00-\$40.00	Free		0	No Charge	\$0.00	NA
Notes						Our pricing is net pricing with quantity price breaks that quote to a 5% to 15% discount per qty break.		

Vendor Name	Jerry's Sports Uniforms	K & M Sports	L & E Custom Design	Magic Promotions	Morales Enterprises	Neff Motivation	Pink Pixy	Positive Promotions
City of Origin	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Greenville, OH	Laredo, Tx	Hauppague, NY
% Off Catalog Price	0-25%	10%	10%	10%	10%	10%	10%	5%
% Off Shelf Price	0-25%	10%	No Bid	0%	10%	NA	10%	NA
% Off List Price	0-25%	10%	10%	0%	10%	NA	10%	NA
One Time Set up Charge	Varies-if design is not in stock.	None	\$40	\$45.00	No Charge	No Charge	\$25.00	Varies
Notes	0-25% depends on amount ordered.							

Vendor Name	Print N More	School Life	Smart Promotional	Stitch N Print	Staight A. Awards	Tex Plus	The Sports Center of Laredo
City of Origin	Laredo, Tx	Spring, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx	Laredo, Tx
% Off Catalog Price	10%	0%	10%	10%	10%	15%	NA
% Off Shelf Price	10%	0%	10%	10%	10%	NA	NA
% Off List Price	10%	0%	10%	10%	10%	NA	NA
One Time Set up Charge	\$35.00	As listed in catalog. No set-up for apparel-shirts, shorts, will be included in quotes provided. Quotes good for 30 days. Call or email for current quote.	10%	\$30.00	\$30.00	\$35/ Digital	NA